

SALES SUMMARY

CUST. NO.	#1 SALESMAN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.			
					DEC.	1968	670			
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6124 000 MCS 153										
15 31 A 17412	CLARK'S ELECTRIC FLUOR N.Y.						2,400	847		
15 31 A 17412	CLARK'S ELECTRIC FLUOR N.Y.		3,000	1,059			3,600	1,059	3,625	1,059
15 31 A 17412	METAL INDUSTRIES INC.						7,200	2,541		
15 31 A 17412	PUBLIC SERVICE LIGHT & GAS						1,200	416	605	208
15 31 A 729887	TEXAS EASTERN TRAN HOUST		21,590	7,436			839,170	112,468	108,659	35,764
15 31 A 729844	TRANSWESTERN PIPE LINE						39,740	13,211		
15 32 J 75000	W K M DIV TEXAS								61	21
POTENTIAL		PRODUCT GRADE TOTAL	24,590	8,495			392,710	130,542	112,346	37,052
POTENTIAL		PRODUCT TOTAL	24,590	8,495			392,710	130,542	112,346	37,052
15 32 G 134120							12	100		
POTENTIAL		PRODUCT GRADE TOTAL					12	100		
15 33 A 204112							14,992	6,916	14,960	6,912
15 33 A 204112	GEN. MFGS-BUICK DIV FLINT						14,640	6,480		
15 33 J 284192	GEN. MFGS-WALKER MICH						1,872	864		
15 33 G 204194	GEN. MFGS-DAIKO DIV						936	432		
15 31 A 204194	GEN. MFGS-DUFFALO N.Y.		7,488	3,456			59,904	27,648	6,072	2,808
15 33 A 204194	GEN. MFGS-MUNCIE IND						3,744	1,728	5,874	2,712
POTENTIAL		PRODUCT GRADE TOTAL	7,488	3,456			95,488	44,068	26,506	12,432
15 32 A 40500							2,800	4,200	2,400	3,600
POTENTIAL		PRODUCT GRADE TOTAL	400	600			2,800	4,200	2,400	3,600
15 31 J 75000									1	15
15 37 G 75000	IND. MFGS-ELECTRON CORP						100	925		
15 38 J 75000	IND. MFGS-ELECTRON CORP						100	925	9	130
06 23 G 75000	GEN. MFGS-WA VA						27	250		
POTENTIAL		PRODUCT GRADE TOTAL					227	2,100	10	145
11 6124 000 MCS 395										
TRAN 085077					COMPANY CONFIDENTIAL					

TRAN 085077

COMPANY
CONFIDENTIAL

TRANSWESTERN 60