

CHICLE DEVELOPMENT COMPANY

500 FIFTH AVENUE
NEW YORK

July 8th 1936

Mr. Charles Wesley Dunn
608 Fifth Avenue
New York, N.Y.

Dear Mr. Dunn:

I attach herewith copy of a letter from the Wm. Wrigley Jr. Company to me dated July 8th and copy of a letter from the Beech-Nut Packing Company to me dated July 8th, both with reference to certain changes that these companies suggest for the report on X. I hope to have a similar letter from the American Chicle Company within a short time, probably the early part of next week.

I would suggest that you and I have a talk about the additional changes which you want to make in this report and that the final report incorporate, as far as possible, all suggestions by the three interested companies, and that you prepare the final draft in your office for submission to Washington. Before it leaves for Washington, however, it should be again submitted to the three manufacturing companies for final approval.

Yours very truly

CHICLE DEVELOPMENT COMPANY

G.S. Yates,

President

ESY-W

cc: WCA PLE/ALS JCC
JBE RAX SCP CHC

Encl. (2)

KE 0006491

CHICLE DEVELOPMENT COMPANY
500 FIFTH AVENUE
NEW YORK

July 8th 1936

PERSONAL

Mr. S.S. Yates
Chicle Development Company
500 Fifth Ave.,
New York City.

Dear Sheldon,

Stafford Ellithorp, D.R. Grant, and the writer have studied the reports on the "X" problem and we offer the following comments:

1. Part One, Page 8 - - "Future Policy":

There seems to be some question in regard to inspectors seeing that all kettles are new type. In Paragraph 3 of "Corrective Action Taken", it may be assumed that all old kettles are destroyed. It is then left to the inspectors to "break up any kettles which find that contain contamination". Can the inspectors actually determine the possibility of contamination?

2. Part Two, Page 1:

We have found at least one sample where our determination gave a result greater than 64 ppm. Does a maximum figure have to be set?

3. Part Three, Page 18:

Localization of chicle contamination. Although Table 1 shows that the chief area supplying contaminated chicle was Merida, we have found only four lots from Merida out of a series of twenty-eight high lots. This was 1933 and 1934 season chicle. Fifteen high lots were Campeche, three were Santa Cruz, three were Banco de Londres, three were Laguna.

Yours very truly
BEECH BUT PACKING COMPANY

E.R. Pickett.

KE 0006492

N 7618.01

July 8th 1936

Mr. S.S. Yates, President
Chicle Development Company
500 Fifth Avenue
New York, New York.

Dear Mr. Yates,

Your letter of June 29th was received with copy of yours of June 22nd to Mr. C.W. Dunn, and copy of report on the investigation and solution of the search for contamination of chicle. In three parts, the third of which we understand is not finished.

Your report has been thoroughly reviewed and it is found that it is not prepared in accordance with understanding that you had with Mr. J.C. Cox as advised in your letter to him of May 25th.

We object to the use of our name in this report, and, as a matter of fact, believe that if the names of all chewing gum manufacturers are omitted, it will not in any way weaken the report but will serve to benefit the chewing gum industry.

In Par Page 6, the name of F. Huber & Company is mentioned.
In our this name should be eliminated.

We offer the following suggestions and changes to be made in the report:

Page 3, Chapter 111, Paragraph 2 - eliminate "The Chicle Development Company and the Wm. Wrigley Jr. Company are both" and substitute therefor - "The three largest consumers are prepared ...etc."

Page 3, Chapter 1V, Paragraph 2 - eliminate the wording "On or about December 1st, 1935, both the Chicle Development Company and the Wm. Wrigley Jr. Company" and substitute therefor - "On or about December 1, 1935, the three largest consumers concerned."

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Page 5. Chapter IV. Paragraph 1 - eliminate the wording "carried on by regular employees of the companies" and substitute therefor - "carried on by regular employees of the three largest consumers."

Page 5. Chapter V. Paragraph 1 - 1st line - eliminate the wording "A study of Exhibit "A" shows clearly that certain of the kettles" and substitute therefor - "A study of Exhibit "A" shows clearly that in some sections certain of the kettles".

Page 5. Chapter V. Paragraph 1. last sentence - eliminate the wording "although it is obvious that small additional quantities" and substitute therefor - "although it is obvious that infinitesimal quantities".

