FORM S-910

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO. 153

DIST.	SALES MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 280 Aroclor Dist 1254																
0804	G	126487	CARY PROD HUTCHINS TEX																
2802	J	128953	CEILCOTE CO BEREA OHIO																
4101	A	131930	CENTRAL SOLV PORTLAND OR		1		12	12	12-										
4101	A	131931	CENTRAL SOLV SEATTLE WAS		2		1				1								
4302	A	131933	CENTRAL SOLV HAYWARD CAL		5		5						4		2-	4			
4412	A	131934	CENTRAL SOLV SANTA FE SP	0050	129	50	132	9-	12	32	7	30	15	12	13	6	9	7	9
0301	A	131935	CENTRAL SOLVENTS CHICAGO	0110	93	110	158	10	13	14	30	6	3	16	6	12	24	24	
2802	J	133788	CHAMBERLAIN ENGINEERING		2		2	1		1	1			1					
2802	A	133789	CHAMBERLAIN ENG TALLMADG		1														
2308	G	137438	CHEM PLASTICS & PAINT CO																
0703	A	138022	CHEM PROD CO E PROVID	0015	18	15	17	3		3		3		3		3			2
4412	J	138735	CHEM SEAL CORPORATION	0010	13	10	9	1	1	1	-	-	1	1	1		2	1	
0630	G	138764	CHEMSTRAND RES CTR INC				1			1		1							
4402	J	138775	CHEM-TECH INDUSTRIES INC		1		1	1				1							
4412	G	138785	CHEM SEAL CORP																
4412	A	144538	CHURCHILL CHEMICAL CORP	0030	16	30													
4412	A	156187	COAST PRO SEAL AND MFG	0015	3	15	1									1			
1010	J	167010	COLONIAL PROCESS SUP CO				1	1											
1014	J	168090	COLUMBIA CABLE & ELEC																
1502	A	172688	CONCHEMCO INC BALTIMORE				1			1									
2308	J	172815	CONCRETE SILO BLOOMFIELD	0005	5	5													
1018	A	173402	CONGLM NRN SHIP MARCS HK																
2346	J	173708	CONLEY CORPORATION		1														
1005	A	175617	CONSOL VACUUM ROCH NY		3														
4311	A	176640	CONT CHE SACRAMENTO		1														
2308	A	177950	COOK PAINT & VARN CO	0002	2	2	2			1					1				1
1088	A	178049	COOKE COLOR AND CHEM				2									1	1		
1502	J	180498	COSDEN CHEM COATINGS N Y																
1502	G	191616	CUTLERS PAINT INDUSTRY																
2905	A	191871	CYCLEWELD CHEM DIV CHRYS	0010	5	10													
1010	G	192055	D P R INCORPORATED				1										1		
2706	A	195058	DAP OF CALIFORNIA				1					1							
0302	A	195727	DAUBERT CHEM CO		1														
0384	A	198358	DAYCO CORP THREE RIVERS																
0302	A	199250	DEARBORN CHEMICAL CO		4		3									3			
4302	J	199500	DE BOOM PAINT CO		1		1				1						1		
2302	A	203460	DENNIS CHEMICAL COMP	0020	14	7	7			2				1		4			
0301	A	204544	DE SOTO CHEM COATING CHI	0000	10	20													
4302	A	204546	DE SOTO CHEM BERKELEY CA		1														
2706	A	206298	DEVOE & RAYNOLDS NEWARK	0007	7	2	4						1	2				1	
0770	A	206830	C H DEXTER & SONS	0001		1													
2804	A	206973	DIAMOND ALKALI CLEVE OH																

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