Monsanto

FROM (NAME & LOCATION) P. L. Slayton - N.Y.O.

DATE September 13, 1973

SUBJECT CON ED CABLE OIL

REFERENCE

cc T.L. Gossage - St. Louis - B2SL
C. Paton - St. Louis - B2SC
W.R. Richard - St. Louis - T3A
R.H. Munch - St. Louis - T2B
J.G. Bryant - Wilmington

TO : P. G. Benignus
St. Louis
B2SC

821 + 9 + 460 + 6114

Paul,

I called Tom Flood at Con Ed last week and apologized that no one had answered his request for bid on 275,000 gallons of Tridecylbenzene -- or even declined to bid.

He explained they had succeeded in getting material but "things are getting tighter".

I explained our position in general; that with present shortages we probably couldn't provide a product to meet their spec. Further, that if their spec were modified, we "might" be able to come up with an acceptable substitute.

Flood was quite interested that in such event we should make contact with Mr. Henry Chew, Manager of Electrical Engineering Department at Con Ed. His responsibility includes testing of new oils and revision of specs.

Henry is in Room 1250S at the Con Ed Building at 4 Irving Place (14th Street). His number is (212) 460-4632.

Flood is in Room 1243 -- 'phone 460-6114.

At hot lunch for Flood would probably be needed to learn more of pricing parameters on August bid.

Keep us advised of anything we can do.

DSW 201694

P. L. Slayton

Spoke with Tom Flood on 9/20/73 Con Ed pur[illegible] 3 different viscosity cable oil. Flood did not know price off hand. He agreed that supplying in trucks on shot and degassing and at irregular intervals is complex handling.

PLS:gtb

IN - 10 REV. 1-72

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