

October 14, 1965

J. M. Barnhart

APPROVAL OF MINUTES

A motion was made, seconded and passed

That the Minutes of the Meeting of April 6, 1965,
as bulletined by the Association, be approved.

TRAFFIC COMMITTEE REPORT

There was no report presented.

The Traffic Committee is to be asked to investigate the report of a company shipping insulating cements as a "high temperature bonding mortar".

PUBLICITY COMMITTEE REPORT

D. MacCurdy reported that he had contacted IDCNA relative to buying editorial pages in the "IDCNA Newsletter".

After discussion the matter was referred to the Board of Directors for decision.

MARKETING RESEARCH COMMITTEE REPORT

In Chairman R. L. Loeffler's absence, J. M. Barnhart read the report as follows:

GOVERNMENT STATISTICS

The Committee met in Washington on May 25, with representatives of the Census Bureau. The purpose in meeting was to formulate an annual census on all thermal and acoustical insulations using a uniform product/market basis. Conventional insulations for thermal and acoustical applications represent manufacturer's shipments on the order of \$600 million annually. While the Committee's primary interest is in a census of all mechanical contract (industrial) insulations, we see advantages to NIMA members and the entire insulation industry from a consolidated annual census of all insulations.

The Census Bureau prepared the attached survey form which we received August 11. In its present form, the survey would not provide for organic cellular (plastic foam) and organic fiber (wood, bagasse) insulations. There are other "gaps" which we plan to comment on to the Census Bureau. We do not believe the survey will be of broad interest as presently structured, and shall continue to press for the inclusion of all insulations. Past experience in arranging with the Census Bureau for a new industry series, has

MARKETING RESEARCH COMMITTEE REPORT (Cont'd.)

proven that it is much better to delay the initial survey than to proceed and hope for "running" changes in order to provide value.

NIMA STATISTICS

Unit Reporting - There is a need for some means to "wash-out" the effect of changing market mix and pricing on NIMA shipments statistics. Without such provision, there is considerable risk associated with projecting industry shipments. After intermittent discussion, extending over several years, the Committee recommends that this project be tabled indefinitely. To provide meaningful physical unit reporting would require adjustments to the basic record keeping provision of individual NIMA members. As an interim measure, the Committee suggests that each member maintain his separate records on pricing and on changes in the market mix of products. These records can then be considered along with his company's forecast of construction and market research findings in order to project insulation shipments.

Elastomeric Pipe Insulation - Members were polled to determine their interest in organic cellular foam insulation shipments for job-site application to the mechanical segment of construction. While the members did not express a desire for such a comprehensive reporting at this time, the Committee suggests that the Board of Directors now consider a provision for just the elastomeric pipe insulation segment.

Duct Liner - The Committee recommends that duct liner insulation be reported in a separate category effective with January 1966 shipments. Duct liner can be readily segregated, whereas other blanket, board and felt products must usually be cross referenced by customer in order to determine whether they enter the mechanical contract insulation market.

This separate reporting of duct liner would preferably be accomplished by minor revision of the existing three-part NIMA shipments report form. If the Directors prefer to not change the reporting form at this time a recap sheet could easily be provided.

Air Duct Systems - The Committee reported last April that Air Duct Systems were to be included in the "Boards and Felts: Faced and Coated" category as well as in the separate recap sheet prepared for distribution to reporting manufacturers of the systems. With the exception of some rectangular duct board, duct systems were not reported by members prior to January 1965. We have now learned that only a portion of duct systems were reported in the Boards and Felts category during January-July 1965. However, there is no question about the completeness of the separate Air Duct Systems report.

MARKETING RESEARCH COMMITTEE REPORT (Cont'd.)

August reports are being held for a decision by the Directors as to whether all members' duct systems, or none, are to be reported in the Boards and Felts category.

The attached table is presented to illustrate the impact of partial reporting of air duct systems in the Boards and Felts category. Monthly shipments during 1965 will also reflect the segregation of plain vs. faced and coated material reported in the former "under 4-1/4 lb. felts" category.

Products Reported - A listing of products reported in each category on the NIMA report form, by company and trade name is attached. In light of the misunderstanding which developed in the reporting of Air Duct Systems this year, the Committee proposes to conduct further investigations toward clarification of shipments to be reported by members. One method suggested would be to have Price Waterhouse report to Mr. Barnhart on the categories (not amounts) in which each member is currently reporting. Mr. Barnhart could then check for disclosure, and verify that the intent of our statistical program is understood by each member.

* * * * *

It was agreed that the reporting of elastomeric pipe insulation would not be done, inasmuch as it would not be complete with respect to the total dollars of this product sold.

