

RODDY H. T.
JUN 30 1947 JUN 17 1947

METALS REFINING COMPANY BROKERAGE AGREEMENT

This agreement made at Cleveland, Ohio, this 1st day of June, 1947, by and between The Glidden Company, an Ohio corporation of Cleveland, Ohio, doing business as the Metals Refining Company at Hammond, Indiana, hereinafter called the "Company", and Walter A. Moser, 19 Manor Lane, Fort Thomas, Kentucky, hereinafter called the "Broker."

This agreement will be in effect from June 1, 1947, to May 31, 1948. It is subject to cancellation by either party upon thirty (30) days' written notice.

The Company hereby grants exclusive authority to the Broker to solicit orders for and to sell the Company's products hereinafter listed in such territory and to such accounts as the Company may determine from time to time and which accounts on date hereof are shown on list "A" of June 1, 1947, attached hereto, on a brokerage basis at the prices and upon the terms established and approved by the Company, and subject to the conditions hereinafter mentioned. Said products, territory, accounts, prices and terms may be changed by the Company at any time by written notice to the Broker.

The Broker agrees to promote diligently the sale of said products, and in full consideration of all services rendered in connection therewith, shall receive each month on all orders for said products forwarded to the Company by the Broker or received from the Broker's accounts and accepted, sold, delivered, and invoiced by the Company during the previous month, a brokerage fee in the amount indicated below on the Net Sales of said products.

It is understood that for the purpose of determining said brokerage fee, the term "Net Sales" shall mean the total monetary amount charged on all sales of said products actually concluded hereunder during the term of this agreement, less discounts given, invoice value of goods returned, amounts charged on invoices for drums and containers, and any other deductions or charges regularly made by the Company in determining its Net Sales.

To cover all of said Broker's services the following brokerage fee will be paid.

<u>PRODUCT</u>	<u>TYPE OF SALE</u>	<u>BROKERAGE FEE</u>
TYPE METAL	Outright sales at regular published prices	1¢ per pound
Type Metal	Sales involving exchange of new metal for dross and cash	1¢ per pound
Type Metal	Sales involving exchange of new metal for scrap and cash	1/8¢ per pound
Ajustaflux No. 2	All Sales	\$.75 per dozen
MRCO Ink Remover	One gallon cans	\$.75 per gallon
MRCO Ink Remover	Five gallon cans	\$.40 per gallon
MRCO Ink Remover	Fifty-five gallon drums	\$.25 per gallon
Metrox Oxide:		
Litharge	} LCL shipments	\$5.00 per ton
Plumbago		
R.M. Oxide		
	Carload shipments	\$2.00 per ton
Metrox Oxide:		
Red Lead	} LCL shipments	\$7.50 per ton
Red Lead		
	Carload shipments	\$3.00 per ton

It is understood that in his capacity as a Broker and an independent contractor all expenses incurred hereunder by Broker shall be paid by him.

All selling prices will be established by the Company from time to time by published card or direct advice. In the event it should be necessary to sell any products at other than regular published prices, the Company shall determine the rate of brokerage fee applicable to such sales.

It is also agreed that when shipment is made, the Company will furnish the Broker with a copy of every invoice covering each sale hereunder.

It is understood and agreed that all such orders for said products are subject to acceptance by the Company, which shall have the right to reject any order at any time for any reason whatsoever; that the Broker is not an employee of this Company and is operating as an independent contractor in carrying on the business of a Broker; that this agreement covers the full understanding of, and supersedes all other agreements, expressed or implied, between the parties hereto pertaining to the sale of said products; that in order for the Company to adequately purchase sufficient raw materials and to schedule its production in order to take care of its customers the Broker agrees to furnish the Company reports concerning the status of Company's business or prospective business with Broker's accounts; that Broker will not make representation concerning the Company's products and services other than those which the Company authorizes; that said brokerage fee will be paid up to and including, but not beyond, the date of the termination of this agreement; that this contract shall not be assigned or transferred by either party without the consent of the other, or by operation of law; that it shall not become an

obligation of, and binding upon, the Company, unless approved by an executive officer of the Company at Cleveland, Ohio. Broker agrees in event of cancellation to return to the Company all price lists, catalogs, and other written or printed data and instructions that were furnished by the Company.

IN WITNESS WHEREOF, the parties hereto have set their hands to duplicates hereof on the date first above written.

