



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED
WILMINGTON, DELAWARE

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Materials and Logistics Department

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March 7, 1983

File: **A-Titanium Dioxide**

J. S. LEE
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B-10372

This will confirm that movements of titanium dioxide slurry, T/T, from Weehauken, NJ to the following customer locations will be switched from Chemical Leaman to Vanguard.

	Annual Volume. (MM#)	Via CLTL		Via Vanguard	
		CWT Rate	M/W	Rate	M/W
Long Island City, NJ	1.98	\$.74	40M	\$250/load	M/C
Cambridge, MA	1.14	2.24	40M	1.44-1/2 cwt	45M
Philadelphia, PA	2.88	1.05 1/2	40M	.72 1/2 cwt	45M

Based on combined volume of 6.0MM pounds, freight cost savings of \$22.2M will occur annually as a result of using Vanguard instead of Chemical Leaman. All of the cost savings will accrue to Du Pont.

Tariff authority for Vanguard's rates is Item 1000, Vanguard 200, and by copy of this letter to the Rate Section it is requested the R/R Sheets be changed observing route of Vanguard.

K. R. MEDLEY *KRM*
TRANSPORTATION PROCUREMENT SECTION

KRM/mjh