CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
BORDEN CHEMICAL COMPANY, ARABOL DIVISION					6/17/70
CITY AND STATE			DATE RECEIVED		DATE TYPED
PEABODY, MASSACHUSETTS			6/22/70		6/24/70
CUSTOMER MAILING LIST CHANGES — SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
NORTHEAST	Everett		J.H. Gannon/ims		

TO MR. WILLIS CLARK
ST. LOUIS

CC E. C. WILDE-AKRON
J. BEIGHTOL-NEW YORK
R. LAMKIN-LOS ANGELES
G. W. SPEARS-ST. LOUIS
C. P. FARLEY "

This call made with Willis Clark, Aroclor Product Specialist

CONTACTED: Cy Kirsch, Mgr. of Development for Borden Arabol Division - Don Dooley Hot Melt Adhesive Development Section Head

PURPOSE OF CALL:

1. Discuss Monsanto's decision to discontinue PCB's.
2. Discuss our plans for obtaining FDA petition of Aroclor 5460 and push for continued testing and consideration for this application.

ARABOL DIVISION ORGANIZATION - There are several Arabol plants throughout the U.S. Many of these have their own laboratories but all laboratories report organizationally to Cy Kirsch, Development Director for the Arabol Division located at the Peabody, Mass. plant. Laboratories working on hot melt adhesive applications throughout the country will report to Don Dooley, Section Head for Hot Melt Adhesives also located at Peabody, Mass.

PCB DISCONTINUATION - This customer has applauded Monsanto's decision to discontinue PCB's. Several Aroclor 1200 series products are used in small volumes throughout Arabol plants across the country. Very little is used at Peabody. Kirsch is now checking out all applications for all Arabol formulations which contain PCB's and has ordered an immediate replacement program. He stated that in fact, he had ordered discontinuation of Aroclors in all Arabol formulations more than 30 days before Monsanto's decision was announced. It appears his chief concern will be finding satisfactory flame retardant substitutes for Aroclor 1254, 1260, etc. We have recommended S-140, 148, etc. and Phosgard C-22-R as candidates. Technical bulletins are on the way to Kirsch.

AROCLORS 5460 FOR HOT MELT ADHESIVES: Kirsch's original decision to exclude all Aroclors included the use of Aroclor 5460. In essence this prevented the use of Aroclor 5460 in EVA hot melt adhesive for even industrial applications.

(CONTINUED)

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S-331 (REV. 12/68)

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Monsanto

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CITY, STATE			DATE RECEIVED		DATE TYPED
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NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER	SALESMAN			

TO -2- CC

Based on a presentation by Will Clark concerning Monsanto's efforts to obtain FDA approval, Kirsch and Dooley now recognize that Aroclor 5460 is not related to the problem of PCB's and will maintain their interest in this product. FDA approval will be absolutely essential before any usage of Aroclor 5460 will begin.

ATT: WILL CLARK:

1. Please send Kirsch statement by Monsanto Medical Department regarding toxicity of Aroclor 5460 and its vapors during processing.

2. Please send letter to Kirsch confirming that Aroclor 5460 is not involved in the same toxicity and solution problems as PCB's.

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