* * * * *

R. Fuhs agreed to delete "foamglas" pipe insulation from the statistical report starting with the January 1, 1966, report.

TECHNICAL & RESEARCH COMMITTEE REPORT

J. M. Barnhart reported on the activities of the Committee and the various Subcommittees in accordance with the Minutes of the Meetings attached hereto and made part of these Minutes,

* * * * *

It was requested that copies of correspondence relating to primary T & R Committee subjects be sent on to the Board of Directors.

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It was requested that the T & R Committee Sections prepare a list of agenda items and a scheduled date of completion for such items.

DUCT SYSTEMS COMMITTEE REPORT

J. M. Barnhart reported on the activities of the Committee in accordance with the Minutes of their Meetings which are attached hereto and made a part of these Minutes.

NOMINATING COMMITTEE REPORT

M. W. Burleson reported that the Nominating Committee proposes the following Slate of Officers and Directors be placed in nomination for the year 1965-1966.

President
Vice President
Treasurer

M. M. Wilson
J. F. Vyverberg
R. W. Henry

BOARD OF DIRECTORS

M. M. Wilson, Chairman
R. E. Buckley
M. W. Burleson
T. S. Clousing
R. W. Henry
P. D. Kaley

G. C. Morgan
F. W. Muller
D. M. Nelson
J. F. Vyverberg

Baldwin-Ehret-Hill, Inc.
Pittsburgh Corning Corp.
Johns-Manville Sales Corp.
Forty-Eight Insulations Inc.
The Ruberoid Company
Pittsburgh Plate Glass Co.
N. L. Morell
The Eagle-Picher Company
Gustin-Bacon Mfg. Company
Fibreboard Paper Products Co.
Owens-Corning Fiberglas Corp.

A motion was made, seconded and passed

That the Slate of Officers and Directors as
proposed by the Nominating Committee be elected.

Gifts were presented to outgoing President P. D. Kaley and the Committee Chairmen in appreciation of the work they had done during their tenure of office.

OTHER BUSINESS

M. W. Burleson reported that he, J. F. Vyverberg, and J. M. Barnhart as representatives of NIMA and accompanied by J. Flocken as legal counsel, had met with the Manufacturers Relations Committee of IDCNA, D. Luce, W. Wilkes, D. Breeding, J. Brown and E. Jones on the afternoon of October 11, 1965, at the Waldorf Astoria Hotel.

Items that were brought up for discussion by the IDCNA Committee were:

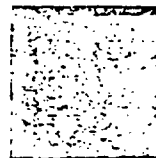
1. Standards of performance proposed in a draft IDCNA Thermal Insulation Manual.
2. The considerations applicable to an IDCNA certification program.
3. The desire of insulation contractors to be made prime contractors.

J. M. Barnhart was requested to write a letter to D. Luce relative to this meeting advising that NIMA welcomes activities directed toward solving common problems in a legitimate field of endeavor.

Business, the meeting was adjourned.

Respectfully submitted

J. M. Barnhart
J. M. Barnhart



October 15, 1965

NIMA STATISTICAL REPORTING

PRODUCT GROUP "A"

1. Diatomaceous Silica, Calcium Silicate, 85% Magnesia, and Asbestos Fiber

(a) Pipe

Baldwin-Ehret-Hill
Fibreboard Paper Products

Johns-Manville

Owens-Corning

Pittsburgh Corning
Ruberoid

Thermasil
Caltamp
85% Magnesia
Superex M
Thermobestos
85% Magnesia
Kaylo
Kaylo 20
Unibestos
Calsilite

(b) Blocks

Baldwin-Ehret-Hill
Fibreboard Paper Products

Johns-Manville

Owens-Corning

Ruberoid
Pittsburgh Corning

Thermasil
Caltamp
85% Magnesia
Superex M
Thermobestos
85% Magnesia
Kaylo
Kaylo 20
Calsilite
Unibestos

(c) Cement

Baldwin-Ehret-Hill
Fibreboard Paper Products

Johns-Manville

Thermasil
Caltamp
85% Magnesia
Superex M
85% Magnesia

PRODUCT GROUP "B"

(a) Loose & Granulated

Baldwin-Ehret-Hill

Eagle-Picher

Forty-Eight

Johns-Manville

N. L. Morell

Owens-Corning

B & H Loose

E & H Granulated

Eagle H-4 Loose Wool

Eagle 7-B Granulated Wool

Copr-Fibre Packing Fibre

Spun Banroc Loose & Granulated

Mineralite

Bulk Insulating Wool

Shredded Insulating Wool

(b) Blocks

Baldwin-Ehret-Hill

Eagle-Picher

Forty-Eight

Johns-Manville

Monoblock

Supertemp

Weber's H. T. Block

Banroc H. T.

