

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Zone Marking Paint
CATEGORY: Zone or Traffic Paints
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 50%					
Lithopone	43	Weight	.045	1.94	
Asbestine	3	per	.01	.03	
Cryptone	16	gallon	.0585	.94	2.91
		finished Storage & handling cost			
		product. through loss - 1%			.29
Vehicle: 50%		Laboratory			
Heavy Bodied Linseed		recd			
Oil	6	11.6 lbs.	.143	.86	
Vernish	44		.10	4.40	
Drier	1		.07	.07	
Mineral Spirits	7		.015	.11	
Tollac	3		.07	.21	5.65
		Storage & handling cost			
		through loss - 3%			.17
Calculated Yield	123	10.6			9.02
Manufacturing Loss - 2 1/2%		.3			
Actual Yield		10.3			

Cost Analysis:

Material cost per gallon	.88
Direct labor cost per gallon	.06
Factory overhead per gallon	.05
Bulk cost per gallon	.99
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.18

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.25
(d) To an independent retailer (Dealer)	1.74
(e) To other (Industrial)	1.91
(Contractor)	1.70

N 5145