

LIA08607

WHITE LEAD PROMOTION PROGRAM

LEAD INDUSTRIES ASSOCIATION

Graybar Building, 420 Lexington Avenue
New York, N. Y.

October 2, 1941

Bulletin No. 40

Subject: Survey of Paint-
ing Practices of Munic-
ipalities, Counties and
States and Miscellaneous
Institutions.

To Members Supporting the White
Lead Promotion Program:

Enclosed please find a summary of the visits our
field representative, Mr. Bolton B. Brown, has made in his
interviews with city, county and state officials on paint since
those reported in Bulletin No. 37 dated May 23, 1941. In
addition, we are also attaching a summary of the visits
Mr. Brown made in his interviews with miscellaneous institu-
tions.

Very truly yours,

J. E. Thomas
Secretary.



N2892

Report of Belden B. Brown

SURVEY OF PAINTING PRACTICES OF
MUNICIPALITIES, COUNTIES AND STATES
ILLINOIS

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used		Remarks
		Ext.	Int.	
Illinois (State)	No	Major	Major	WL bought by name or equal.
Mr. H. L. Allison, Ass't. Purchasing Agent Div. of Purchases & Supplies Dept. of Finance State Armory, Springfield July 28, 1941		WL MP	WL MP	Each government agency specifies type of paint desired; or if nothing specified, recommendations of Architectural Bureau are followed.
Mr. John E. Zimmer (Spec. writer) Div. of Archt. & Engr. State Armory Office Bldg. Springfield, July 28, 1941	Yes	WL (70%) MP (30%)	WL (70%) MP (30%)	WL is specified for 2/3 to 3/4 of all work -- mainly new work and large maintenance or repair jobs. Particularly interested in our Specs. and cost figs.
Chicago				
Mr. F. C. Cobble, Chief Buyer Purchasing Dept. City Hall July 31, 1941	No	-	-	All materials are bought according to the requisitions and specifications of the individual depts.
Mr. Paul Gerhardt, Jr. City Architect Dept. of Public Works Div. of Bldg. Maintenance and Repair City Hall July 31, 1941	Yes	WL followed by MP	MP	Not interested in WL story because he believes he knows all there is to know on the subject.
Mr. Carl Martini Contract Engineer City Hall Bureau of Engineering Dept. of Public Works July 31, 1941	Yes	-	-	This dept. is charge of bridge maintenance and using a BL-graphite combination. No buildings under the dept.
Mr. C. E. Asherman Specifications Dept. Board of Education 228 N. LaSalle St. Aug. 8, 1941	Yes	WL	-	All exteriors are WL. Interiors done by the Repair Division. Requested we revise their WL specs.
Mr. W. F. Madden Bureau of Archt. & Repair Div. Board of Education 228 N. LaSalle St. Aug. 8, 1941	Yes	WL	WL	WL standard for all painting.

Report of Belden B. Brown.

ILLINOIS
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Decatur Mr. John Rehfeldt, Comm. Water Works Dept. City Hall July 29, 1941	No	WL MP	WL MP		Water Works building and several others under this man. Agreed on points favoring WL but was non-committal as to future buying policies.
Mr. J. R. Johnson Supt. of Maintenance Board of Education 600 N. Franklin St. July 29, 1941	Yes	WL	WL		WL is standard for all work.
Evansville Mr. James Haring, Comm. Dept. of Public Works City Hall Aug. 1, 1941	Yes	WL Mainly	WL Mainly		All painting by contract with WL or equal specified.
Mr. F.B. Angel Maintenance Director Board of Education 1323 Himes Ave. Aug. 1, 1941	Yes	WL	MP		Must have the MP on the interior specification to appease local paint dealers regardless of possible advantages of WL.
Peoria Mr. W.P. Conrad, Comm. Dept. of Public Works City Hall July 29, 1941	No	WL Major	WL Major		WL used fairly consistently. Dislikes even the best MP because of lack of standardization of grades.
Mr. J.B. Correll Supt. of Bldgs. Board of Education 300 N. Monroe St. July 29, 1941	No	MP	MP		Changed from WL 2 years ago to MP to get a two-coat system paint. Interested in recent advances in quality of WL which make it more suitable for two-coat work without loss of white lead's advantages.
Rockford Mr. C. Henry Nicom, Mayor Municipal Bldg. July 30, 1941	No	-	-		Individual depts. buy their own paint, requirements sometimes following the advice of Lyle B. Porter, Chief Chemist, City Testing Bureau.
Mr. Lyle B. Porter Chief Chemist City Testing Bureau 100 Park Ave. July 30, 1941	No	MP	MP		Frequently called on for paint specs., and yet knows little about paint. Though WL was still bought in the dry form and consequently has recommended MP has an entirely new plant on WL now and will give favorable consideration in the future.