(c) Cements

Insulating

Baldwin-Ehret-Hill

Eagle-Picher

Forty-Eight

Johns-Manville

No. 1

66

Weber's Super 48

450

Finishing

Baldwin-Ehret-Hill

Eagle-Picher

Forty-Eight

Johns-Manville

Super Powerhouse

One-Cote

Quik-Set

301

(d) Blankets (Flexible)

Plain

Gustin-Bacon

Johns-Manville

Owens-Corning

Ultralite

Ultrafine

Microtex

Microlite

Flexible Duct Insulation

TWF

TW1.

Pittsburgh Plate Glass

Superfine
Textrafine

Faced & Coated

Gustin-Bacon

Ultralite
Ultrafine
Plenum Insulation

Johns-Manville

Microtex
Microlite

Owens-Corning

Super-Fine
Flexible Duct Insulation
Flexible Duct Liner

Pittsburgh Plate Glass

Superfine
Superface
Textraface
Textrafine

Metal-Reinforced

Baldwin-Ehret-Hill

Blanket

Eagle-Picher

Blanket

Forty-Eight

Copr-Fibre Blanket

Johns-Manville

No. 100 Series Bannoc

Owens-Corning

Metal-Mesh Blanket

(c) Pipe (Fibrous)

Gustin-Bacon

Snap-On

Johns-Manville

Micro-Lok

Owens-Corning

Pipe Insulation, Low Pressure

Pipe Insulation, One Piece

Pipe Insulation

Pittsburgh Plate Glass

PPG Pipe Insulation

(f) Board & Felt

Plain

Baldwin-Ehret-Hill

Industrial Felts

Duct Insulation

Eagle-Picher

MT Board

MT-10 Board

Spun Mineral Fiber

Forty-Eight	Copra-Fibre L. T. Felt
Gustin-Bacon	Copra-Fibre Rigid Insulation
Johns-Manville	Insulation Board
	Spiatex 412
	Spiatex 413
	Spiatex 414
	Spiatex 415
Owens-Corning	PF 611 thru PF 618
	700 Series
	AE Board
Pittsburgh Corning	Foamglas
Pittsburgh Plate Glass	Super-Gne
	Textroline

Faced & Coated

Baldwin-Ehret-Hill	Industrial Felt Duct Insulation
Eagle-Picher	Spun Mineral Fiber
Forty-Eight	Copra-Fibre Duct Insulation
Gustin-Bacon	Insulation Board
Johns-Manville	Spiatex 414
	Spiatex 415
Owens-Corning	Coated Duct
	FF Vapor Seal Duct
Pittsburgh Plate Glass	Superfene
	Textroline

(g) All Others (Include Blanket-Type Pipe Insulation)

Baldwin-Ehret-Hill	No. 100 Pipe Cover
	No. 101 Pipe Cover
Eagle-Picher	Tab-Lok
	#77
Forty-Eight	Lace On
	N 700
Gustin-Bacon	Flexible Train Line Insulation

MEMBERSHIP LIST

Baldwin-Ehret-Hill, Inc.
500 Breunig Avenue
Trenton, N. J. 08602
609 Export 6 - 4571
Principal: M. M. Wilson, V.P.

The Eagle-Picher Company
American Bldg.
Cincinnati, Ohio 45201
513 Parkway 1 - 7101
Principal: G. C. Morgan

Fibreboard Paper Products Corp.
475 Brannan Street
San Francisco, Calif. 94119
415 Exbrook 2 - 3657
Principal: D. M. Nelson

Forty-Eight Insulations, Inc.
Box 472
Aurora, Ill.
312 Twin Oaks 6 - 8578
Principal: T. S. Clousing

Gustin-Bacon Mfg. Company
210 W. 10 Street
Kansas City, Mo. 64105
816 Harrison 1 - 7788
Principal: F. W. Muller, V.P.

Johns-Manville Sales Corp.
22 East 40 Street
New York, N. Y. 10016
212 Lexington 2 - 7600
Principal: M. W. Burleson, V.P.

N. L. Morell
128 West 4 Street
Bethlehem, Pa. 18016
215 University 6 - 5057
Principal:

Owens-Corning Fiberglas Corp.
717 Fifth Avenue
New York, N. Y. 10022
212 Plaza 9 - 3810
Principal: J. F. Vyverberg

Pittsburgh Corning Corp.
One Gateway Center
Pittsburgh, Pa. 15222
412 Court 1 - 2900
Principal: R. E. Buckley, V.P.

