PLAINTIFF'S EXHIBIT 57
1-10-92

J. H. Davidson - O. O.

January 15, 1973

C. Paton
R. E. Hatton
J. Armentor - 1460
H. R. Ford - 1070

TEXAS EASTERN - TURBINOL 1122
PRICING

J. O. Fredericksen (Little Rock)

Following is our pricing on fire resistant turbine lubricants which you and Jim should give to Texas Eastern in Shreveport and Houston. It is compared to Stauffer's list price on their equivalent fluids, Fyrquel 150 R and O and Fyrquel 220 R and O.

	Turbinol 1122	Turbinol 1223	Fyrquel 150 R & O Fyrquel 220 R & O
	Delivered Prices Except as Noted		FOB Plant
Bulk	$4.05/gal	$4.05/gal	$3.95/gal
T/L Drums	4.25	4.25	4.15
10+ Drums	4.40	4.40	4.30
1-9 Drums*	4.40	4.40	4.40
5 gal cans*	5.00	5.00	-

- FOB St. Louis freight prepaid and allowed on orders of 10 drums (540 gal.) or more.

- *FOB St. Louis or nearest stocking warehouse on orders less than 540 gal. - warehouses in St. Louis, Elizabeth, Cleveland, Detroit, Chicago, Atlanta, Houston, Los Angeles, Santa Clara, Seattle.

- Add $.15/gal. on shipments to 9 western states.

As we have already discussed, the call on Texas Eastern was excellent. It is obvious you have developed an excellent relationship with T.E. personnel, especially Gene Riall, who will be the key man in effecting results of the Turbinol 1122 trial. Your continuing work with Texas Eastern is appreciated by all of us in St. Louis.

I look forward to hearing from you in a couple of weeks concerning the approximate date the trial will start. I know you'll do everything you can to try to convince them to start in March or April so we'll have a few extra months running time when the fluid decision comes on further conversion of turbines.

/nnn

COMPANY CONFIDENTIAL

J. H. Davidson

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