Monsanto

FROM (NAME & LOCATION): F. J. Fitzgerald - B3SA

DATE: July 1, 1975

cc: Mr. R. G. Potter - B3SA

SUBJECT: PCBs

REFERENCE:

TO: Mr. H. S. Borgen
B2SL

PCBs have lived and are living in uncertainty, potentially influenced strongly by the development of information and misinformation beyond Monsanto's control.

Therefore, I think it's only prudent that you develop a contingency plan that would provide for a planned phasing out of manufacture and sale of these products. The plan should consider:

1. Compliance with governmental direction.

2. Concern for our using customers.

3. Continuity and economics of our continuing business.

In my judgment, our concern should be in the order listed. I don't believe a detailed, intensively worked out, step-by-step plan is now necessary. I do request a thinking through and writing down of the major steps that would be involved. Since someone has to guess at a circumstance, I'll set a 90-day "phasing out" as a starting point.

We have no sound evidence of any real new problem with PCBs. Neither do I believe that we will develop any. However, my request stems from recognition that our business is influenced by emotionalism that can initiate and escalate beyond our ability to influence.

Please let me know when I can expect this contingency program.

F. J. Fitzgerald

/ph

0217916

EX P-3124
Page 1 of 1

IN - 10 REV. 1/72

PCB-ARCH0751803