

[Handwritten signature]

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March 3, 1972

Mr. Doug Pritchard
Robert A. Barnes, Inc.
5611 First Avenue South
Seattle, Washington 98108

Dear Doug:

I write in reply to your letter of February 29, in regard to informing OSHA inspectors, etc. of the composition of KALMORX.®

This is rather a difficult area and there is really no way that I am aware of, of securing complete protection for ourselves. What I usually do is indicate in my letter that the information being furnished is proprietary material and must be held in strict confidence. I also usually ask the recipient of the letter to sign and return a copy indicating that he has received the material in confidence. Mostly people will go along with this.

I enclose a copy of one of my letters on these lines which may be of assistance to you. I suggest you remodel it somewhat to fit the particular circumstances of your case.

Please let me know if I can be of further help.

Best regards.

Sincerely yours,

POSECO, Inc.

R. W. Riddle
Vice President - Technology
Foundry Products Division

RWR/met

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cc: Mr. Ron Bridges

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