THE GLIDDEN COMPANY
METALS REFINING COMPANY DIVISION

By

W. G. [Signature]
Sales Manager

Approved:

THE GLIDDEN COMPANY

By

[Signature] [Signature]
[Signature] Broker

GLD010874

June 1, 1947

"A" LIST

CANCELLED

GLD010875

INDIANA

TYPE METAL

Cities

Accounts

ALEXANDRIA

The Daily News
Times-Tribune Printing Company

ANDERSON

Anderson Bulletin
Harrell & Boyer
Herald Publishing Company
Short Printing Company

BEDFORD

Bedford Times Mail

BLOOMINGTON

Bloomington World Telephone
(Brafute Publishing Company).
Peltus Printing Company, Inc.
Indiana University Press
Purcell Publishing Company

BRAZIL

Brazil Gazette
Times Publishing Company

BROWNSTOWN

Brownstown Banner

COLUMBUS

Evening Republican
Herald Publishing Company
O. W. Pentzer & Son

CONNERSVILLE

News Examiner Company
Home Printing Company

CRAWFORDSVILLE

R. R. Donnelley & Sons
Howell Goodwin Printing Company
Indiana Printing Company
Journal Review

ELWOOD

Crafts Press
Elwood Bank Supply Company, Inc.

EVANSVILLE

Atlas Box Company
Evansville Printing Company
Keeler-Crescent Printing Company
Labor-News
Moore Typesetting Company
Service Linotype Company

FRANKFORT

Morning Times Publishing Company

FRANKLIN

Franklin Star

GREENCASTLE

Putman Co. Graphic

GREENFIELD

Wm. Mitchell Printing Company
Spencer Publishing Company

INDIANA

TYPE METAL

Cities

Accounts

INDIANAPOLIS

Fred B. Alexander
Bemis Bros. Bag Company
Bookwalter-Ball-Greathouse Printing Co.
Julius Braun Printing Company, Inc.
Wm. B. Burford Printing Company, Inc.
C & J Printing Company
Central Publishing Company, Inc.
Century Typesetting Company
Cornelius Printing Company, Inc.
C. E. Crippen
Mark Gray Company
Franklin Press, Inc.
Hollenbeck Press, Inc.
Indiana Catholic Press, Inc.
Indianapolis Commercial Printing Co.
Indianapolis Printing Company
Indianapolis News
Indianapolis Recorder Company
Indianapolis Typesetting Company
Levey Printing Company
Macedonian Tribune
Moeller Printing Company
News Publishing Company
C. E. Pauley Company
Richardson Printing Company
Rogers Typesetting Company
Rough Notes Company
Shield Press
Spaulding Typesetting Company
Star Publishing Company
Studio Press
Typographic Service Company, Inc.
Weimer Typesetting Company

JEFFERSONVILLE

News & Journal

LAFAYETTE

Haywood Publishing Company
Lafayette Typesetting Company
Lafayette Courier

LEBANON

Lebanon Newspapers, Inc.
Shumate, Inc.

MADISON

Democrat Printing Company
Herald Company, Inc.
Madison Courier

MUNCIE

Commercial Printing Company
Durham Printing Company
Muncie Evening Press
Nation-Robinson Printers, Inc.
Nossett Bros. Printing Company
Press Publishing Company

INDIANA

Cities

MUNCIE

NEW ALBANY

NEW CASTLE

NOBLESVILLE

NORTH VERNON

RICHMOND

RUSHVILLE

SEYMOUR

SHELBYVILLE

TERRE HAUTE

UNION CITY

VERSAILLES

VINCENNES

WASHINGTON

WINCHESTER

TYPE METAL

Accounts

Scott Printing Company, Inc.
Star Publishing Company
Werts Novelty Company

New Albany Ledger Company
Tribune Publishing Company, Inc.

Century Press
Dale Printing Company
New Castle Courier

Butler Printing House
Noblesville Daily Ledger, Inc.
Noblesville Times

North Vernon Sun

G. O. Ballinger Company, Inc.
J. M. Coe Printing Company
Nicholson Printing Company, Inc.
Palladium Publishing Corp.
Van Zant & Warfel, Inc.

Rushville Republican Co.

Graessle-Mercer Co., Inc.
Tribune Company, Inc.

Kennedy Car Liner & Bag Company, Inc.
Shelby Publishing Company

Herald Printing Company
Hoosier Linotype Company
Inland Publishing Company
Moore-Langen Press
Tribune Publishing Company
Unique Printed Products Company
Woodburn Printing Company

Harrison Company, Inc.

Versailles Republican

Vincennes Newspapers, Inc.