Report of Elden B. Brown.

ILLINOIS
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Springfield Mr. S. T. Anderson Administrative Ass't. Water, Light & Power Dept. City Hall July 28, 1941	No	WL	WL MP	EL EL	City properties maintenance is under the control of Mr. Anderson. He says that they have very few buildings to maintain either an exter- ior or interior.
Mr. Harry Haughey Supt. of Bldgs. Board of Education 200 E. Adams St. July 28, 1941	Yes	WL	WL	q	WL standard for all work interior and exterior.

Report of Belden B. Brown.

INDIANA

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Elkhart</u>					
Mr. Eugene Reeder Building Commissioner Municipal Bldg. Aug. 8, 1941	-	-	-		Each individual building owned by the city is under a different painter. No centralized purchasing. Large jobs by contract, no paint specified.
Mr. P. J. Anderson Supt. of Bldgs. & Grnds. Board of Education High School Bldg. Aug. 8, 1941	No	MP WL	MP WL		Anderson has always favored the use of WL but was slipping away from its use for lack of confirmation of its superiority over MP. Very interested in our findings and said that it had restored his confidence in WL.
Mr. Harrison Berkley (Director of Recreation) 817 Arcade Ave. Aug. 8, 1941	-	-	-		Responsible for painting of recreational school equipment and interested in receiving WL information.
<u>Evansville</u>					
Mr. C. R. Applegate Supt. of Bldgs. & Grnds. Evansville Public Schools 418 Clarke St. July 24, 1941	No	WL MP	MP		Off WL for the time being because of the failure of a recently bought batch which started chalking within 6 weeks. Plans to give WL another chance soon.
Evansville (Vanderburgh County) See report on Vanderburgh County					
<u>Port Wayne</u>					
Mr. Earl Baltzell Custodian of Public Property City Hall Aug. 6, 1941	No	WL	MP		In charge of painting of public buildings. Uses MP on interiors to patronize local manufacturers. Requested our interior cost study to back him up if he uses WL on interiors in the future.
Mr. C. J. Carlson Supt. of Bldgs. & Grnds. Public Schools Office 1230 South Clinton St. Aug. 6, 1941	No	MP	MP		All MP bought on cost per sq. ft. basis. Promised to test WL against present paints next Spring when they start painting.
<u>Gary</u>					
Mr. J. V. Kreiser, P.A. Room 100- City Hall Aug. 8, 1941	No	-	-		Practically all painting by contract with reliable contractor held responsible and no paint specified.

Report of Selden L. Brown,

INDIANA
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Hammond</u> Mr. W. B. Smith City Comptroller City Hall Aug. 6, 1941	No	-	-		Building paints are a very small item here. They handle it by having all work done by contract with no paint specified and reliable contractor picked who is held responsible for jobs.
Mr. Donald Gavit, P.d. Board of Education Robma & Waltham Sts. Aug. 4, 1941	No	WL	MP		Now using up 8000 gallons of MP bought several years ago for a WPA painting project which never materialized. Interested in the possibilities of WL when next need interior paint. Requested our Specs. for ready-mixed white lead paint used in classroom work.
<u>Indianapolis</u> Mr. Albert E. Loeche, P.d. 106 City Hall July 23, 1941	No	WL MP	WL LP		WL used on all larger jobs; MP used for smaller jobs of a few gallons mainly to keep local paint manufacturers quiet.
Mr. E. C. Anderson, P.d. Board of School Comm. 180 N. Meridian July 23, 1941	Yes	WL	WL		All WL used here with little change likely in the future.
<u>South Bend</u> Mr. James Conway (clerk of) Board of Public Works & Safety Room 7 - City Hall Aug. 8, 1941	-	MP	MP		Pressure of local labor unions forces city to contract for all painting with locally manufactured O'Brien paints generally specified.
<u>Terre Haute</u> Mr. George W. Krasan Custodian City Hall July 23, 1941	No	-	-		Paint spec. and purchase for the city is spread out among various agencies, each using different paints.
<u>Vanderburgh County</u> Mr. Lowell Hopkins County Supt. of Schools Court House July 26, 1941	-	-	-		The Supt. has no control over the type of material used by the individual schools.

