

Philadelphia, Pa.
July 1, 1940

At a regular meeting of the Directors of John T. Lewis & Bros. Co. held this day in their offices in the Widener Building, there were present:

Edward F. Beale, Chairman of the Board
S. French Reeves, Vice President
A. M. Wilson, Vice President
Morris H. Merritt, Secretary
Leonard T. Beale, Director

The meeting was called to order by Mr. Edward F. Beale, who presided, and Mr. Morris H. Merritt reported the minutes of the meeting.

On motion, duly made and seconded, it was decided to apply for an appropriation to cover a new semi trailer at a cost not to exceed \$1667.50, to replace a similar trailer which has been driven over 175,000 miles and which is now fully depreciated on our books. There will be an allowance of \$150. for the old trailer, which is not included in the above amount.

Mr. Reeves explained that H. Kupper, foreman of our oil mill, has designed a shovel for unloading flaxseed from the freight cars. He has used second-hand material around our factory for building this shovel and has worked on it over week-ends. We estimate that the shovel will save \$3.00 labor on each car that is unloaded. Last year we discharged 597 cars. It was therefore decided to give him \$100.00 for this special development work.

The following increase in salary was approved, effective August 1:

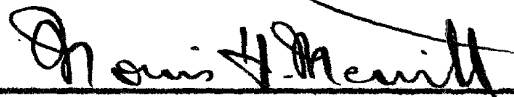
Patrick Quinn, (Chief Engineer of Power House) \$2300 to \$2500 per year.

It was decided to employ Kenneth V. M. Murphy to call on the small dealers, painters, etc. to replace our former representative, Mr. Hayes, in the North Carolina territory at the rate of \$150.00 per month beginning July 15.

The regular weekly report of shipments was submitted.

Mr. Rockwell's letter of June 27 was read regarding the advisability of the National Lead Company going into the prepared paint business. The questions asked in this letter will be given very careful study and a prompt answer will be sent to Mr. Rockwell.

There being no further business, upon motion the meeting adjourned.



Secretary.