bcc: JS Pullman - 1650
PL Slayton - 1650
PW Gann
CP/DER

Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

June 19, 1972

Purchasing Agent
Black Clawson
Dilts Division
Fulton, New York 13069

Dear Customer:

We wish to inform you that we will not offer Therminol[R] 77 heat transfer fluid after June 30, 1972. Therminol 77 was manufactured from a by-product which is no longer available to us. Accordingly, we cannot embark on another production run and expect that our inventory will be depleted by June 30, 1972.

For your convenience, we list the purchasing pattern of Therminol 77 by plant location for your company over the past five years.

	Hamilton, Ohio	Fulton, New York
1968	-	-
1969	500	-
1970	500	-
1971	100	730
1972 YTD	-	-

For your information, Monsanto's heat transfer fluid line now consists of:

	Suggested Maximum Operating Temperature
Therminol 55	575°F
Therminol 66	650
Therminol 88	800

If we can be of assistance to you, please call our heat transfer specialists at (314) 694-2514.

Yours sincerely,

C. Paton.

Cumming Paton
Product Manager, Fluids

0576541

Please note:
This letter was addressed to the plant manager at each of these locations.

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