Report of Eldon E. Brown

MICHIGAN

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Michigan (State)</u>					
Mr. F. P. Durt, Buyer, Room 209 - Purchasing Dept., State Office Bldg., Lansing August 12, 1941	Yes	MP (75%) WL (25%)	MP (75%) WL (25%)	SL & RL	Mr. Durt has no control over what type of paint is bought. Must buy what is requisitioned by the individual dept.
Mr. A. R. Schaefer Testing Division, Rm. 438 State Office Bldg., Lansing August 12, 1941	Yes	-	-		Spent some time with Mr. Schaefer discussing specifi- cations and standardization and lead's position in the present economic situation.
<u>Battle Creek</u>					
Mr. J. M. Soos, City Clerk City Hall August 7, 1941	No	MP	MP		Particularly interested in our literature and story, especially paper entitled, "Weight vs. Volume in Paint".
Mr. J. Franklin Stetler, Director of Business, Board of Education Library Bldg. August 7 and 12, 1941	No	MP	MP		Has had no satisfactory method of buying the MP he has had used. Very interested in the standardization and ease of purchase offered by a WL program.
<u>Dearborn</u>					
Mr. William Moore City Maintenance Bldg. City Hall August 20, 1941	-	MP	MP		(Not interviewed) Accord- ing to secretary of P.A., Mr. Moore makes all recom- mendations on paint and it is practically all MP.
<u>Flint</u>					
Mr. E. J. Vermilya Director of Purchase City Hall August 19, 1941	Yes	Mainly WL	Mainly WL		All painting done by contract with WL or equal generally specified.
Mr. William Barclay Supt. of Maintenance Board of Education 203 E. 9th St. August 19, 1941	No	WL	MP		Very interested in our des- cription of the qualities of interior WL. Said that he thought that WL was going out because he has heard so little about it. Know some- thing about WL for interiors. Plans to run comparative tests between WL and present MP used on interiors.

Report of Belden R. Brown

MICHIGAN
(Continued)

Place, Date and Person Interviewed	Day on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Beartrack</u>					
Mr. Anthony Colmer City Purchasing Agent 8521 Jos Campen August 18, 1941	No	MP	MP		Only small quantities of paint used -- all MP
Mr. Walter Michalski Maintenance Engineer Board of Education 2380 Wyandotte St. August 18, 19, 20, 1941	Yes	WL	MP		Greatly impressed with the simplicity of a WL specifica- tion for all work. Plans to run test of WL against present MP being used.
<u>Highland Park</u>					
Mr. W. E. Dexter City Purchasing Agent City Hall August 18, 1941	No	Mainly MP	Mainly MP		Paint requirements very small. Paint bought central- ly but individually specified by the various depts.
Mr. John R. Smith Business Manager Board of Education 12541 - Second St. August 18, 1941	No	MP	MP		Although they are definitely satisfied with their present MP, our data interested them considerably -- enough so that they may test WL against their present paints.
<u>Jackson</u>					
Mr. L.D. Grady, P.A. City Hall August 7, 1941	No	-	-		Most types of painting done by contract, no specifications
Mr. H. E. Hallibarger Supt. of Bldgs. & Grnds. Board of Education 114 N. Wesley St. August 7, 1941	No	-	MP		Exteriors by contract, no specifications. Because of small amount of work, he would not consider mixing WL for interiors done by school's own maintenance crew.
<u>Lansing</u>					
Mr. H. A. Bland City Purchasing Agent City Hall August 7, 1941	No	-	-		Most of painting other than street marking is in one or two gallon lots. If jobs are large, they are by contract with no paint specified.
Dr. John DeVries Supt. of Bldgs. & Grnds. Board of Education 104 E. Lovell St. August 7 and 12, 1941	No	Gener- ally WL	Gener- ally WL		Generally use and are favor- able towards WL because of unsatisfactory results with the non-uniformity of quali- ty of MP.

