

# COLONIAL WORKS

223-231 Norman Ave.

BROOKLYN, N. Y.

TRADE NAME: FLEKO-TRED FLOOR PAINT  
 CATEGORY: INTERIOR FLOOR PAINT  
 COLOR: Gray  
 NUMBER: 3/14  
 QUALITY: Third

|                 | LB. | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|-----------------|-----|------------------|-----------|------------|
| No 97 Lithopone | 125 | 3.5125           | .044      | \$ 5.50    |
| Gilders Whiting | 125 | 5.5375           | .015      | 1.88       |
| 1215 E F        | 150 | 20.250           | .097      | 14.55      |
| Linstead        | 25  | 3.0250           | .117      | 2.93       |
| Ca Paste        | 5   | .6250            | .085      | .43        |
| Thin With       |     |                  |           |            |
| 121 Vernish     | 150 | 18.450           | .05       | 7.50       |
| Texaco          | 50  | 7.700            | .02       | 1.00       |
| D 24            | 6   | .8460            | .067      | .40        |

|                                       |     |         |  |          |
|---------------------------------------|-----|---------|--|----------|
| CALCULATED YIELD                      | 636 | 59.9460 |  | \$ 34.19 |
| MANUFACTURING LOSS 2- $\frac{1}{2}$ % |     | 1.4986  |  |          |
| ACTUAL YIELD                          |     | 58.4474 |  |          |

## COST ANALYSIS:

|                                                                                        |          |
|----------------------------------------------------------------------------------------|----------|
| MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....            | \$ .5850 |
| DIRECT LABOR COST PER GALLON, OR POUND .....                                           | .08      |
| FACTORY OVERHEAD PER GALLON, OR POUND .....                                            | .14      |
| BULK COST PER GALLON, OR POUND .....                                                   | .8150    |
| COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)..<br>..... | .20      |
| FACTORY COST IN PACKAGE PER GALLON, OR POUND .....                                     | \$ 1.02  |

## PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

|                                                              |      |
|--------------------------------------------------------------|------|
| (A) TO A COMPANY OWNED OR CONTROLLED OUTLET                  | \$   |
| (B) TO AN INDEPENDENT WHOLESALER                             |      |
| (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER |      |
| (D) TO AN INDEPENDENT RETAILER (DEALER)                      | 1.36 |
| (E) TO OTHER (SPECIFY)                                       |      |