CC: 55

THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

July 27, 1973

CK Walt Fitzpatrick

PLAINTIFF'S EXHIBIT
UC-691

Mr. D. F. Behney
Harwick Chemical Corporation
60 South Seiberling Street
Akron, Ohio 44305

Dear Mr. Behney:

Per our telecon of July 26, 1973, enclosed is a revised Exhibit A for our distributor agreement dated June 1, 1972. The only changes are the deletion of Products CG-135-P and CG-135-O and the addition of Products SG-200X, RG-110 and RG-100.

Lack of commercial acceptance has prompted us to discontinue the promotion and stocking of CG-135.

SG-200X is the mini-pellet version of SG-200 and a revised draft price schedule for these two products is enclosed.

RG-110 is a highly-opened fiber used as a filler in asphalt and similar compounds. A price schedule and data sheet are enclosed.

RG-100 is the pelletized form of RG-144 and can be used as a replacement if adequate mixing equipment is employed. It is priced the same as RG-144 but RG-100 will be available only from King City until geographical usage patterns are developed.

We are sending you the following products and materials to be used for your sample requirements - we appreciate your cooperation in this matter: one 50-pound bag each of SG-200, SG-200X, T-135-P, and RG-100; two 50-pound bags of HPP; one 35-pound bag of RG-144; two 10-pound bags of RG-244; one 30-pound bag of RG-110; 300 each "Calidria" sample boxes, plastic bags, ties and identification tags.

Hårwick Chemical Corporation

July 27, 1973

Please attach the revised Exhibit A to your copy of our distributor agreement and indicate your acceptance of it by signing and returning the enclosed copy of this letter.

Best personal regards.

Very truly yours,

John L. Myers

John L. Myers
Marketing Manager

/cvb
Enclosures

Accepted and agreed to this
31st day of July, 1973:

By D.F. Behney @ Warren, O.
D. F. Behney, President Sales Mtg.

bcc: Mr. R. F. X. Fusaro
Mr. T. P. Norris
Mr. W. C. Thurber
Mr. J. E. Walsh
NF-File

EXHIBIT A

Effective July 1, 1973

Distributor: Harwick Chemical Corporation

"Calidria" Asbestos Product	Resale Discount from Schedule Price
SG-200	10%
SG-200X	10%
HPP	10%
HPO	10%
T-135-P	5%
T-135-O	5%
RG-110	10%
RG-144	10%
RG-100	10%
RG-244	10%