MICHIGAN
(Continued)

Report of Nelson E. Brown

Place, Date and Person Interviewed	Any on Spec.	Paint Now Used		Steel	Remarks
		Ext.	Int.		
<u>Lansing</u>					
Mr. John F. Morley City Purchasing Agent City Hall August 12, 1941	No	-	-		Practically all city painting is by contract with choice of material left up to contractor.
Mr. Harry Chamberlin Business Manager Board of Education 222 Townsend St. August 12, 1941	Yes	WL	MP		Using a MP which they claim betters WL for interior work by their own tests. Will consider running further tests due to our data in favor of WL on interiors.
<u>Muskegon</u>					
Mr. A. D. Brainard, Business Manager Muskegon Public School Office 349 W. Webster Avenue August 11, 1941	No	Mainly MP	Mainly MP		Mr. Brainard claimed he was interested in our data but showed no particular reaction.
<u>Pontiac</u>					
Mr. D. E. McGrath Supt. of Bldgs. & Grnds. Board of Education 250 W. Huron St. August 19, 1941	Yes	WL	MP		Specify WL exteriors; MP for interiors with WL allowed as an alternate.

Report of Belden B. Brown

MISSOURI

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>St. Louis</u>					
Mr. George J. Diets, Buyer Dept. of Supplies City Hall July 28, 1941	No	WL MP	WL MP		All city buying through this department with no centralization of specification; each department specifies own desired material.
Mr. Maurice J. Cassidy Supt. of Public Bldgs. Room 426 - City Hall July 28, 1941	Yes	-	-		Li maintenance painting; WL-ZnO is generally used following the buildings original paint specifications as given by chief architect. (see report below on A. Osberg)
Mr. A. Osberg Chief Architect Board of Public Service City Hall July 28, 1941	Yes	WL-2	WL-2	WL-2 RL primer	80-20% WL-ZnO paint is the standard specification for new construction exterior and interior. Interested in our data on above as compared to pure WL because may cut out ZnO because of shortage
Mr. P. E. Robertson Asst. Commissioner Building Dept. Board of Education 811 Locust St. July 28, 1941	Yes	WL	MP		A series of tests on interior paints displaced the WL previously used in favor of their present specification paint.
Mr. C. L. Schillingham Asst. Inspector of Supplies 3451 School St. July 28, 1941	-	-	-		This department has no control over type of paint bought.

Report of Selden B. Brown

NEW YORK

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Buffalo</u>					
Mr. Charles A. Porth Bureau of Archt. - Bldg. Div. - (Spec. writer) 311 City Hall Aug. 28, 1941	Yes	WL	WL mainly some lithopene LP	XL SL	Painting specs. for all new work and the larger mainten- ance jobs come from this dept. with WL specified for all exterior work and most interior work. Some litho- pene used, mainly on ceil- ings.
Mr. Norman Fisher P.A. Board of Education 316 City Hall Aug. 28, 1941	Yes	WL	LP mainly WL some		Only does purchasing in accordance with specs. & requisitions of architectur- al and maintenance depts.
Mr. Daniel O. McNeill, Archt. Board of Education 316 City Hall Aug. 28, 1941	Yes	WL	LP mainly WL some		Base of application of WL of no value because painters will only put on just as much paint a day anyway. Also politics prevents him from putting interior LP out of the picture.
<u>Rochester</u>					
Mr. W. E. Whitley City Purchasing Agent City Hall Aug. 28, 1941	Yes	-	-		The majority of paint pur- chases here are made for school board following their specs. Whitley also follows these specs. closely in other paint purchases.
Mr. Francis R. Scherer Supt. of Bldgs. Board of Education 13 S. Fitzhugh Aug. 28, 1941	Yes	WL- Luo	Litho- pene		Stippled gloss lithopene for interiors satisfactory but labor cost high. Interested in the possibility of replac- ing this method with WL painted on. Due to our data plans to run test of 3 types.