Washington Herald

Journal Herald Publishing Company

INDIANA

LEAD OXIDE

Cities

Accounts

EVANSVILLE

Red Spot Paint & Varnish Company

FRANKFORT

Ingram Richardson Mfg. Company

INDIANAPOLIS

Advance Paint Company
A. Burdsal Company
Wm. Lilly Paint Company
Indianapolis Varnish Company
Perfection Paint & Color Company
Sargent-Gehrke Company
Harry G. Sargent Paint Company
Shelby Paint & Enamel
Standard Enamel & Paint Corp.
Indianapolis Paint & Color

LIBERTY

Carter Paint Company

MINCIE

Delco Remy Corporation

KENTUCKY

Cities

ASHLAND

CORBIN

COVINGTON

DANVILLE

FRANKFORT

FALMOUTH

HARLAN

HAZARD

HENDERSON

LEXINGTON

LOUISVILLE

MAYSVILLE

MIDDLESBORO

TYPE METAL

Accounts

Ashland Publishing Company

Corbin Times-Tribune

J. R. Jamison
Standard Printing Works
T & W Printing Company

Columbia Printing Company
Danville Daily Messenger, Inc.

Roberts Printing Company
State Journal Company

Falmouth Outlook

Enterprise Publishing Company
Service Printing Company

Hazard Printing Company
Herald Publishing Company

Gleaner Publishing Company

Byron-Page Printing Company
Commercial Printing Company
Hurst & Byars Printing Company
Lexington Herald Leader Publ. Co.
Transylvania Printing Company, Inc.

Converse & Company
Dearing Printing Company
Dickson Company
Gibbs-Inman Company, Inc.
Jobson Printing Company, Inc.
Kentucky Linotype Company
Louisville Courier-Journal, Inc.
Miller & Bender Typesetting Company
Pentacostal Publishing Company, Inc.
Publishers Printing Company
Slater-Gilroy Printing Company
Schubmann Printing Company
Standard Printing Company

Ledger Publishing Company
Maysville Independent

Citizen News Company
Three States

KENTUCKY

TYPE METAL

Cities

Accounts

NEWPORT

Michaels Printing Company
Otto Printing Company

PARIS

Bourbon News
Paris Kentuckian-Citizen

RICHMOND

Richmond Register Co.

WINCHESTER

Winchester Sun Co., Inc.

CANCELLED

KENTUCKY

Cities

ASHLAND

COVINGTON

LOUISVILLE

LEAD OXIDES

Accounts

Ashland Refining Company

A. L. Boehmer Paint Company
Victory Battery Company

American Radiator & Std. San. Mfg. Co.
Allied Paint Manufacturing Company
Aetna Oil Service
Blatz Paint Company
Battery Manufacturing Company
DeHart Paint & Varnish Company
Jones Dabney Company
Kurpees Paint Company
Louisville Paint Manufacturing Company
Louisville Refining Company
Louisville Varnish Company
Merrimac Battery & Plate Company
Ohio Falls Paint & Varnish Company
Porter Paint Company
Peaslee-Gaulbert Paint & Varnish Company
Reliance Varnish Company
Strassel-Gans Paint Company
Stoll Oil Refining Company

CANCELLED

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O H I O

T Y P E M E T A L

Cities

Accounts

BLANCHESTER

Brown Publishing Company

CHILLICOTHE

Chillicothe Newspapers, Inc.

CINCINNATI

Active Printing Company, Inc.

Arrow Press

Billboard Publishing Company, Inc.

Bohnett Company, Inc.

Breitenbach Typesetting Company, Inc.

Brinkman Typesetting Company

Cincinnati Enquirer

Cincinnati Typesetting Company, Inc.

Cobb Typesetting Company

Court Index Press, Inc.

Frank Tea & Spice Company

J. W. Ford Company, Inc.

General Type casters

God's Bible School

Hirschfield Printing Company, Inc.

Ideal Letter Service

Jaeger Printing Company

Johnson & Hardin Company

Kaiser & Blair

J. C. Krebbiel Company, Inc.

Mail-Way Advertising Company, Inc.

McDonald Printing Company

Marionmont Typesetting Company

Pugh Printing Company

Peebles Corner Printing Company

Proctor & Gamble Co., Inc.

H. P. Rolles Printing Company

Quality Typesetting Company

Queen City Linotyping Company

Reessler Bros. Company

S. Rosenthal & Co., Inc.

Sattler Linotyping Company

Segal Type

Shraffenberger Company

Standard Publishing Company, Inc.

Times Star Company

Todd Company

Union Central Life Insurance Co.

