James J. Roder - B2S J

August 25, 1971

EAST COAST TERMINALS

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Initial contact at East Coast Terminals would have been approximately July 21, 1971. On that day I called and ask a Mr. Dean Morton of East Coast Terminals about the possibility of replacing the existing FR fluid with Therminol 55. Mr. Morton suggested that I then call a Mr. W. P. Pratt at South Pacific Proteins in Darien, Connecticut and advise him of our offer for free fluid. The next day, July 22, a phone call was placed to Mr. Pratt advising him that we would offer him a free charge of Therminol 55 and that we would pay the shipping costs to return the used FR fluid. Mr. Pratt suggested that we confirm our offer in writing to his attention so that he could transmit our offer to their attorney. I told Mr. Pratt that I would review his request for a letter with our people and get back in contact with him at a later date.

In reviewing his request for a letter with W. B. Papageorge, we decided that we should not at this time confirm the offer until we had discussed this with the Legal Department.

No further contact was made with either South Pacific Proteins or East Coast Terminals until August 16 at which time I called Mr. Pratt to again make a verbal offer to replace the existing FR with Therminol 55. The phone call was made after discussing the situation with T. L. Gossage. Mr. Pratt suggested that we again confirm our offer in writting and I in turn suggested that I did not think we should meet this request but that if they wanted a new charge of fluid to please inform us about the volume required.

On that same date, August 16, a Mr. James Higgins of the Kirlin, Campbell & Keating law office called to thank us for our offer of free fluid and to tell us that the offer for free fluid was in no way to compensate for any future legal action by his clients, namely South Pacific Proteins and East Coast Terminals. My response was that we made the offer only as a similar gesture to all existing FR systems which had been used in fish meal processing.

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On the morning of August 17 I received another call from Mr. W. Pratt asking for the correct name, address and title so that a letter could be directed to me from Mr. James Higgins. This letter arrived approximately August 23, 1971 and was dated August 19, 1971. Copies of this letter have been given to Mr. Richard Stohr in the Legal Department.

James J. Roder

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