

PERCENT DISCOUNT ON F.O.B. BESTWALL MILL PRICES TO JOHNS-MANVILLE SALES CORPORATION

EXHIBIT A, PAGE 2
EFFECTIVE: 4/15/64
CANCELS PAGE 2, 8/16/63

PLASTER PRODUCTS - PER TON	BAGS	ACME	AKRON	BESTWALL	BRUNSWICK	FT. DODGE	GRAND RAPIDS	NEW ORLEANS	SIOURO	WILMINGTON
		TEXAS	NEW YORK	KANSAS	GEORGIA	LOUISIANA	MICHIGAN	LOUISIANA	UTAH	DELAWARE
NEAT BASE PLASTER	100#	30%	-/10%	30%	25%	30%	23%	-	28%	-/15%
GAUGING PLASTER LOCAL	100#	(30)	-/(10)	-	-	(30)	23	-	(28)	-
GAUGING PLASTER WHITE	100#	(30)	-/(10)	(30)	25	(15)	(15)	-	(28)	-/15
MOLDING PLASTER LOCAL	100#	(30)	-/(10)	-	-	(30)	(23)	-	(28)	-
MOLDING PLASTER WHITE	100#	(30)	-/(10)	(30)	25	(15)	(15)	-	(28)	-/15
WOOD FIBRED PLASTER	100#	(30)	-/(10)	(30)	25	(30)	23	-	(28)	-/15
CONCRETE BOND PLASTER	100#	(30)	-	-	(25)	-	-	-	(28)	-
LIGHT MIX BASE COAT PLASTER	80#	15	-/10	15	15	30	23	-	28	-/10
LIGHT MIX MASONRY PLASTER	80#	(15)	-/(10)	(15)	-	30	(23)	-	(28)	-/10
KEENE'S CEMENT	100#	(10)	(10)	(10)	(10)	(10)	(10)	-	(28)	(10)
FINISHING LIME	50#	-	(10)	(10)	(10)	(10)	(10)	-	-	(10)
JOINT TREATMENT PRODUCTS (PERCENT DISCOUNT FROM BESTWALL DELIVERED CARLOAD PRICE TO BESTWALL CUSTOMER)										
ALL PURPOSE JOINT COMPOUND	25#BAG	30	-	22	-	-	-	22	-	-
JOINT SYSTEM #1	20#BAG	30	30	22	22	22	22	22	-/35	22
250' TAPE 18# COMPOUND										
JOINT COMPOUND	25#BAG	30	30	22	22	22	22	22	-/35	22
BEDDING COMPOUND	25#BAG	30	30	22	22	22	22	22	-/35	22
TOPPING COMPOUND	25#BAG	30	30	22	22	22	22	22	-/35	22
FAST SET COMPOUND	25#BAG	30	20	22	22	22	22	22	-/30	30
LAMINATING COMPOUND	25#BAG	30	30	22	22	22	22	22	-/30	22
TEXTURE FINISH	25#BAG	30	30	22	22	22	22	22	-/30	22
MASONRY ADHESIVE	50#BAG	30	-/30	22	22	22	22	22	-/30	22
SPACKLING COMPOUND	6-5# BOXES	(5)	(5)	(5)	(5)	(5)	(5)	(5)	(5)	30
JOINT COMPOUND	6-5# BOXES	10	10	10	10	10	10	10	10	10
PAPER TAPE - 500 FT. PER ROLL		20	20	15	15	15	15	15	-/30	15
PAPER TAPE - 250 FT. PER ROLL		20	20	15	15	15	15	15	-/30	15
PAPER TAPE - 60' ROLL		20	20	15	15	15	15	15	-	15

MISCELLANEOUS (MISCELLANEOUS ACCOMMODATION ITEMS INCLUDING OUTSIDE BUYS NOT LISTED ABOVE AVAILABLE IN BESTWALL CONTAINERS ONLY AT 10% DISCOUNT FROM BESTWALL F.O.B. MILL PRICE)