Report of Belden E. Brown.

OHIO

Place, Date and Person Interviewed	Dry on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Akron</u> Mr. O. Sonderberg Engineering Dept. Municipal Bldg. Aug. 22, 1941	No	-	-	WL	Occasionally called on to prepare specs. for painting of buildings. Interested in our data and specs. for this purpose.
<u>Canton</u> Mr. W. Shields City Purchasing Agent City Hall Aug. 21, 1941	Yes	WL	-		All building painting by contract, WL specified on exteriors, contractor's choice on interiors.
<u>Cincinnati</u> Mr. E. P. Wagner, P.E. City Hall July 21, 1941	Yes	WL MP	WL MP		Better than 80% of paint in its class purchased by the city is WL. Asked a number of questions about WL and requested we go over the existing city specs. and give our recommendations.
Mr. E. W. Potts Supt. of Property Maintenance 334 City Hall July 22, 1941	-	WL	LITE.	WL others	Particularly interested in our presentation of the cost of interior work with WL as compared to MP. Particularly requested this data in detail for further study.
Mr. J. Earl Myers Comm. of Housing Board of Education 611 W. Court St. July 21, 1941	Yes	WL	WL		Exteriors and interiors all WL except for a small percentage of interiors given over to testing various MP to keep these manufacturers quiet.
Mr. Frank Gaudert Painter Foreman Board of Education 611 W. Court St. July 21, 1941	Yes	WL	WL		A strong WL backer.
<u>Cleveland Heights</u> Mr. Fred Illies City Maintenance Eng. 2863 Mayfield Ave. Aug. 21, 1941	No	WL	MP		Building painting is minor in City. No interiors for 8 or 10 years.
Mr. W. G. Herbst Director of Schools 1749 Lee St. Aug. 21, 1941	No	WL	MP some WL		Has been losing confidence in WL due mainly to the constant propaganda of the MP people. Believe our data has gone a long way in restoring his faith.

Report of Halden E. Brown

OHIO
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used		Steel	Remarks
		Ext.	Int.		
Dayton Mr. W. M. Kline, P.A. Board of Education 230 S. Ludlow St. July 17, 1941	No	MP	MP		MP used because of poor painters that must be used. Showed great interest in our WL data and in the suggestion that a single master painter be hired to mix, supervise and distribute all paint to the inexperienced painters.
Hamilton Mr. William J. Welsh, P.A. Municipal Bldg. July 17, 1941	Yes	WL	WL		Conspicuous success with painting since switch to an all WL spec. 3 years ago.
Mr. W. F. Muech, Supt. of Bldgs. Board of Education 209 S. 2nd St. July 17, 1941	Yes	WL-3	MP		Well satisfied with present program. Interested in our data but said that he could see no reason for changing from a program which is giving them good satisfaction.
Lakewood Mr. A. E. Greenley Supt. of Parks City Hall Aug. 21, 1941	No	-	-		Painting requirements very small. WL or a given MP or equal specified on occasional large jobs.
Mr. Ralph Orchard Supvr. of Operation & Maintenance Board of Education 1670 Warren St. Aug. 21, 1941	No	MP	MP		Using all MP locally manufactured. Receives exceptional service from these manufacturers to insure the business.
Middletown Mr. L. A. Pechel, Asst. City Engineer City Hall July 17, 1941	No	MP WL	MP WL		All painting by contract with choice of material left up to contractor.
Mr. W. Brinkmeyer, Sprv. 2312 Central Janitor July 17, 1941	No	WL	MP		Not interested in discussing the question now because this season's painting is completed. WL on exteriors.
Springfield Mr. C. E. Thomas, P.A. City Hall July 16, 1941	No	MP	MP		No paint requirements other than traffic paint until 1943. Experience with WL in the past has been poor because city will not pay enough to get real painters.

