

MONTH ENDING 12/31/80

ID# SA0032

PRODUCT SALES/CUSTOMER BY SALESMAN & REGION

PAGE

Q9-R.W.

**** EASTERN REGION

***** MONTH *****
CURR PLAN VAR. PR/YR

***** YEAR TO DATE *****
CURR PLAN VAR. PR/YR

CUST# 13608 Z1 COLGATE PALMOLIVE

JERSEY CITY NJ

PROD 1765 MONOBLEND

120

0

120

20

915

0

915

200 TNS

*****200 TONS LAST YEAR

39,360

0

39,360

3,375

257,070

0

257,070

41,600 SLS

ITA-LG 00014

PLAINTIFF'S
EXHIBIT
CAM-178