FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Roof & Barn Paint
CATEGORY: Roof & Barn Paint
COLOR: Red
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total	Cost
Pigment: 55%					
Iron Oxide	245	Weight	.078	19.11	
Clay	188	per	.01	1.88	
Silica	188	gallon	.01	1.88	22.87
		finished	Storage & handling cost		
		product.	through loss - 1%		.23
		Laboratory			
Vehicle: 45%		record			
Raw Linseed Oil	330	12. lbs.	.13	42.90	
Heavy Bodied Fish Oil	42		.137	5.75	
Gum Solution	42		.06	2.52	
Mineral Spirits	50		.015	.75	
Drier	50		.07	3.50	55.42
			Storage & handling cost		
			through loss - 3%		1.66
Calculated Yield	1135	94.6			80.18
Manufacturing Loss - 2½%		2.4			
Actual Yield		92.2			

Cost Analysis:

Material cost per gallon	.87
Direct labor cost per gallon	.08
Factory overhead per gallon	.05
Bulk cost per gallon	1.00
Complete package cost per gallon, including filling charge	.19
Factory cost inpackage per gallon	1.19

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	1.50
(d) To an independent retailer (Dealer)	1.33
(e) To other (Industrial)	1.28
(Contractor)	1.20