Report of Belden B. Brown

CHIO
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Springfield (cont.) Mr. M. E. Joens City Engineer City Hall July 16, 1941	-	-	-		No buildings or painting spec. come under this dept.
Mr. Skultis, Supt. of Bldgs. - Board of Education 700 S. Limestone July 16, 1941	-	-	-		Refused to be interviewed on the grounds that their paint was all bought for this year and therefore I'd be wasting his time.
Youngstown Mr. E. K. Creps Purchasing Agent Board of Education State & Wilson Sts. Aug. 25, 1941	No	MP mainly WL some	MP		Sold on MP and discredited our data until his painter came in and backed us up to a great extent. Definite doubt has been created in his mind that MP is best.

Report of Belden B. Brown

PENNSYLVANIA

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Rrt.	Int.	Steel	
<u>Pennsylvania (State)</u>					
Mr. E. C. Shank, Buyer Bureau of Purchases Capitol Bldg. Harrisburg July 8, 1941	Yes	WL MP	WL MP	RL	Each department requisitions desired type of paint from the standard specs. Buyer is not able to switch from one type of paint to another.
Mr. Robert R. Macomber Bureau Of Standards Dept. of Property & Supplies Publications Bldg. 10th & Market Sts. Harrisburg July 8, 1941	Yes	-	-		Favorable towards WL and en- courage standardization upon it whenever requested for advice from individual insti- tutions. Trying to simplify state specs. and realize what a prominent position WL can play in this process
<u>Altoona</u>					
Mr. Everal E. Seab City Engineer City Hall July 9, 1941	-	-	-		No paint purchases or spec- ification goes through this department.
Mr. Earl E. Stall, Dir. Parks & Public Property City Hall July 9, 1941	No	MP	MP		All MP program not satis- factory and has been experi- menting to improve interior paints used. Interested all WL data especially cost & washability factors.
Mr. J. A. Grindinger, P.A. Altoona Senior High School July 9, 1941	No	WL	MP		Use WL on exteriors and sold on it, but do not see the picture for WL on inter- iors. Would like to study our data on the subject at greater length.
<u>Erie</u>					
Mr. Alex N. Athum City Engineer City Hall Aug. 28, 1941	-	-	-		No city building maintenance comes under this department.
Mr. G. E. Rose, Dir. Parks & Public Property City Hall Aug. 28, 1941	-	-	-		Too busy at the time for an interview but interested in the subject and particularly requested our data for leisure study.
Mr. F. J. Wesshler, P.A. Erie Public School Office 224 French St. Aug. 28, 1941	No	-	-		Buy according to specs. given him by L.R. McGraw. (see report below)

Report of Belden B. Brown

PENNSYLVANIA
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Erie (cont.)</u> Mr. L. R. McGrew Supt. of Maintenance Public School Warehouse 1817 Sassafras St. Aug. 28, 1941	No	WL	WL MP		McGrew always thought that WL was too expensive for plaster walls. Said our data had given him a new slant on it and that he would test WL.
<u>Harrisburg</u> Mr. E. T. Yrge City Hall July 8, 1941	No	MP	MP		Only one or two rooms of city hall painted at one time using mixed paint. Too much trouble mixing WL in small quantities.
Mr. Russell Tuckey Supt. of Parks & Public Bldgs. City Hall July 8, 1941	Yes	MP	-		Only requirement is dark green paint for park benches and equipment.
Mr. D. E. Barr Supt. of Bldgs. Harrisburg Schools Adminis- tration Bldg. 121 Chestnut St. July 8, 1941	No	MP	MP		Not completely satisfied with present MP program. Considerably interested in our data on WL.
<u>Johnstown</u> Mr. F. W. Darr, P.E. Board of Education Napoleon St. July 9, 1941	No	WL	MP WL		"Hdn't heard much about WL recently." Particularly interested in the interior data.
<u>Pittsburgh</u> Mr. E. J. Yate, Dir. Dept. of Supplies City Hall July 14, 1941	Yes	MP WL	MP WL		Recently have standardized on a set of paint specs. WL holds a prominent position in them. Type of paint used is mainly up to head painter of department requisitioning paint.
Mr. Robert D. Lord Specification Clerk Dept. of Supplies City Hall July 14, 1941	Yes	-	-		He is in charge of the specifications of material bought by the city.
Mr. M. M. Stoen Supt. of Bldgs. Board of Public Education 341 Bellefield Ave. July 14, 1941	Yes	WL-I	MP		Prospective bidders for interior paint must apply their material to test wall and allow to remain for 2 years before they are eligible. Also the paint must pass a number of physical tests. Paint is finally purchased on a cost per square foot basis.

