

BOARD OF OPERATORS - 1075th MEETING

January 2, 1940

Present:

A. W. Steudel
H. J. Hain
F. E. Davis
E. E. Ware
N. E. Van Stone
V. Mills
S. B. Coolidge
W. R. Sieplein
F. A. Stanton
G. H. Griffiths
J. S. Prescott
E. C. Baldwin

Absent:

T. J. McDowell

Copies To:

G. A. Martin
H. D. Whittlesey
L. W. Wolcott
K. H. Wood
W. A. Miller
C. A. Campbell
Z. E. Martin
W. M. Stuart
D. A. Kohr
W. A. Gorrell
P. C. Grigsby
D. A. Whittaker
L. C. deMerrall
F. Allen

8358 - RESUME OF FACTORY OPERATIONS:

Factory production was somewhat lower than previous weeks but still higher than normal with extra shifts on ball and roller mill equipment. Production of heavy liquids amounted to 134,000 gallons as compared with orders received of 102,000 gallons. Stocks increased 14,000 gallons.

The week's sales gain of 32% included a gain of 6% in Trade Sales and gains in all other departments except Central P.C. & C.

8359 - REPORT ON FACTORY OPERATIONS:

Chicago	P&V	-	Operated at 40 hour week
Newark	P&V	-	" " 32 " "
Cleveland	P&V	-	" " 32 " "
Oakland	P&V	-	" " 32 " "
Los Angeles	P&V	-	" " 32 " "
Dallas	P&V	-	" " 42 " "
Chicago Lacquer		-	" " 33 " "
Dry Color		-	" " 48 " "
Flushed Color		-	" " 32 " "
Acme		-	" " 40 " "
Lowe Brothers Company		-	" " 32 " "
Lucas		-	" " 32 " "
Martin-Senour Company		-	" " 32 " "
Chicago White Lead		-	" " 100% capacity
Lithopone		-	" " 50% "
Tin Can		-	" " 90% "
Coffeyville Lithopone		-	" " 100% "
Loaded Zinc		-	" " 100% "
Cleveland Linseed Oil		-	" " 100% "
Castor Oil		-	" " 100% "

N 5207

0007-SWP-000021936

8360 - DEHYDROL:

Factory consumption of Dehydrol amounted to 52,000 pounds last week as compared with production of 186,000 pounds. The Board decided that a carload of Dehydrol in drums would be sold to Lewis Berger but only as they are assured of space for shipment. This will be filled from Newark stock.

Mr. Davis reported that the market for raw castor is very firm due partly to Italian buying.

8361 - CHINA WOOD OIL:

Mr. Trigg is going to send a letter to the trade advising them of the critical situation on China Wood oil and Mr. Davis pointed out that there is real danger of being a serious shortage of China Wood oil before the spring is over.

8362 - PERILLA OIL:

Mr. Davis reported that there is no free perilla oil in the country today and that it is impossible to get bids except on resale oil.

It was pointed out that the market on all oils is very firm and that since it will be necessary to switch from perilla, the price of linseed oil may go higher because of the increased use.

8363 - LINSEED OIL:

The Board discussed the advisability of getting some linseed oil from the Pacific Coast through trades. The iodine number of Pacific Coast oil is between 182 and 183 and is guaranteed to be 180.

Decision as to whether this should be done or whether we can rely on getting enough high iodine oil from our own mill will be made by Dr. Van Stone and Messrs. Hain, Davis, Coolidge, and Mills.

8364 - COTTINGHAM MERIT AWARD:

The Board decided to grant an award of \$100.00 to A. Taylor at Chicago for making an adjustment on a filling machine which permits faster filling of Flat-Tone, Semi-Lustre, and a number of other lines.

8365 - DALLAS FACTORY ADMINISTRATION:

Supplementing Item 8340, it was decided that no change would be made in the method of handling an Acme administration charge.

8366 - LITHOPONE:

Mr. Coolidge reported that the price of calcium titanox has been lowered 1/4¢. As yet, no price change has been announced by lithopone manufacturers.

8367 - POURING TOP CANS:

It was reported that the American Can Company has decided not to go into the manufacture of a pouring type can.

8368 - DETROIT CARTAGE:

Mr. Steudel reported that we will make a substantial saving in Detroit by having an outside trucking company handle our deliveries.

8369 - GRINDING COSTS:

Mr. Mills was requested to have a report made up on current grinding costs.

8370 - PUBLIC BID:

Since September 1, 1939, 756 invitations to bid have been received. A total of 620 amounting to \$1,497,768 have been placed and of this total we have received awards on 69 amounting to \$87,504.00.

8371 - DISBURSEMENTS TO DECEMBER 31, 1939:

Mr. Stanton reported that General Accounting Department's disbursements to December 31, 1939 were:

Month of December	\$3,104,443	Year \$14,552,563
Last Year	2,219,891	LY 11,153,761
Month of November 1939	5,172,394	

The principal increases for December against December 1938 were in Titanium, Leaded Zinc, Synthetic Resins, Phthalic Anhydride, Perilla, Miscellaneous Solvents, Nitro Cellulose and Cotton, Synthetic Resins, Dye Stuffs and Linseed Oil, the last because of obtaining some of our supply from Minneapolis Linseed Oil Company and Pittsburgh Plate Glass Company.

