

Memorandum of Telephone Conversation with Mr. Roosevelt.

Mr. Roosevelt told me that owing to the pressure which had been put upon his Company to use paper bags in shipping lead oxides they had decided to make a trial shipment of a carload and did so recently. The car arrived with 12 bags broken and additional labor was necessary to clean up the breakage. The storage battery manufacturer to whom the shipment was made, felt however that despite the added cost the saving was sufficient to warrant the use of paper bags rather than steel drums. Mr. Roosevelt told me that the saving in using paper bags amounted to \$5.00 per ton.

Mr. Roosevelt asked me to write him a letter calling attention to the fact that the lead industries view with apprehension any shipment of lead pigments in paper bags so that they could show this letter to any interested party if further pressure should be put on them to make shipments in paper containers. I understand that the battery manufacturer mentioned above was the National Battery Company in St. Paul.

I discussed this subject with Mr. Chapin of the St. Joseph Lead Company because I felt it would be wise to investigate thoroughly the possibility of our being embarrassed by any governmental action if we discouraged the use of paper bags on the ground that this might be restrictive trade. We both agreed it would be wise to consult Mr. Mathew Fleming and accordingly I called up Mr. Fleming and told him of our difficulties. He assured me that in view of the public health hazard involved he felt that we were perfectly safe in agreeing not to use paper bags for shipping the lead pigments.

F. E. Wormser.