Report of Nelson E. Brown

PENNSYLVANIA
(continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Exts.	Ints.	Steel	
Pittsburgh (cont.) Mr. George W. Scheidel Estimator 421 Board of Public Education 341 Bellefield Ave. July 14, 1941	Yes	WL-3	MP		Present requirements for interior paint call for a lithopone-titanium combination. This requirement could be waived if WL came up to performance standards (see report of M.H. Steen)

WEST VIRGINIA

Report of Belden B. Brown

Place, Date and Person Interviewed	Day on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Wheeling Mr. G. J. Stein Engineering Dept. City Hall July 15, 1941	No	-	-		New City Hall to be built next year. Aside from the paint to be used on that, paint requirements are negligible.
Mr. C. A. Danford Supt. of Bldgs. Public Schools Office 2125 Chapline St. July 15, 1941	No	MP WL	MP cascia		Pumpproof paint specified in certain areas where silver- ing of lead occurs. Other- wise exterior paint is more or less up to the painting contractor. It had never occurred to Mr. Danford that WL could be used to advantage on interiors — very inter- ested in our data on this phase.
Mr. T. M. Scyd, Asst. Archt. 312 Central Union Bldg. July 15, 1941	-	-	-		Says that they are a long ways from drawing painting specs. for the new city hall but that he would bear in mind data on WL which he discussed with considerable interest.

Report of Belden B. Brown

MISCELLANEOUS INSTITUTIONSILLINOIS

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used		Remarks
		Ext.	Int.	
Evanston Mr. Charles Fridmore, P.A. Northwestern University 619 Clark St. Aug. 1, 1941	No	MP	MP	Sold on switching from WL to MP for exteriors several years ago. Now knows so little about WL that he thought it was considered a second grade paint not in the same class with MP. Very interested in our data and requested we present it to the Maintenance Director.
Mr. E. A. Anderson Bldgs. & Grnds., Dept. Northwestern University 818 Clark St. Aug. 4, 1941	No	MP	MP	No WL used here during the last 5 years and not impressed with any WL story during that time. Definite- ly interested in L.I.A. data on WL and particularly re- quested us to present our material before a meeting this fall of maintenance men and painters connected with the University.

INDIANA

South Bend Mr. J. Kachowski Asst. P.A. Notre Dame University Aug. 8, 1941	No	MP mainly WL some	MP	Used to use all WL but tests have shown them that MP is as good and easier to handle. Doubted our interior cost figures but requested a copy for closer study.
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NEW YORK

New York City Mr. Joseph Volante Engineering Dept. Sherry-Netherland Hotel 8th Ave. & 59th St. Sept. 18, 1941	No	-	Barroled Sunlight	Interior washability not an important factor because of tenant demand for repainting. Interested in cost figures with an eye to possibility of running similar interior test.
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OHIO

Cincinnati Mr. W. B. Schoelwer Supt. of Bldgs. & Grnds. University of Cincinnati July 22, 1941	No	WL	MP- Lith.	Have more or less standard- ized on lithopone base paint for interiors because WL cannot be used in certain places due to fumes. Dis- credited our interior cost figures on the basis that the work could not be done for that figure.
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Report of Eldon E. Brown

MISCELLANEOUS CONTINUED
PENNSYLVANIA

Place, Date and Person Interviewed	Day on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Pittsburgh Mr. Raymond Coss Supt. of Bldgs. & Grnds. University of Pittsburgh Cathedral of Learning July 16, 1941	No	WL	MP		WL used for majority of exterior work. Interior paint to last for several more years to come was donated by one of the MP companies.