Walter Hart Press

Wolf Publishing Company

Westerman Print Company

CIRCLEVILLE

Circleville Publishing Company

Paul A. Johnson

O H I O

T Y P E M E T A L

Cities

Accounts

COLUMBUS

American Educations Press, Inc.
Carroll Press, Inc.
Columbus Bank Note Company
Columbus Blank Book Mfg. Co.
Columbus Typesetting Company
Dispatch Publishing Company
Duplex Service Company
Evans Printing Company
F. J. Heer Printing Company
Luthern Book Concern
Ohio State Journal Co., Inc.
Ohio State University Press
Pfeifer Printing Company
Hollenbeck Press
Southard Calendar Printing Company
Spahr & Glenn Company, Inc.
Weinlein Printing Company, Inc.
Yaeger Typesetting Company

DAYTON

Acme Typographic Company
Craftsman Typesetting Company
Dayton Daily News
Dayton Linotyping Company, Inc.
Egry Register Company, Inc.
Evening News Publishing Company
Geiger Sterotype Company
Giele & Pflaum Company, Inc.
Hortsmann Printing Company, Inc.
Johnson & Watson Company
Journal Herald Publishing Company
McCall Company, Inc.
National Cash Register Co., Inc.
Ohio Printing Company, Inc.
Otterbein Press, Inc.
Probert Typesetting Company
Reynolds & Reynolds Company, Inc.
Standard Register Company, Inc.

GREENFIELD

Greenfield Times

GREENVILLE

Advocate Company, Inc.
F. H. Jones & Son
Wm. H. Williams Company

HAMILTON

American Printing & Publishing Co.
Hamilton H. S. Printing Dept.
Journal Publishing Company
Republican Press
Whitaker-Mohler Printing Company

O H I O

T Y P E M E T A L

Cities

Accounts

IRONTON

Ironton News Company, Inc.
Tribune Publishing Company

LANCASTER

Eagle Gazette Company

LOGAN

Wayne Newspaper Company

MIDDLETOWN

Interstate Folding Box Company
Naegel Auer Printing Company, Inc.
News Journal, Inc.

PIQUA

Call Publishing Company
Magee Brothers Company

PORTSMOUTH

Cunningham, Inc.
Compton Printing & Engraving Company
Free Press Company, Inc.
Portsmouth Times

SPRINGFIELD

E. L. Barrett & Son
Cooke Typesetting Company
Crowell-Collier Publishing Company
Gazette Publishing Company, Inc.
Nissley Typesetting Company
Springfield Newspapers, Inc.
Kloepfer & Son

TROY

Miami Union Publishing Company
Montgomery Printing Company, Inc.

WASHINGTON COURT HOUSE

Washington News Publishing Company

URBANA

Gaumer Publishing Company

WILMINGTON

Wilmington Publishing Company, Inc.

XENIA

Xenia Linotype Company
Xenia Gazette Company

CANCELLED

OHIO

LEAD OXIDE

Cities

Accounts

CINCINNATI

Black Diamond Paint & Varnish Works
R. A. Becker Varnish Company
Perry & Derrick Company
* Hilton Davis Company
Foy Paint Company
Permanent Pigments
Wilson Paint Company
John Ruehl & Company
Shepherd Chemical Company

* Hilton Davis Company will be left on list as long as sales can be made on a non-reciprocal basis; however, if reciprocity is involved the account will be removed from this list and no brokerage fee paid thereafter. This also applies to any other account placed on a reciprocal basis.

COLUMBUS

Columbus Coated Fabrics Corp.
Columbus Varnish Company
Dean & Barry Company
Frey & Yenkin Paint Company
Hanna Paint Mfg. Company
Shepherd Paint Manufacturing Co.

DAYTON

Delco Products Corporation
Dicks-Pontius Company
Inland Rubber Company
Irvin, Jewell & Vinson Company
Miami Paint Company
Moran Paint Company
Thresher Varnish Company
Tower Varnish & Dryer Company

CANCELLED

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WEST VIRGINIA

TYPE METAL

Cities

Accounts

BECKLEY

Beckley Newspapers Corp.

BLUFFFIELD

Telegraph Printing Company

CHARLESTON

Daily Gazette Company, Inc.
Charleston Daily Mail Assoc.
Hood-Hiserman Brodtag Printing Co.
Jarrett Printing Company
Mathews Printing & Litho. Company
Quality Press
Rose City Press

HUNTINGTON

Chapman Printing Company
Cooke Printing Company
Gentry Bros. Printing Company
Huntington Publishing Company
Standard Printing & Publishing Co.

