California Historical Society
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June 28, 1920

PRIVATE

Messrs.W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

ZINC OXIDE:

Replying to your letter of the 22nd inst., regret to advise that the New Jersey Zinc Co. are unable to furnish us with any of their XX Brand Pure American Zinc for the balance of this year, as their capacity is taxed to the utmost in filling their present contracts.

Just as soon as they are in a position to furnish us with this grade, will immediately notify us. We tried to get them to enter our contract now for delivery after the first of the year, but they stated they are not booking any contracts now for next year's delivery, all contracts terminating at the end of the year.

We note in your second letter of the 22nd you ask us to advise when we can obtain a further supply of the Green Seal Zinc.

As mentioned in a previous letter, this grade of Zinc is very scarce. The New Jersey Zinc Co. stated they believed however they could probably let us have one or two cars for shipment late July or August--this in addition to the order they have on hand for us for 40 tons.

Knowing that you are in need of an additional quantity of this grade we thought it best to take advantage of this offer and have therefore placed order with them for 2 cars Green Seal, delivery as mentioned, and trust our action will meet with your approval.

In talking with the New Jersey Zinc Co.'s representative, he strongly advises that you cover your requirements for the balance of this year on the Red Seal, Green Seal, Standard and 35% Leaded.

He mentioned confidentially that the pigment