It appears that without this change too much prominence is given to the possibility of contamination of chicle by coming in contact with soil.

Page 6. Chapter VII. Paragraph 2. 1st word of 3rd sentence - eliminate the word "Almost".

Page 7. Chapter VII. Paragraph 1. last sentence - it is suggested that this sentence be eliminated and the following substituted therefor - "All of these kettles have handles or marks distinctive from those formerly used so that, at a glance, inspectors can determine whether or not the kettle is of approved construction."

Page 7. Chapter VII. Paragraph 2. 1st sentence - eliminate the first sentence beginning "Both the Wm. Wrigley Jr. Company and the Chicle Development Company" and substitute therefor - "The three largest consumers have advised all their contractors that they will replace free of cost all of the old riveted and soldered kettles, which the contractors may have in their camps, whether used for the cooking of chicle or for the storage of water, or other materials."

Page 7. Chapter VII. Paragraph 2. 2nd sentence - eliminate the wording "our own employees" and substitute therefor - "representatives of the three largest consumers".

Page 7. Chapter VII. Paragraph 2 - it is suggested that reference to receipt of a letter from each contractor agreeing to pay a heavy financial penalty be eliminated. Previous reference to the finding of a single objectionable kettle being sufficient cause for cancellation of contract seems to suffice.

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July 8th 1936

Page 8, Chapter VII, Paragraph 2, 1st sentence - it appears that in order to substantiate the remark made in the first sentence, the wording "We have advised all other importers of chicle" should be eliminated and substituted by- "We have advised all other known importers of chicle".

To eliminate the name of F. Huber & Company in the second sentence of this paragraph, it is suggested that it be worded "We are reliably informed that ^{other} at least one of these dealers has already purchased and sent to exploitation camps a number of kettles of approved type."

Page 8, Chapter VIII, Paragraph 1, 1st sentence - eliminate the wording "Both the Chicle Development Company and the Wm. Wrigley Jr. Company" and substitute therefor - "The three largest consumers".

Exhibit "A" - last two columns - Pages 1 to 5 inclusive - eliminate "Laguna Corporation" in the heading of each of these two columns and substitute with a suitable reference without mentioning contractor's name.

Exhibit "A" - last three columns - Pages 14 to 17 inclusive - eliminate names of the Mexican Gulf Land & Lumber Company and Sebastian Llado, and substitute with a suitable reference without mentioning contractors' names.

Exhibit "A" - last column - Pages 14 to 17 inclusive - eliminate reference to Perlman as an inspector inasmuch as Mr. Dyckman made this inspection alone.

Exhibit "A" - Page 7 - Question 6 - It is noted that in three cases the use of a galvanized bucket is reported. Inasmuch as nothing definite has been done to eliminate that sort of equipment from the bush, it might be well to eliminate reference to it.

Exhibit "A" - Page 2 - Column 5 - Question 6 - reference is made to a screen made of galvanized wire mesh with a tin frame. For the reason above mentioned, it is considered advisable to eliminate this information.

Exhibit "A" - Column 6, Page 14 - Question 6 - a galvanized iron pail is again referred to which, in our opinion, should be eliminated for the reason stated above.

Page 9, Paragraph 1, end of second sentence - eliminate the wording "were frequently high", and substitute therefor - "were sometimes high".

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NEW YORK

To: E.S. Yates
NYC

July 8th 1936

Page 5, Paragraph 2, 2nd sentence - eliminate the wording "although it was obvious that small additional quantities" and substitute therefor - "although it was obvious that minimal traces".

Page 10, Paragraph 1 - in this paragraph analytical data on 68 samples of latex is referred to. It appears that some of these samples were procured by our representatives, and under questioning this information might be divulged, notwithstanding the fact that we are not defendants in this case. It appears, therefore, that analytical data on our samples should not be mentioned.

Page 10, Paragraph 1, last sentence - eliminate the wording "Doubtless, however, some small quantity of" and substitute therefor - "Doubtless, however, minimal traces of".

Page 11, Paragraph 1, next to last sentence - eliminate the wording "It is probable that a proportion of" and substitute therefor - "It is probable that an infinitesimal proportion of".

