

Huntingdon Life Sciences, Inc.
P.O. Box 2360, Mettlers Road
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Telephone: (908) 873-2550, ext. 7000
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**Huntingdon
Life Sciences**

Fax

To: Bob Venezia	From: Dr. Michael J. Butler
Fax: (703) 741-6091	Pages: 1
Phone: (703) 741-6091	Date: December 4, 1996
Re: Analytical chemistry prices	CC:

☐ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

• **Comments:**

Dear Bob,

I'm glad to hear that we continue to sort out the details associated with the satellite study for the vinyl chloride project. I am writing to confirm our earlier conversations and update you on actual and expected analytical chemistry level of effort.

To date we have spent 13 days at \$1,000 per day on a combination of method development, test substance characterization, method validation and trial sample analysis. We expect to spend an additional two to three days setting up an analytical instrument for on-line analysis, at a price of \$2,000 to \$3,000. After that all that remains is to perform the periodic GC confirmations of IR analysis. According to your conversation with Ray Schroeder and Gary Hoffman I expect 22 separate analytical events at \$500 each, to a total of \$11,000. The total analytical price for the year-long study is, therefore, going to be \$26,000 to \$27,000. The total will be less if setting the GC on-line takes less time than anticipated or more if the scope is increased. The next issue we must discuss is that of invoicing terms. Our standard is 80% upon initiation and 20% upon receipt of the draft report. Given that our analytical efforts are well underway, I would like to agree upon payment terms very soon. Please review this information with a view to finalizing as soon as possible.

As always, if I may assist further, do not hesitate to contact me at (908) 873-2550, extension 7000.

Regards,



Michael J. Butler, Ph.D.
Manager, Business Development

CMA 118614



CHEMICAL MANUFACTURERS ASSOCIATION

20 September 1996

Michael J. Butler, Ph.D.
Manager, Business Development
Huntingdon Life Sciences, Inc.
P.O. Box 2360, Mettlers Road
East Millstone, N.J. 08875-2360

Dear Dr. Butler:

I have reviewed your fax of August 27, 1996 regarding costs associated with the four vinyl chloride satellite studies. The following cost breakdowns are acceptable:

Study 1:	Adults rats exposed for one week - \$4,680
Study 2:	Weanling rats exposed for one week - \$2,484
Study 3:	Adult rats exposed for four weeks - \$9,362
Study 4:	Adults rats exposed to $^{13}\text{C}_2$ vinyl chloride for one week - \$17,536

Also, \$625 to store tissues and data for an additional 5 years is acceptable.

If I can answer any questions, please call me at (703) 741-5639.

Sincerely,

Robert A. Venezia, Dr. P.H.
Manager
Vinyl Chloride Health Committee



Huntingdon Life Sciences, Inc.
P.O. Box 2360, Metters Road
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**Huntingdon
Life Sciences**

Fax

To: Bob Venezia **From:** Dr. Michael J. Butler

Fax: (703) 741-6091 **Pages:** 1

Phone: (703) 741-6091 **Date:** September 19, 1996

Re: Study dates for vinyl chloride **CC:**

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• Comments:

Dear Bob,

So sorry for the delay but I had wanted Ray to be present for the conference call in case you had questions I could not answer. I found out this morning that he is out all day. Timing I discussed with Ray is as follows (according to section in contract):

- | | |
|--------------------------------------|------------------|
| 14. Commence | 28 October |
| Complete Developmental Effects | 28 February 1997 |
| Complete Reproductive Effects | 28 July 1997 |
| Progress report for Developmental | 9 March 1997 |
| Progress report 1 for Reproductive | 14 April 1997 |
| Progress report 2 for Reproductive | 31 August 1997 |
| 15. Draft Final Report Developmental | 20 June 1997 |
| Draft Final Report Reproductive | 31 January 1998 |

Sorry, again, for the delay. On another subject, can you send me a brief letter stating that you accept my price for the satellite studies?

Regards,



Michael J. Butler, Ph.D.
Manager, Business Development

CMA 118616