-/ DENOTES CHANGE - THIS ISSUE

PLAINTIFF'S EXHIBIT

GP-600

CURRENT F.O.B. MILL PRICES AT

SUPPLEMENT 1, PAGE 2

EXHIBIT A,

EFFECTIVE: 4/15/64

CANCELS PAGE 1, 8/16/63

PLASTER PRODUCTS	BAGS	ACME		AKRON		BESTWALL		BRUNSWICK		FT. DODGE		GRAND RAPIDS		NEW ORLEANS		SIGURD		WILMINGTON	
		TEXAS	NEW YORK	NEW YORK	KANSAS	GEORGIA	IOWA	MICHIGAN	LOUISIANA	UTAH	DELAWARE								
PER TON																			
NEAT BASE PLASTER	100#	\$19.25	\$19.25	\$21.75	\$21.75	\$21.00	\$19.25	\$19.25	-	-	\$19.25	\$20.75	-	-	-	\$19.25	\$20.75	-	-
GAUGING PLASTER LOCAL	100#	(19.00)	(19.00)	-	(19.00)	-	(19.00)	19.00	-	-	(21.75)	-	-	-	-	(21.75)	-	-	-
GAUGING PLASTER WHITE	100#	(20.50)	(32.25)	(20.50)	(20.50)	(25.40)	(29.15)	(33.35)	-	-	(22.25)	(23.80)	-	-	-	(22.25)	(23.80)	-	-
HOLDING PLASTER LOCAL	100#	(19.00)	(19.00)	-	(19.00)	-	(19.00)	(19.00)	-	-	(21.25)	-	-	-	-	(21.25)	-	-	-
HOLDING PLASTER WHITE	100#	(20.50)	(32.25)	(20.50)	(20.50)	(25.40)	(29.15)	(33.95)	-	-	(22.25)	(23.80)	-	-	-	(22.25)	(23.80)	-	-
JOOD FIBERED PLASTER	100#	(19.25)	(19.25)	21.75	21.75	21.00	(19.25)	19.25	-	-	(19.75)	20.75	-	-	-	(19.75)	20.75	-	-
CONCRETE BOND PLASTER	100#	(20.25)	-	-	-	(22.00)	-	-	-	-	(20.25)	-	-	-	-	(20.25)	-	-	-
LIGHT MIX BASE COAT PLASTER	80#	28.00	28.00	30.50	30.50	29.00	28.00	28.00	-	-	27.00	29.00	-	-	-	27.00	29.00	-	-
LIGHT MIX MASONRY PLASTER	80#	(31.80)	(32.50)	(34.00)	(34.00)	-	31.50	(31.50)	-	-	(29.00)	35.50	-	-	-	(29.00)	35.50	-	-
KEENE'S CEMENT	100#	(35.15)	(44.45)	(35.15)	(35.15)	(47.75)	(37.55)	(42.05)	-	-	(28.50)	(46.05)	-	-	-	(28.50)	(46.05)	-	-
FINISHING LIME	50#	-	(33.77)	(38.35)	(38.35)	(40.61)	(36.55)	(31.55)	-	-	-	(35.66)	-	-	-	-	(35.66)	-	-
JOINT TREATMENT PRODUCTS (CURRENT BESTWALL DELIVERED CARLOAD PRICE TO BESTWALL CUSTOMER)																			
ALL PURPOSE JOINT COMPOUND	25# BAG	1.50	-	1.50	1.50	-	-	-	1.50	-	-	-	-	1.50	-	-	-	-	-
JOINT SYSTEM #1	20# BAG	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.85	2.38	2.38	2.38
250 TAPE 18# COMPOUND																			
JOINT COMPOUND	25# BAG	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	2.33	1.90	1.90	1.90
BEDDING COMPOUND	25# BAG	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	1.90	2.33	1.90	1.90	1.90
TOPPING COMPOUND	25# BAG	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	1.93	2.33	1.93	1.93	1.93
FAST SET COMPOUND	25# BAG	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.12	2.55	2.12	2.12	2.12
LAMINATING COMPOUND	25# BAG	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	4.00	3.50	3.50	3.50
TEXTURE FINISH	25# BAG	1.69	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	1.97	2.23	1.97	1.97	1.97
MASONRY ADHESIVE	50# BAG	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	5.00	4.50	4.50	4.50
SPACKLING COMPOUND	6-5# BOXES	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	(2.35)	4.19	(2.35)	(2.35)	(2.35)
JOINT COMPOUND	6-5# BOXES	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	3.24	4.19	3.24	3.24	3.24
JOINT SYSTEM #2	6-5# BOXES	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	4.43	5.88	4.43	4.43	4.43
PAPER TAPE - 500 FT. PER ROLL		.94	.94	.94	.94	.94	.94	.94	.94	.94	.94	.94	.94	.94	.94	1.10	.94	.94	.94
PAPER TAPE - 250 FT. PER ROLL		.48	.48	.48	.48	.48	.48	.48	.48	.48	.48	.48	.48	.48	.48	.70	.48	.48	.48
PAPER TAPE - 60 FT. PER ROLL		.20	.20	.20	.20	.20	.20	.20	.20	.20	.20	.20	.20	.20	.20	-	.20	.20	.20

MISCELLANEOUS (MISCELLANEOUS ACCOMMODATION ITEMS INCLUDING OUTSIDE BUYS NOT LISTED ABOVE, AVAILABLE IN BESTWALL CONTAINER ONLY AT 10% DISCOUNT FROM BESTWALL F.O.B. MILL PRICE)

-/- DENOTES CHANGE - THIS ISSUE

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CURRENT NET PRICES TO JOHNS-MANVILLE

