

To: Jackson, Ryan[jackson.ryan@epa.gov]
Cc: adam_jenkins@esri.com[adam_jenkins@esri.com]
From: Laura McNulty
Sent: Mon 7/24/2017 5:41:03 PM
Subject: RE: Note of Thanks (Esri Follow Up)

Ryan, thank you for introducing me to Albert Kelly. We have scheduled time for the brownfields project demo on Monday, August 21 (I'm awaiting confirmation for 9:30am). It worked out that Jack Dangermond, Esri president and CEO, will also be in town that day for an NGA briefing on Tuesday, so he will be accompanying me to the meeting. Jack looks forward to meeting you and discussing your priorities (and sharing the art of the possible relative to brownfields and Superfund site prioritization).

Please let me know if there are other topics you would like me to add to the agenda since Jack will be there. Thanks!

Laura D. McNulty | Manager, National Government Sciences

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From: Laura McNulty
Sent: Thursday, July 20, 2017 11:30 AM
To: 'jackson.ryan@epa.gov' <jackson.ryan@epa.gov>
Cc: Adam Jenkins <Adam_Jenkins@esri.com>
Subject: RE: Note of Thanks (Esri Follow Up)

Ryan, Esri's International Users Conference has ended and I'm almost dug out from 10 days away from the office, so I wanted to reconnect and look at some next steps. In June we had discussed how Esri technology might be valuable for securing some early wins in prioritizing Brownfields projects for redevelopment. As such, we've been working with some EPA data to stand up a demonstration that shows the art of the possible for capitalizing on location as it

relates to project funding and return. I wanted to follow up with you to identify a day/time that works for you to share what we've been working on.

You also mentioned making an introduction to Mr. Darwin (and others) once he got settled in his new role as he may be spearheading some of this activity moving forward. When would be a good time to continue the conversation we started last month?

Thanks, and hope you are well.

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From: Laura McNulty

Sent: Thursday, June 29, 2017 5:10 AM

To: jackson.ryan@epa.gov

Cc: Jeff Peters <Jeff_Peters@esri.com>; Lauren Lipovic <LLipovic@esri.com>

Subject: Note of Thanks

Ryan, on behalf of Jeff, Lauren and myself, thank you for your time and interest yesterday. Location is inherent in the good work EPA does to protect human health and the environment, and we appreciated you allowing us to share our passion for the science of 'where', and to introduce you to how our technology can address some of the Administration's priorities.

We look forward to working with you and your team and contributing to the Superfund and Brownfields strategy. I'm excited to demonstrate how location can be that common denominator helping to identify the low hanging fruit projects that will result in the right/best outcome for the

communities EPA serves as well as give you the early wins you're looking for. I'm equally excited to connect with your new Chief of Operations to share some of the great examples we've implemented specific to performance dashboards and developing a graphical representation of key measures and metrics. Further, as you begin to explore innovative approaches for aligning multi-agency resources geographically, we can bring significant experience to bear that should prove helpful and insightful.

Thank you again for your time. We stand ready to support you.

p.s. I mentioned our International Users Conference in San Diego July 9-14. I recognize that this is right around the corner, but I wasn't kidding when I said we would love to host you at our Senior Executive Session on Sunday, July 9, and Plenary session on July 10. EPA's Acting Deputy CIO and Geographic Information Office, Harvey Simon, will be in attendance, as will other key EPA employees. Additional information about the conference can be found [here](#).

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