

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Fralite Semi-Gloss
CATEGORY: Interior Semi-Gloss Paints
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 56%				
Cryptone	600	Weight	.0585	35.10
Zinc Sulphide	200	per	.085	17.00
Calcium Linoleate	6	gallon	.075	.45
Litharge	2	finished	.085	.17
		product. Storage & handling cost		52.72
		Laboratory through loss - 1%		.53
		record		
		13.4 lbs.		
Vehicle: 44%				
Heat Treated Linseed				
Oil	320		.18	57.60
Varnish	70		.135	9.45
Mineral Spirits	200		.015	3.00
Drier	42		.07	2.94
		Storage & handling cost		72.99
		through loss - 3%		2.19
Calculated Yield	1440	107.5		128.43
Manufacturing Loss - 2½%		2.7		
Actual Yield		104.8		
<u>Cost Analysis:</u>				
Material cost per gallon				1.24
Direct labor cost per gallon				.13
Factory overhead per gallon				.05
Bulk cost per gallon				1.42
Complete package cost per gallon, including filling charge				.19
Factory cost in package per gallon				1.61

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.25
(d) To an independent retailer (Dealer)	2.56
(e) To other (Industrial)	2.76
(Contractor)	2.50