GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: March 22, 1973

TO: Roger Meyer

LOCATION: Portland

FROM: W. D. Brooks

LOCATION: Dallas

SUBJECT: Ready Mix

Re: Houston Market

Bill Allison advises this new Ready Mix formula is working good; the sanding capability is much improved.

The trade comments, in addition to above, are that it is sticky, or gummy. Bill Gettel was aware of this during his visit and apparently this condition would be rather easy to adjust according to Bill.

It seems then that to be fully marketable, it only needs this minor correction. Take the stickyness out and we have a Houston formula.

Will Lloyd Winter keep us posted on availability of hopefully our last revision?

Thank you.

W. D. B.

I WAS NOT MADE AWARE OF ANY COMMENTS OF ANY MATERIAL ABOUT THIS BEING STICKY.

ACME HAS BEEN TOLD TO REDUCE ADHESIVE LEVEL FROM 1.7% TO 1.6%

WDB/kb

cc: Dave Corkill - Tigard
Bill Gettel - Tigard ← THIS COPY FOR
Lloyd Winter - Acme
Ken Brown - Acme
Bill Allison - Houston
Ron Hogan - Houston

RECEIVED
MAR 26 1973

PLAINTIFF'S EXHIBIT
GP-2063

SGP 0006616

RED 347

GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: March 23, 1973

TO: Mr. C. W. Lehnert

LOCATION: Tigard

FROM: W. N. Gettel

LOCATION: Tigard

SUBJECT: EASY SANDING READY MIX
HOUSTON FORMULA

cc: Mr. T. W. Richards - Tigard
Mr. O. E. Burch - Portland
Mr. R. D. Meyer - Portland
Mr. W. D. Brooks - Carrollton
Mr. J. R. Allison - Houston
Mr. K. W. Brown - Acme
Mr. L. E. Winter - Acme

On Tuesday, March 13, I met with Bill Allison in Houston in order to field test a gypsum Ready Mix that had been formulated to be easy sanding.

The Ready Mix was used by Northwest Building Supply and Custom Drywall and Texture. Unfortunately, we were unable to be on the job when the mud was used by Northwest Building Supply. When we talked to the applicators the next day, their comments were that the mud was not satisfactory because it flowed out from the edges of their hand tools when running the flats and the corners.

We observed Custom Drywall and Texture use the mud on corner beads, taping, and nail spotting. No problems occurred in these applications, and in the applicators' opinion the mud was satisfactory.

Due to extremely slow drying conditions, during my stay in Houston we were unable to determine that the sanding problem previously experienced has been corrected. This will have to be evaluated after the mud has dried. This new mud will be given to other applicators for further evaluation. A follow-up report will be provided by Bill Allison.

I would like to express my appreciation to Bill Allison for arranging this trial.

W. N. G.

WNG:elz

G P TGD RD

090 BR
G P TGD RD
TO: MR. BILL GETTEL

3-26-73

TO: MR. W.D. BROOKS
FM: L.E. WINTER

JUST TALKED TO BILLOETTEL ABOUT THE HOUSTON FORMULA. BY THE TIME BILL ALLISON PLACES AN ORDER WE EILL BE READY TO START PRODUCING IT.

END

UP 10-1

KAD 397

GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: March 28, 1973

TO: Mr. R. D. Meyer

LOCATION: Portland

FROM: D. C. Corkill

LOCATION: Tigard

SUBJECT: READY MIX, HOUSTON MARKET

cc: Mr. T. W. Richards - Tigard
Mr. W. D. Brooks - Dallas
Mr. W. N. Gettel - Tigard ← THIS COPY FOR
Mr. L. E. Winter - Acme
Mr. K. W. Brown - Acme
Mr. W. R. Allison - Houston
Mr. R. P. Hogan - Houston

COPY

It was gratifying to read Bill Brooks' letter to you of March 22, 1973, pointing out that the sanding characteristics of the Houston formula have been significantly improved. Bill also mentions trade comments to the effect that this material is sticky or gummy. Bill Gettel, in conjunction with the Acme plant, has already adjusted the formula to overcome this criticism.

We can now state confidently that we have an acceptable Houston formula and look forward to confirmation of the fact through increased volume in this area.

D. C. C.

DCC:jg