

TRADE SALES DEPARTMENT

June 1, 1968

SUNJ: #595 - WHITE LEAD

The prices quoted in Bulletin No. 524 on February 1, 1967 for White Lead in Oil (ASTM W 21) in 25, 50, and 100 pound packages remain in effect. Those prices were:

S-W Dealers, Industrial-Railroad and Marine Accounts - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	30.85	31.95	34.20

Contracting Painters & Large Maintenance Accounts Sold Direct - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White lead in Oil			
less than 500 lbs.	31.40	32.55	34.80
500 lbs. - one delivery	30.90	32.05	34.30
1 ton - one delivery	30.15	31.30	33.55

Retail Consumer Prices - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	33.25	34.50	37.00

Refer to your Where-To-Buy-it page for White Lead in Oil in packages smaller than 25 pounds, and also for your requirements of Dry Red Lead and Red Lead in Oil.

ZONE DIFFERENTIALS

Price zones for lead products will now coincide with paint zones. Prices quoted above are for Paint Zones 1 and 2. Where the delivery point is outside Zones 1, 2 and 6 add the following differentials:

Zones 3 and 7 - 75¢ per cwt.
Zones 4 and 8 - 50¢ per cwt.

H. E. DARROW

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