FORM NO. 776-0

SALES S' MMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE NO.: 604

16 1050 110 PYRANOL 1470

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 06 A 282961	G E CO CHARLOTTE N C			11,520	2,420	20,430	4,046
23 09 J 283020	GEN ELEC CO KANSAS CITY MO			5,400	1,116	2,385	490
41 01 J 283033	G E CO RICHLAND WASH					780	196
15 05 A 283039	G E CO PHILA PA					675	147
07 05 A 283050	G E CO PITTSFIELD MASS					6,075	1,218
15 05 A 283053	GENERAL ELEC CO YORK PA						
07 05 A 283104	GENL ELEC CO ME FORD MASS					6,750	1,253
28 02 A 283110	GENERAL ELECTRIC CLEVELAND					2,520	720
10 05 J 283124	GENERAL ELEC CO ALBANY NY					6,750	1,253
44 05 J 283127	GENERAL ELECTRIC DENVER			1,350	301	1,440	332
23 09 A 283133	GENL ELEC SPLY OMAHA NEB						
27 09 A 283134	G E AND SUP INDIANAPOLIS						
11 06 J 283135	G E SUPPLY CO PENSACOLA					1,260	257
03 06 J 283136	G E SUPPLY CO CHICAGO					360	69
41 05 J 283141	GEN ELEC SUP DIV LOS ANG					120	39
43 05 G 283141	GEN ELEC SUP DIV LOS ANG			3,375	633		
44 05 J 283141	GEN ELEC SUP DIV LOS ANG			420	137	2,430	649
29 06 A 283159	G E SUP CO DET MICH			9,135	1,696		
23 09 J 283160	GENERAL ELEC CO WICHITA					8,775	1,630
23 09 J 283162	GEN ELE SUP CO KAN CITY MO					1,680	444
08 06 G 283184	GEN ELEC SUPPLY - EL PASO			2,700	501		
15 05 J 283188	GEN ELEC WASH D C			7,710	1,741	3,660	822
15 05 J 283204	GENL ELEC SUP PHILA PA					60	23
41 01 G 283205	GENERAL ELECT SUPPLY-SPOKN			60	24		
23 09 J 283209	G E SERV SHOP DENVER COLO					3,375	627
08 06 J 283210	GENL ELECTRIC SER HOUSTON			675	146	14,175	2,848
10 05 J 283212	GENERAL ELEC BUFFALO N Y			1,080	241	1,755	354
15 05 A 283214	G E SERV SHOP PHILA PA			1,350	291	14,655	2,969
08 06 G 283218	GEN ELEC SERVICE SHOP			2,025	376		
08 87 A 285246	GEN TIRE & RUB WACO TX					6,750	1,253
11 06 J 286750	GEORGIA POWER CO			3,600	687	7,200	1,378
43 01 J 291874	GLENN PACIFIC CORP					4,725	979
43 02 G 302463	GRAYBAR ELEC SAN JOSE CAL			1,470	360		
44 05 G 302465	GRAYBAR ELEC LOS ANG			1,710	475		
27 09 J 302467	GRAYBAR ELEC INDNPLS IND					1,350	251
10 05 G 311382	GULOW TRANSFORMER CO INC			840	258		
43 05 J 333330	HEWLETT PACKARD CO			1,275	361		
11 75 A 350009	HUDSON PULP&PAP PALATKA FL					2,160	411
03 06 J 361065	INDIANA GENERAL CORP			16,200	3,147	4,050	752
03 06 J 362374	INDUSTRIAL ENG EQUIPMENT					720	138
44 05 A 366075	INTL RECTIFIER CORP			3,600	69	39,990	9,134

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