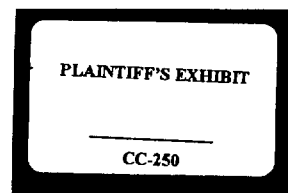


PPS

P.O. BOX 4858
CORPUS CHRISTI, TEXAS
78408

BERRY CONTRACTING, INC.
Industrial Contractors



1414 CORN PRODUCTS ROAD
AC 512 884-2100
TELEX 778446

June 5, 1981

Coastal States Petrochemical Co.
P.O. Box 521
Corpus Christi, Texas 78403
Attention: Mr. Ed Holt

Gentlemen:

Please replace the rate sheet on Millwrights you currently have on file with the attached revised rate sheet. The new rates will be good through March 31, 1982.

Thank you for the opportunity to submit this revised information to you, and we look forward to being of continued service to you.

Sincerely,

BERRY CONTRACTING, INC.

B D Daniels

B. D. Daniels
Business Development

/kmc

Attachment

CED0006355

— RATE INCREASE ANALYSIS —

Page 6

EXHIBIT "A"
BERRY CONTRACTING, INC.
LABOR RATE SCHEDULE
for

COASTAL STATES PETROLEUM CO.

Craft MILLWRIGHTS Effective 5/27/81 thru 3/31/82
(OLD RATES EFFECTIVE 1-1-81)

	<u>OLD RATE</u>	<u>Straight Time</u>	<u>% INC.</u>	<u>Time and One Half</u>	<u>Double Time</u>
Millwright	17.15	\$19.235	12.2	\$27.430	\$35.620
1st Pd. App. 60%	10.345	11.540	11.6	16.455	21.370
2nd Pd. App. 65%	11.195	12.500	11.7	17.825	23.150
3rd Pd. App. 70%	12.04	13.475	11.9	19.215	24.950
4th Pd. App. 75%	12.895	14.430	11.9	20.575	26.725
5th Pd. App. 80%	13.75	15.390	11.9	21.945	28.500
6th Pd. App. 85%	14.60	16.350	12.0	23.315	30.275
7th Pd. App. 90%	15.45	17.320	12.1	24.695	32.075
8th Pd. App. 95%	16.30	18.280	12.1	26.065	33.850
Foreman	17.745	20.585	16.0	29.355	38.120
General Foreman	18.16	21.260	17.1	30.315	39.370

The above rates include wages, benefits, applicable payroll burdens such as F.I.C.A., Withholding Tax, and the premiums on insurance, overhead and profit. These rates do not include any other costs or contingencies such as rework or uninsured losses.

CED0006354

EXHIBIT "A"
BERRY CONTRACTING, INC.
LABOR RATE SCHEDULE
for

COASTAL STATES PETROLEUM CO.

Craft MILLWRIGHTS Effective 5/27/81 thru 3/31/82

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WMM

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CRAFT LABOR RATE COMPARISON

(Straight Time Per Hour)

CRAFT	BERRY 4-1-81	TENNESSEE 12-1-80	GMG 4-1-81	DIME 4-1-80	RMC 7-1-81
Carpenter	13.145	13.500	15.200	15.000	16.45
General Fore.	15.170		17.220	17.180	19.30
Foreman	13.820	14.000	15.880	15.730	18.10
Saw Operator	13.315		15.380		
Laborer	7.330	6.470	10.230	10.190	7.15
General Fore.	11.945	11.260		11.640	
Foreman	8.305		11.570	11.280	15.00
Light Operator	15.900	13.500	15.530	15.500	11.45
Heavy Operator	17.960	15.740	17.570	17.710	15.00
Utility Operator	18.130	15.740	17.740		16.45
Oiler	14.820		14.460	14.340	
Foreman	18.635		18.910	19.160	
Pipefitter	17.345	15.740	17.280	17.290	18.45
General Fore.	19.570		19.490	19.690	19.30
Foreman	18.695	17.000	18.620	19.110	18.10
Painter	13.710	13.500	13.760		
Foreman	14.220	14.000	14.270		18.10
Boilermaker	19.565		19.550	20.300	18.45
General Fore.	21.250		21.630	21.750	19.30
Foreman	20.575		20.560	21.620	18.10
Ironworker	17.860		17.870	15.640	18.45
General Fore.	20.090		20.180	17.090	19.30
Foreman	19.250		19.250	16.730	18.10
Piledriver	19.455		19.850		
Welder	20.075	15.740	20.100		25.50
Steward	19.885		19.910		
Foreman	20.575	17.000	20.510		18.10
Cement Finisher	15.320		15.210		
Machine Operator	15.660	13.500	15.540		
Foreman	15.945	14.000	15.880		
Millwright	19.235		16.880		16.45
General Fore.	21.260		17.890		19.30
Foreman	20.585		17.470		18.10
Superintendent	27.600	20.500	26.000		21.45