FILE NAME: Borg Warner (BW)

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TECHNICAL PAPERS DIVISION
MARKETING DEPARTMENT
TRIP REPORT

To: Mr. D. B. Wilkinson, Jr. Date: January 22, 1973

CUSTOMER: Borg-Warner Corporation VISIT DATE: January 19, 1973

ADDRESS : Bellwood, Illinois

Personnel Interviewed:	Title:
Mr. Warren McColl	
Mr. Jerry Zehner	

Nature of Visit : Regular _____ Problem _____ Initial _____

Purpose of Visit: _____

COMMENTS AND RECOMMENDATIONS:

Discussed with Jerry routine complaints and he turned some outturn samples and complaint forms to me which I sent in for processing. Warren mentioned that he had sent a letter concerning 650-AB and the basis weight change. Also, on 650-W which is being checked out for lower caliper for Don Moffatt they have blanked them out but have not yet saturated them as of yet. Warren pushed this project and George Heinrich will have some results in the near future.

They have received no rolls with the squirt edge but although they are not happy about the possibility of blanking rolls out of this nature they stated that they would be willing to cooperate since it would mean a reduction in asbestos content in our air and would therefore benefit them in the long run.

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They also asked for a letter concerning the latest OSHA certification of our area. I talked to Chet Lobos and he mentioned that this letter was already being made up and would be mailed to Warren.

They are looking forward to testing grade P-105-E, F and G which is being run next week for their Japanese business. Warren showed me some photographs of rolls received in Japan showing fork lift marks on the side. The damage was extremely small and we both wondered why the Japanese bothered to send these photos or complain about it but if they wish to be that particular Warren asked that all Japanese rolls in the future be crated in some way. If they did not need the entire crate then perhaps four boards banded around the roll would be sufficient and they would pass the charge on to the Japanese plant. I have sent Don Moffatt a note requesting that this be done.

As far as asbestos was concerned Warren stated that they may have to push this alternative to asbestos a little harder if it looked as if we were going to be in trouble in future years. And, along these lines he asked that the letter concerning our recent OSHA certification have an estimation of how we would expect to fare in the next few years - that is, whether these requirements would become more stringent.

JMN:m

John M. Nolan

cc: Mr. C. J. Lobos
Mr. D. E. Moffatt
Mr. S. C. Mason
Mr. T. H. Pering

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