



DANA CORPORATION

Victor Divisions-Chicago

INTRA-COMPANY COMMUNICATION

SUBJECT Victor Truck - Chicago to Robinson

DATE February 2, 1968

TO

W. J. Sheehan

Conchito
Copier for
Rm Buins
29 Reda
2/5/68
Victor

This letter is to inform you of our intention to terminate the Victor truck, running between Chicago and Robinson, on February 9, 1968. We have found that our equipment is not being utilized to its fullest capacity due to the lack of materials moving between these two plants.

It has been estimated that future volume per week from Plant 4 would be approximately one and a half trailer loads of finished goods for Plants 5 and 8. The materials from Plant 1 would also be less than a one and a half trailers per week. On a reduced schedule such as this, the cost to ship via common carrier would be considerably cheaper than the cost of maintaining our own equipment. The cost to run our truck twice a week, or eight times a month, would be over \$1,900.00. The cost to move three trailer loads per week, or twelve per month, via common carrier would be approximately \$1,600.00.

With the elimination of the Victor truck, we will have to rely upon common carriers (T.I.E.) for the movement of raw materials and finished goods between Chicago and Robinson. Normal delivery time, via T.I.E., is overnight. Robinson will continue to ship Dana Parts' materials to us for transfer to Churubusco. There is a definite freight rate advantage in combining Plant 5 and Plant 8 orders on one bill of lading. We will, however, make a survey to determine the exact savings.

Data Processing reports, interplant mail, and small shipments can be shipped via United Parcel Service. Delivery time should be second day.

Payroll and items of importance should be sent via registered first class mail. Delivery time should be between one and two days.

R. Kessler
R. J. Kessler

RJK:cm

cc: H.G. North
W. Wille
R. Collis

H. Dehr
L. Winchester D. Callahan

A. R. Duros

R. Weedon
D. Downing

VPD-91-0001267

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