



E. I. DU PONT DE NEMOURS & COMPANY
INCORPORATED

FINISHES & FABRICATED PRODUCTS DEPARTMENT

M. J. Ramps - B-4250
R. Kluberton - B-1268

December 7, 1982

C. E. FORSHA
M & L DEPARTMENT
D-2048

RATE NEGOTIATION

Please negotiate tankwagon rates on the following paint liquid shipments from the Philadelphia F&FP plant to the following locations.

<u>Location</u>	<u>Shipments Per Month</u>
Reidsville, NC	3
Longview, Texas	3-4
McCauley, NJ	1
Wallkill, NY*	2

(Dedicated)(food grade cleaned)(SST) wagons are requested for this service.

These volumes are expected to remain at these levels for several years.

PHYSICAL DISTRIBUTION SECTION

C. D. Robertson
Transportation Coordinator

CDR/rmm

*Late March or early April startup.

12/13/82
CDR says to head up and
any action - review B
Phila operation within
next 2-3 wks.