

TENNECO CHEMICALS, INC.

A Major Component of Tenneco Inc.



TENNECO HYDROCARBON CHEMICALS DIVISION

P. O. Box 2511

Houston, Texas 77001

May 5, 1971

(RES-197-71CD)

C
Mr. Bill Brydon
Ethyl Corporation
Ethyl Tower
451 Florida
Baton Rouge, Louisiana 70801

Dear Bill:

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Confirming our telephone conversation of May 5, Tenneco will ship an additional six VCM cars for Ethyl during May. Including the cars we shipped during March and April, this will make a total of 12 cars that Tenneco has shipped for Ethyl to Diamond Shamrock. As we discussed, if Tenneco encounters shipping problems with their own suppliers, we might be forced to curtail shipments during May.

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Per our agreement, Ethyl will return the approximate 2.0MM lbs of VCM to Tenneco during the period July through December 1971, the shipping date to be mutually agreed upon by Tenneco and Ethyl. We anticipate that we would want to ship the monomer from your Baton Rouge plant during August and September 1971.

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Any imbalance less than one car load will be settled at 4.5¢/lb., less 5% discount. Standard heel credit of 3 lbs/hundred gallons should be allowed. All shipments should be shown as prepaid with the freight bills sent directly to Ethyl and Tenneco for respective shipments.

Bill, we appreciate your fine cooperation, and if we are ever able to help you in any manner, please give us a call.

Very truly yours,

TENNECO HYDROCARBON CHEMICALS DIVISION

R. E. Simmons
Assistant Manager of Marketing

RES/mj

bcc: HEO
RMP ✓
CAG
BRY

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