TABLE 2 PART 2

RESULTS OF
Review of analyses of the samples listed in this table give rise to several questions that might otherwise be eliminated. In the text in Part 1 of this report, you have very ably and, in our opinion, conclusively demonstrated that practically all contamination resulted from the use of objectionable kettles; at least all interested parties are agreed on this. It appears, therefore, that this table should be entirely eliminated, inasmuch as in many cases the "X" content is high notwithstanding, which, contact of chicle with the articles mentioned is very limited and comparatively unimportant. The text of your report does not deal with steps taken to correct some of the objectionable elements exhibited in this table, and under questioning, unless it could be proved that every objectionable element has been removed, further difficulties may be encountered. If it is necessary to mention any of the materials included in this table, it should be done in a passive manner in the text of the report without stressing any detail concerning them. It does not seem that any important information is divulged the inclusion of this report of analyses, so it does not serve any good purpose.

Page 15, Paragraph , 2nd and 3rd sentences - eliminate the wording in both sentences "in the manufacturing plants" and substitute therefor - "in manufacturing plants."

Page 15, Paragraph 2, 2nd sentence - eliminate the wording "in the plants of the American Chicle Company, the Beech-Nut Packing Company, and the Wm. Wrigley Jr. Company".

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and substitute therefor - "in manufacturing plants of the three large consumers".

Page 16, Paragraph 3, 2nd sentence - It is suggested that reference to Belize be eliminated and that Los Chenes district be added, inasmuch as to our knowledge, the Chicle Development Company did not procure chicle from Belize during Season 1935/36, and results from tests of Los Chenes chicle were very satisfactory, as set forth in Table 1, Part 3.

Page 16, paragraph 3, 3rd sentence - eliminate the wording "was obviously Merida" and substitute therefor - "of Merida".

Page 16, Paragraph 3, last sentence - eliminate the wording "Thus by elimination of the Merida chicle" and substitute therefor "This elimination of certain parts of Merida chicle."

Page 17, Paragraph 1, 1st sentence - eliminate the wording "in the selection of lots presumably low" and substitute therefor - "in the selection of lots the "X" content of which is below government tolerance".

Page 17, Paragraph 1, end of second sentence - eliminate the wording "served to remove some of the " and substitute therefor - "served to remove the major part of the ".

Page 17, Paragraph 1, end of 4th sentence - eliminate the wording "in the manufacturing plants" and substitute therefor - "in manufacturing plants."

Paragraph 1, 6th sentence - eliminate the wording "The available the plant laboratories" and substitute therefor - "The available of plant laboratories".

APPENDIX "B" FIRST 4 SHEETS

The danger is established by the three large consumers is a matter in which it is doubtful that the government is interested. It is dangerous to touch upon this subject inasmuch as to do so might convey the impression that manufacturers are blending lots high in "X" content with more favorable lots, and it might be contended that this practice would serve to contaminate the favorable lots, notwithstanding the fact that the average "X" content might be low enough to come within government tolerance.

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Mr. S.S. Yates

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July 8th 1936

If the blending processes must be reported, then the names of Beech-Nut American Chicle and Frigley should be eliminated, and referred to as manufacturing plants A, B, and C, or chewing gum manufacturers A, B and C.

We urge you to consider the advisability of eliminating reports on blending.

In the event that the first four pages of Appendix B are not entirely eliminated, we would then insist that Item No. 6 on Page 4 of Appendix B be deleted, and suggest that Items Nos. 13, 14 and 15 of Page 15 of this appendix be changed to plant numbers instead of locations of plants.

The second column of this table covers samples from Belize. For reason already stated, this column should be eliminated.

Columns 4 and 6 should be merged under one heading. It appears that you have included Wrigley samples under the heading of "CAMBODIA" and Chile Development Company samples under the heading of "LAGUNA" whereas these samples were procured from the same district. By separating these two groups of samples from the same district, our identity with the samples might easily be established.

TABLES 2 and 3 OF PART 3

It does not appear that results of tests shown in this table include any of our products, but if any are included please have them eliminated.

The report is drawn up very well and is in good sequence, and with the elimination of items referred to in the foregoing, in our opinion, should produce desirable results.

We would like to receive a copy of the revised report before it is definitely submitted to the government.

Yours truly

WM. WRIGLEY JR. COMPANY

Vice President.

Signed - Malcolm L. Kealy

MLR:MMH

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