

ETHYL CORPORATION

ENGINEERING DEPARTMENT

October 3, 1973

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ETHYL TOWER
481 FLORIDA
BATON ROUGE, LA. 70801

**PLAINTIFF'S
EXHIBIT**

ETCO-64

Mr. H. J. Boxill
Barnard and Burk, Inc.
Box 15648
Baton Rouge, Louisiana 70815

Dear Mr. Boxill:

The next phase of Baton Rouge expansion work will start later in the year. We estimate that 4,700 craft manhours, \$6,000 in specialty subcontracts and procurement of \$17,000 of construction materials will be required to perform the next job. A detailed breakdown of manhours and material is attached.

A draft of a proposed "open" fixed-fee plus reimbursable costs agreement is attached for use as a guide for the development of your bid terms. Your proposal should include a schedule of your non-AED equipment available and the rental rates.

Please call me or Mr. J. B. Rhorer, if you have questions.

Very truly yours,



G. S. Roberts
Chief Engineer

/meg

attch.

cc: Mr. John L. Daniel

E-08753

JOB 09241

CRAFT BREAKDOWN

<u>CRAFT</u>	<u>HOURS</u>
Pipefitters	2,300
Electricians	990
Boilermakers	460
Carpenters	250
Riggers	200
Teamsters	200
Laborers	140
Ironworkers	80
Millwrights	60
Cement Finishers	20
Total	4,700

OTHER DIRECT COSTS

Sub-Contract (Paint and Insulation)	\$ 6,000
Material	\$17,000

E-08754