CANCELLED

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WEST VIRGINIA

LEAD OXIDE

Cities

Accounts

CHARLESTON

Gates Paint Manufacturing Company

HUNTINGTON

B & O Battery Manufacturing Company

CANCELLED

GLD010888

H. T.
JUN 27 1946

METALS REFINING COMPANY BROKERAGE AGREEMENT

This agreement made at Cleveland, Ohio, this 1st day of June, 1946, by and between The Glidden Company, an Ohio corporation of Cleveland, Ohio, doing business as the Metals Refining Company at Hammond, Indiana, hereinafter called the "Company", and Walter A. Moser, 19 Manor Lane, Port Thomas, Kentucky, hereinafter called the "Broker".

This agreement will be in effect from June 1, 1946, to May 31, 1947. It is subject to cancellation by either party upon thirty (30) days' written notice.

The Company hereby grants authority to the Broker to solicit orders for and to sell the Company's products hereinafter listed in such territory and to such accounts as the Company may determine from time to time and which accounts on date hereof are shown on list "A" of January 15, 1946, attached hereto, on a brokerage basis at the prices and upon the terms established and approved by the Company, and subject to the conditions hereinafter mentioned. Said products, territory, accounts, prices and terms may be changed by the Company at any time by written notice to the Broker. Accounts listed may be removed if the Broker fails to make personal sales calls on each account at least once every ninety (90) days, or fails in his efforts to effect sales.

The Broker agrees to promote diligently the sale of said products, and in full consideration of all services rendered in connection therewith, shall receive each month on all orders for said products forwarded to the Company by the Broker or received from the Broker's accounts and accepted, sold, delivered and invoiced by the Company during the previous month, a brokerage fee in the amount indicated below on the New Sales of said products.

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It is understood that for the purpose of determining said brokerage fee, the term "Net Sales" shall mean the total monetary amount charged on all sales of said products actually concluded hereunder during the term of this agreement, less discounts given, invoice value of goods returned, amounts charged on invoices for drums and containers, and any other deductions or charges regularly made by the Company in determining its Net Sales.

To cover all of said Broker's services the following brokerage fee will be paid.

<u>PRODUCT</u>	<u>TYPE OF SALE</u>	<u>BROKERAGE FEE</u>
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Ajustaflux No. 2	All Sales	\$.75 per dozen
MRCO Ink Remover	One gallon cans	\$.75 per gallon
MRCO Ink Remover	Five gallon cans	\$.40 per gallon
MRCO Ink Remover	Fifty-five gallon cans	\$.25 per gallon
Metrox Oxide:		
Litharge	LCL shipments Carload shipments	\$5.00 per ton \$2.00 per ton
Plumbago		
R. M. Oxide		
Metrox Oxide:		
Red Lead	LCL shipments	\$7.50 per ton
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It is understood that in his capacity as a Broker and an independent contractor all expenses incurred hereunder by Broker shall be paid by him.

All selling prices will be established by the Company from time to time by published card or direct advice. In the event it should be necessary to

sell any products at other than regular published prices, the Company shall determine the rate of brokerage fee applicable to such sales.

It is understood that the Broker will not sell or solicit orders for any competitive products or substitutes therefor not produced by the Company except by consent of the Company; and the Company agrees that it will have no other agent, broker, or representative soliciting orders for said products from any of said accounts during the term hereof, except for the account of the Broker.

It is also agreed that when shipment is made, the Company will furnish the Broker with a copy of every invoice covering each sale hereunder.

It is understood and agreed that all such orders for said products are subject to acceptance by the Company, which shall have the right to reject any order at any time for any reason whatsoever; that the Broker is not an employee of this Company and is operating as an independent contractor in carrying on the business of a Broker; that this agreement covers the full understanding of, and supersedes all other agreements, express or implied, between the parties hereto pertaining to the sale of said products; that in order for the Company to adequately purchase sufficient raw materials and to schedule its production in order to take orders from its customers the Broker agrees to furnish the Company with information concerning the status of Company's business or prospective business with Broker's accounts; that Broker will not make representation concerning the Company's products and services other than those which the Company authorizes; that said brokerage fee will be paid up to and including, but not beyond, the date of the termination of this agreement; that this contract shall not be assigned or transferred by either party without the consent of the other, or by operation of law;

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that it shall not become an obligation of, and binding upon, the Company, unless approved by an executive officer of the Company at Cleveland, Ohio. Broker agrees in event of cancellation to return to the Company all price lists, catalogs, and other written or printed data and instructions that were furnished by the Company.

IN WITNESS WHEREOF, the parties hereto have set their hands to duplicates hereof on the date first above written.

THE GLIDDEN COMPANY
METALS REFINING COMPANY DIVISION

By

W. B. Rosby
Sales Manager

Approved:

THE GLIDDEN COMPANY

By

W. J. Bruen *W. J. Bruen*
Broker

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