SUPPLEMENT 2, PAGE 2

EXHIBIT A,

EFFECTIVE: 4/15/64

CANCELS PAGE 2, 8/16/63

PLASTER PRODUCTS	BAGS	ACME TEXAS	AKRON NEW YORK	BESTWALL KANSAS	BRUNSWICK GEORGIA	FT. DODGE IOWA	GRAND RAPIDS MICHIGAN	NEW ORLEANS LOUISIANA	SIGURD UTAH	WILMINGTON DELAWARE
NEAT BASE PLASTER	100#	\$13.40	-\$17.33	\$15.23	\$15.75	\$13.40	\$14.82	-	\$13.86	-\$17.64
GAUGING PLASTER LOCAL	100#	(13.30)	-(17.10)	-	-	(13.30)	14.63	-	(15.30)	-
GAUGING PLASTER WHITE	100#	(14.35)	-(29.03)	(14.35)	(19.05)	(24.78)	(28.86)	-	(16.02)	-/ 20.23
MOLDING PLASTER LOCAL	100#	(13.30)	-(17.10)	-	-	(13.30)	(14.63)	-	(15.30)	-
MOLDING PLASTER WHITE	100#	(14.35)	-(29.03)	(14.35)	(19.05)	(24.78)	(28.86)	-	(16.02)	-/ 20.23
WOOD FIBERED PLASTER	100#	(13.48)	-(17.33)	15.23	15.75	(13.48)	14.82	-	(14.22)	-/17.64
CONCRETE BOND PLASTER	100#	(14.18)	-	-	(16.50)	-	-	-	(14.58)	-
LIGHT MIX BASE COAT PLASTER	80#	23.80	-/ 25.20	25.93	24.65	19.60	21.56	-	19.44	-/26.10
LIGHT MIX MASONRY PLASTER	80#	(27.03)	-/ 29.25	(28.90)	-	22.05	(24.26)	-	(20.88)	-/31.95
KEENE'S CEMENT	100#	(31.64)	(40.01)	(31.64)	(42.98)	(33.80)	(37.85)	-	(20.52)	(41.45)
FINISHING LIME	50#	-	(30.39)	(34.52)	(36.55)	(32.90)	(28.40)	-	-	(32.09)

JOINT TREATMENT PRODUCTS

ALL PURPOSE JOINT COMPOUND	25# BAG	1.05	-	1.17	-	-	-	1.17	-	-
JOINT SYSTEM #1										
250 FT. TAPE - 18# CMPO.20# BAG		1.67	1.67	1.86	1.86	1.86	1.86	1.86	-/1.85	1.86
JOINT COMPOUND	25# BAG	1.33	1.33	1.48	1.48	1.48	1.48	1.48	-/1.51	1.48
BEDDING COMPOUND	25# BAG	1.33	1.33	1.48	1.48	1.48	1.48	1.48	-/1.51	1.48
TOPPING COMPOUND	25# BAG	1.35	1.35	1.51	1.51	1.51	1.51	1.51	-/1.51	1.48
FAST SET COMPOUND	25# BAG	1.48	1.70	1.65	1.65	1.65	1.65	1.65	-/1.79	1.48
FLAMINATING COMPOUND	25# BAG	2.45	2.45	2.73	2.73	2.73	2.73	2.73	-/2.80	2.73
TEXTURE FINISH WHITE	25# BAG	1.18	1.38	1.54	1.54	1.54	1.54	1.54	-/1.56	1.54
MASONRY ADHESIVE	50# BAG	3.15	-/3.15	3.51	3.51	3.51	3.51	3.51	-/3.50	3.15
SPACKLING COMPOUND	6-5# BOXES	(2.23)	(2.23)	(2.23)	(2.23)	(2.23)	(2.23)	(2.23)	-/2.61	(2.23)
JOINT COMPOUND	6-5# BOXES	2.92	2.92	2.92	2.92	2.92	2.92	2.92	3.77	2.92
JOINT SYSTEM #2	6-5# BOXES	3.99	3.99	3.99	3.99	3.99	3.99	3.99	5.29	3.99
PAPER TAPE - 500 FT. PER ROLL		.75	.75	.80	.80	.80	.80	.80	-/ .77	.80
PAPER TAPE - 250 FT. PER ROLL		.38	.38	.41	.41	.41	.41	.41	-/ .49	.41
PAPER TAPE - 60 FT. PER ROLL		.16	.16	.17	.17	.17	.17	.17	-	.17

MISCELLANEOUS (MISCELLANEOUS ACCOMODATION ITEMS INCLUDING OUTSIDE BUYS NOT LISTED ABOVE, AVAILABLE IN BESTWALL CONTAINERS ONLY AT 10% DISCOUNT FROM BESTWALL F.O.B. MILL PRICE)

-/ DENOTES CHANGE - THIS ISSUE

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