There is a general trend of increase all the way through, which is natural in point of considerable increase in production over last year.

CONFIDENTIAL

0007-SWP-000021938

8355 - FACTORY OPERATIONS, week ending December 26, 1939

HEAVY LIQUIDS - S-W PLANTS

Total orders received	- 102,519 gallons	Total production	- 134,177 gals.
Total factory stocks	- 830,165 "	Increase	- 14,000 "

CHICAGO - Orders recd. 48,734 Production 66,311 Stocks incr. 15,000 gallons

NEWARK - Orders recd. 22,576 Production 29,646 Stocks decr. 1,000 "

CLEVELAND - Orders recd. 21,675 Production 28,587 Stocks decr. 1,000 "

OAKLAND - Orders recd. 9,534 Production 9,633 Stocks incr. 1,000 "

TOTAL PLANT OUTPUT

CHICAGO	P&V	- 104,273 gallons	Operated at 75%
NEWARK	P&V	- 45,701 "	" " 75%
CLEVELAND	P&V	- 49,956 "	" " 79%
OAKLAND	P&V	- 13,033 "	" " 168%
LOS ANGELES	P&V	- 8,707 "	" " 50%
DALLAS	P&V	- 17,702 "	" " 130%
CHICAGO LACQUER	-	34,112 "	" " 80%
DRY COLOR	-	197,974 lbs.	" " 107%
FLUSHED COLOR	-	67,604 "	" " 73%
CHEM. PRODUCTS-			" " 92%

BOUND BROOK INSECTICIDE - Manufactured 105 tons arsenic acid
103 " arsenate of lead
57 " arsenate of calcium
23 " dry lime sulfur
12 " basic copper sulfate
1 " paris green
Operated 6 days.

OAKLAND INSECTICIDE - Operated 5 days - two 8 hour shifts.

ACME - Produced 73,247 gallons. Paint Dept. operated at 60%, Enamel & Lacquer at 30%, and Varnish & Thinner at 11%.

LOWE BROTHERS COMPANY - Manufactured 37,501 gallons with Paint Dept. operating at 70%, Enamel Dept. at 70%, and Varnish Dept. at 43%.

LUCAS - Produced 32,132 gallons. Operated at 50%.

MARTIN-SENOUR COMPANY - Manufactured 14,046 gallons. Paint Dept. operated at 42%.

1-2-40.

#8356 - PLANT REQUISITIONS APPROVED:

RETAIL STORES:

#1305 - Cedar Rapids

1 - 2 drawer cash cabinet 46.00

#1306 - Spartanburg

1 - 2 drawer cash cabinet 46.00

#1307 - Denver

Wallpaper display furniture 32.54

CLEVELAND ADMIN.OFFICES:

#1448 - G.A.Gen Books

1 - 10 column manual comptometer 360.50

#1451 - P & A Acctg.

Typewriter

#1452 - Comptroller

Typewriter, desk and utility chair 144.06

SO. PACIFIC DIST.

#692 19" carriage typewriter for Los Angeles Office 102.05

CHICAGO FACTORY:

#9908 MacBeth color lamp - Lacquer 219.00

#9932 Desk and chair for Gen.Stock Office P&V 50.00

#9954 3 roll Kent mill - C.P. 688.40

#9956 Flex-O-Lite lamp and double tube - C.P.Lab 51.00

#9957 1 adjustable doctor blade - Tech.Service - P&V 32.00

#9958 1 barrel stand - Tech.Service - P&V 5.90

#9961 1 pair standard flange jacks - Mech. 26.00

#9963 Steam heating return lines - Power 426.00

COFFEYVILLE

#600 New Fachucca Tank in Zinc Sulphate 1,770.00

NEWARK

#603 Desk, table, chair, file 146.00

TOTAL PLANT REQUISITIONS APPROVED - - - - - \$ 4,289.01

CONFIDENTIAL

0007-SWP-000021940

#8357 -LARGE EXPENSE REQUISITIONS APPROVED:

RETAIL STORES:

#1304 - Paris

Carpenter work, painting, millwork, etc. 459.30

NO. ATLANTIC DIST:

#410 - New York City

Repainting, redecorating, etc. 100.00

TEXAS DIST:

#493 - Dallas Whse.

Cleaning, painting of water tank 50.00

CHICAGO FACTORY:

#9936 Repair 2 - 5 roller type Lehmann roller mills - C.P. 719.60

#9950 Replace loose wood boxes with rigid wood framing and
steel floor grating - Lacquer 122.00

#9965 Repairs to 3-roller Raymond pulverizer - Bithopone 357.10

COFFEYVILLE

#601 Dismantle rabble track #2 250.00

#602 Replace mixer chain and ssprockets 400.00

NEWARK FACTORY

#605 Moving sample room 212.75

#606 Moving pantry to new location 75.76

Total Large Expense Requisitions approved - - - - - \$ 3,246.51

Total Plant Requisitions Approved to date \$ 473,947.94

Total Expense " " " " \$ 76,935.58

CONFIDENTIAL

0007-SWP-000021941