

JOHNS-MANVILLE

SALES CORPORATION

PACKINGS AND FRICTION MATERIALS DIVISION

CHESTNUT STREET AT FOURTH • PHILADELPHIA, PA. 19106 • TELEPHONE: 922-5000 • AREA CODE 215



The Mall Building

October 23rd, 1968

General Electric Company
1501 Roanoke Blvd.
Salem, Va.

ATT.: Mr. A. E. Coulter, Sr.
Buyer

RE.: DRAWING 167A8474

Dear Mr. Coulter:

Let me first start out by thanking you for the considerable cooperation extended by Messrs. Copland, McFarland, Manning and yourself. Because of this I feel we were able to largely resolve what appeared on the surface to be a rather nasty situation.

As instructed in your letter of October 21st, we have released your orders 068-GB808511 thru GB808516 for production. During our call Mr. L. Martin indicated that if we were able to make shipment by December 15th 1968 this would be adequate for his requirements. His only real pressing need was for 1 pc. of Part 6 on Drawing 167A8474. I agreed to send this to his personal attention on a Gratis basis and he was to use this in conjunction with the 1 pc. previously supplied for dimensional check thus having a complete set. I would appreciate your acquainting him with this information and tell him the additional piece will come in on our Gratis Order PP-51502.

~~Mr. Martin further indicated his greater need was for Part 4 and Part 6 of Drawing 151A7931. As a result we have given these two parts production preference and are shipping 18 pcs. of Part 4 October 23rd against your order 068-GB807947 and will make a substantial shipment of this same part on November 8th against your order 068-GB811699.~~

With reference to Part 6 on Drawing 151A7931 we are shipping your order 068-GB-806980 complete October 23rd. An additional 35 pcs. will be shipped October 28th against order 068-GB-807948 and the balance shipped November 8th. I hope all of this meets with your approval and Mr. Martin's also.

PENDING - Bayonne, N. J.	PLAINTIFF'S EXHIBIT	PLAINTIFF'S EXHIBIT
	WV-021539	78650.00

GEWVOCT04-011707

WV-21539

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Getting back to Drawing 167A8474 it was determined the "A" and the "B" dimensions were actually running from .125" to .750" oversize rather than .500" oversize as you indicate. This was determined by placing the Blocks on the chart we left with you and I believe Mr. McFarland made a notation to this effect. It was therefore agreed we would set temporary limits of plus .125" on Part 1 to plus .750" on Part 6 in furnishing items to this drawing. In addition, we would keep a histogram on each size to determine the variation encountered as we build up production experience. Each part would be marked with our reading and you were to recheck this on the chart left you to determine if additional relaxation resulted after we had taken our check. After orders 068-QB-808511 thru CR-808516 were completed we would then be in a position to arrive at a mutually acceptable range of tolerances for each part.

It was also determined you were experiencing the same type radius variation on Drawings 151A7931 and 151A7932. We are therefore keeping a record on the radius of the Blocks being manufactured on these Drawings to determine the revised tolerance limits required the same as on 167A8474. When we have a meaningful set of figures we shall contact you further on this.

From the above it was agreed Drawings 151A7931, 151A7932 and 167A8474 would ultimately have to be changed but no action would be taken at the moment. Material received with the "A" and "B" dimensions ranging between .125" to .750" oversize, depending on the size of the lining, would be acceptable for the time being and not rejected. Mr. McFarland was also going to check into the advisability of eliminating the "B" dimension as it appeared to have little direct bearing on the acceptability of the finished Block itself.

We also noted that the unassembled Blocks were being stored by piling one on top of the other thus causing a further increase on the radius through the sheer weight of the pile. We strongly recommend these Blocks be stored by placing them on the side thus nesting them together rather than in a stack as is now done.

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Salem, Va.

I am submitting copies of this letter to both Messrs. Copland and McFarland so they will be familiar with what we propose doing. If there is any question or further clarification required I hope you will not hesitate to contact us. Again, thanks for the very fine cooperation given us.

Very truly yours

E. J. Wignone

E. J. WIGNONE
District Sales Manager
Packings and Frictions Division

CC:
Mr. G. Copland
General Electric Co.
Salem, Va.

Mr. G. McFarland
General Electric Co.
Salem, Va.