

Eaton Corporation Financial Review

Business Segment Information

1996 1995 1994

(Millions)	1996	1995	1994
Net sales by classes of similar products			
Electrical and Electronic Controls			
Industrial and Commercial Controls	2,075	1,875	\$1,812
Automotive and appliance controls	1,032	1,032	839
Specialty Controls	57	57	57
Vehicle Components	3,374	3,341	3,058
Truck components	1,751	1,635	1,723
Passenger car components	724	739	716
Off-highway vehicle components	900	967	619
Defense Systems	1,072	1,029	2,428
Other	113	113	113
Operating profit			
Electrical and Electronic Controls	318	315	239
Vehicle Components	238	211	321
Defense Systems	1	1	1
Other	33	76	224
Interest expense	85	85	85
Interest income	2	2	2
Other non-recurring expenses	22	22	20
Income before income taxes	546	532	809
Deferred taxes			
Electrical and Electronic Controls	1,038	1,038	1,038
Vehicle Components	277	277	277
Defense Systems	101	101	101
General corporate assets	1,038	1,038	1,038
Total assets	3,374	3,341	3,058
Depreciation and amortization			
Electrical and Electronic Controls	1,038	1,038	1,038
Vehicle Components	277	277	277
Defense Systems	101	101	101
Corporate	1,038	1,038	1,038
Depreciation and amortization			
Electrical and Electronic Controls	1,038	1,038	1,038
Vehicle Components	277	277	277
Defense Systems	101	101	101
Corporate	1,038	1,038	1,038
Total	\$1,320	\$1,281	\$1,251

Operating profit in 1996 was reduced by restructuring charges of \$16 million for the Electrical and Electronic Controls segment and \$34 million for the Vehicle Components segment.