INTERNATIONAL SMELTING AND REFINING COMPANY
WHITE LEAD DEPARTMENT
EAST CHICAGO, INDIANA
YEAR 1946

WHT WHITE LEAD	POUNDS	SALES	FREIGHT ETC.	NET SALES	COST OF SALES	GROSS PROFIT	SELLING EXPENSE	AGENCY STOCK EXPENSE	GENERAL EXPENSE (SELLING)	CASH DISCOUNTS	PROFIT
East Chicago	6,187,550	$ 515,125.27	$ 25,377.73	$ 489,747.54	$ 435,942.30	$ 53,805.24	$	$	$	$	
Agencies	348,800	27,848.53	2,192.63	27,649.90	25,450.80	2,199.10					
Anaconda Sales Co.	1,703,000	145,758.81	13,198.13	132,570.68	119,843.07	12,727.61					
TOTAL	8,239,350	690,896.61	40,910.49	649,986.12	581,236.17	68,749.95	23,211.50	1,021.65	695.51	6,845.83	36,175.46
Other Income: Boric Process Solution		809.53									
Sale of White Lead-in-Oil		17,589.77									
											18,479.38
											$ 54,654.78
Gasoline Tax Refund											6.71
Cartage and Handling											15.60
Storage											6.37
Personal Property Taxes 1946											.41
Delinquent Personal Property Taxes 1945											14.52
Scrap Allowance											7.72
Taxes - Land, Improvement & Personal 1946											2,668.67
Returned Insurance Premiums - Boilers											51.09
Operating Profit and Loss											$ 52,014.53

N10098

PNYC0000423