

416.

CC: Mr. A. L. Meyer - Ardmore
Mr. R. Smith - Ardmore
Mr. H. W. Reeves - Ardmore
Mr. J. V. Mannino - Ardmore
Mr. G. E. Wilson- Paoli

THIS COPY FOR

PLAINTIFF'S EXHIBIT

GP-2126

July 20, 1961

Mr. E. A. Dennison, Manager
Gypsum Products
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Denny:

In reply to your July 16th inquiry relative to the Humer "G" partition units; this is a speciality item which does not come under the terms of the contract. However, as far as the Constitutional Plaza Project in Hartford is concerned, Bestwall will sell the unit to J-M on the basis of 10% discount, FOB Akron, on the mill base price of \$165.00 per MSF. The panel shipped as a board product with a shipping weight of 3,550 lbs, is made with the face board 2 1/2" wide and having beveled edges.

Bestwall cannot permit J-M to use the trade name "Humer" nor the designation "G". J-M will have to identify the partition in some other manner. However, if it is necessary to get the approval of the local Building Department (fire resistance or performance) in which case, Bestwall will assist J-M to the extent of certifying the J-M unit as identical with the Bestwall Humer "G" Panel and allow the use of the official fire test reports for 45 minute and one hour ratings developed at the Ohio State University Experiment Station.

Sincerely yours,

BESTWALL CERTAIN-TIED SALES CORPORATION

G. E. Abbey
Merchandise Manager - Gypsum

CEA:am

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