Pittsburgh Plate Glass Company
One Gateway Center
Pittsburgh, Pa. 15222
412 281 - 5100
Principal: P. D. Kaley

The Ruberoid Company
733 Third Avenue
New York, N. Y. 10017
212 Yukon 6 - 2500
Principal: R. W. Henry

NIMA

COMMITTEES - 1965 - 1966

OFFICERS

President	M. M. Wilson	Baldwin-Ehret-Hill, Inc.
Vice President	J. F. Vyverberg	Owens-Corning Fiberglas Corp.
Treasurer	R. W. Henry	The Ruberoid Company
Executive Secretary	J. M. Barnhart	

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R. E. Buckley	Pittsburgh Corning Corp.
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P. D. Kaley	Pittsburgh Plate Glass Co.
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M. M. Wilson, Chairman	Baldwin-Ehret-Hill, Inc.

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J. F. Vyverberg	Owens-Corning Fiberglas Corp.

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The Ruberoid Company
Pittsburgh Corning Corp.
Johns-Manville Sales Corp.
Baldwin-Ehret-Hill, Inc.

GOVERNMENT TECHNICAL & RESEARCH COMMITTEE

K. M. Ritchie)
V. L. Miller) T & R Committee Liaison Members
T. Campbell)
R. Austin
S. K. Heard
R. E. Harmon
W. P. Sinclair
R. E. Strickland
Burt Tower

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Owens-Corning Fiberglas Corp.
Pittsburgh Plate Glass Co.
Pittsburgh Corning Corp.
Gustin-Bacon Mfg. Company
Johns-Manville Sales Corp.

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R. M. Boyd
A. L. Kreamelmeyer
G. M. Schramer
A. Wallner
E. W. Zimmerman

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Owens-Corning Fiberglas Corp.
Pittsburgh Plate Glass Co.
The Eagle-Picher Company
Forty-Eight Insulations, Inc.
Johns-Manville Sales Corp.
The Ruberoid Company

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T. S. Bassett
J. Robarge

Pittsburgh Plate Glass Co.
Johns-Manville Sales Corp.
Owens-Corning Fiberglas Corp.

DUCT SYSTEMS COMMITTEE

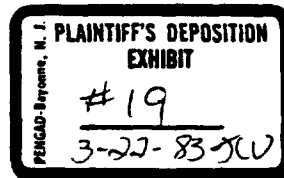
C. E. Ernst, Chairman
J. F. Corey
J. Hankammer
H. N. Marsh, Jr.
G. Hammond
R. E. Naylor
J. Johnson
A. C. Pecora

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Pittsburgh Plate Glass Co.
Gustin-Bacon Mfg. Company
Owens-Corning Fiberglas Corp.
Owens-Corning Fiberglas Corp.
Johns-Manville Sales Corp.
Gustin-Bacon Mfg. Company
Pittsburgh Plate Glass Co.

PUBLICITY COMMITTEE

D. MacCurdy, Chairman
D. O. Cooke
J. Hughes
D. Richardson
B. Williams

Owens-Corning Fiberglas Corp.
Johns-Manville Sales Corp.
Gustin-Bacon Mfg. Company
Baldwin-Ehret-Hill, Inc.
Pittsburgh Plate Glass Company



MINUTES
of the
MEETING
of
THE EXECUTIVE COMMITTEE
NATIONAL INSULATION MANUFACTURERS ASSOCIATION
Chicago, Ill. April 11, 1966

The meeting was called to order at 7:00 P. M. with the following in attendance:

M. M. Wilson, Chairman
M. W. Burleson
R. W. Henry
P. D. Kaley
J. F. Vyverberg
G. Redcraft
J. M. Barnhart

Baldwin-Ehret-Hill, Inc.
Johns-Manville Sales Corp.
The Ruberoid Company
Corning Fiberglas Corp.
Wickersham & Taft

HEALTH AND SAFETY

The formation of a Health
Executive Committee to co
hazard of insulation produc

was advocated by the
opinions relative to the health

At the Committee's first meeting they should

1. Establish a policy
2. Establish a program to implement the policy
3. Establish a budget

OTHER BUSINESS

- (a) D. McCurdy is to report to the Executive Committee with respect to IDCNA publicity.
- (b) J. M. Barnhart is to forward to the members any pertinent information found in the "Asbestos Worker" relative to negotiated contract dates.

ADJOURNMENT

There being no further business the meeting was adjourned.

Respectfully submitted
J. M. Barnhart
J. M. Barnhart