

California Historical Society
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Oct. 25, 1919

PRIVATE

Messrs. W.P. Fuller & Co.,
San Francisco, Calif.

Gentlemen:-

STEAMER RATES:

Referring to our private letter of the 6th inst., beg to advise the American-Hawaiian S/S Co. have quoted us the following rates on S/S "Matsania", scheduled to sail between November 15th and 25th:-

Lubricating Oil-----	90¢	per 100 lbs. in bbls.
Dry Earth Paint)		
Dry Zinc)-----	85¢	" " " " "
Steel Wool-----	4.00	" " " " "

Rates to apply from New York to San Francisco.

When asking for rates, we had in mind the following:-

110 bbls. Wolverine Lub. Oil and carload of Zinc, originally intended for shipment on the Steamer "Sierra".

Carload of Mineral Brown on your order dated Oct. 18th

60 Bales Steel Wool " " " #924-1

We also advised the A-H Co. that if the rates were favorable, we might have an additional 200 bbls. of Oil and possibly one or two extra carloads of Dry Paint.

They mentioned that while they have quoted rates, they cannot guarantee to accept all the freight offered. We understand preference is being given to Hawaiian freight.

The S/S "Matsania" is an express steamer and is expected to make the trip from New York to San Francisco in 14 days.

We confirm our night letter message of even