

NO. 1

EFFECTIVE DECEMBER 15, 1960
SUBJECT TO CHANGE WITHOUT NOTICE

NATIONAL ACCOUNT PRICE LIST



GLD026681

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No. 1

	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>
SPRED SATIN (100% Latex Interior Paint)				
3418 Decorator White	\$4.18	\$1.31	\$.76	\$.49
3470 Ceiling Flat White & Standard Colors	4.18	1.31		
3480 Dramatone Tint Base	3.71	1.20		
DEEP COLORS:				
3434 Charcoal Black	4.18	1.31	.76	.49
3436 Sunglow Yellow	6.40	1.87	1.05	.63

DRAMATONE MULTI-PURPOSE TINTING COLORS (For Tinting Latex, Alkyd & Other Paints)	PAKS 2 oz.	PAKS 1 oz.	PAKS 1/4oz.	PAKS 1/16oz.	Qts.
	<u>Price Per Pak</u>				
Y-1781 Blue	\$.38	\$.31	\$.24	\$.23	\$3.85
Y-1782 Lamp Black	.38	.31	.24	.23	3.20
Y-1783 Umber Brown	.38	.31	.24	.23	3.40
Y-1784 Green	.38	.31	.24	.23	4.30
Y-1786 Red Oxide	.38	.31	.24	.23	3.85
Y-1787 Ruby Red	.38	.31	.24	.23	4.95
Y-1788 Yellow Oxide	.38	.31	.24	.23	3.40
Y-1791 Hansa Yellow	.45	.38	.30	.28	4.95
Y-1792 Light Green	.45	.38	.30	.28	4.95
(I)Y-1793 Bright Orange	.50	.40	.30	.28	5.95

SPRED HOUSE PAINT	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>
#1 Primer & #2 Primer White and Colors	\$5.30 5.30	\$1.58 1.58		
*SPRED PRIMER-SEALER (A Latex Vapor Barrier)	3.75	1.19		
SPRED GRANULETS (For Producing Sand Type Finishes)	1.95	.73		
*SPRED GLIDE-ON - Regular Colors (Vinyl-Latex Exterior Masonry Paint)	4.20	1.30		
*SPRED GLIDE-ON MIXING LIQUID NO. 3520	2.35	.84		
SPRED LUSTRE SEMI-GLOSS ENAMEL 4600 White and Colors	5.10	1.53	\$.86	
SPRED LUSTRE PASTEL TINTING WHITE 4618	5.10	1.53		
SPRED LUSTRE DRAMATONE TINT BASE 4680	4.57	1.32		
*SURFACE BOND (Seals Powdery Masonry Surfaces)	3.70	1.15		
SPRED STIPPLE TEXTURE AND BLOCK FILLER -All Colors	3.20	1.05		

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	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>
SPRED SURFACENE (Liquid Surface Conditioner & Brush Cleaner)	\$2.65	\$.90	\$.55	
*SPRED TEXTURE (Texture Base for Latex Paints)	2.65	.91		
SPRED TRED - White and Regular Colors	4.76	1.44		
(I) Parquet Red	5.26	1.57		
Village Green	5.26	1.57		
SPRED PATCH (100% Latex Spackling Compound)	2.90	.97		\$.40
SPRED FLAT - White (Oil-Emulsion Interior Paint)	2.85	.94		
SPRED TRED MIXING LIQUID		1.58		.59
*AD-EL-ITE PAINT AND VARNISH REMOVER	2.05 (six per case)	.77	.51	.36
*ALKALI-RESISTING PRIMER NO. 6419	4.95	1.49		
*ALUMINUM ASPHALT ROOF PAINT	3.55			
*BLACK ASPHALTUM	2.30	.80	.52	.37

BRUSH-DAY-LITE ALKYD FLAT ENAMEL 5700 Line (White and Colors)	3.45	1.10		
BRUSH-DAY-LITE ALKYD FLAT ENAMEL TINT WHITE 5780	3.21	1.03		

	<u>Gals.</u>	<u>Qts.</u>	<u>1/2 Pts.</u>	<u>1"x5" Tubes</u>
COLORS-IN-OIL				
Raw Umber, Burnt Umber	\$5.20	\$1.53	\$.54	\$.30
Raw Sienna, Burnt Sienna	5.80	1.70	.60	.30
Ivory Drop Black		1.68	.58	.30
Lamp Black	4.35	1.34	.50	.30
Prussian Blue		1.85	.63	.30
Chrome Green, Light; Chrome Green, Medium;	8.20	2.28	.73	.33
Perma-Green		3.60	1.07	.35
Chrome Yellow, Light and Medium		3.15	.94	.35
Chrome Yellow Dark		3.50	1.05	.34
Yellow Ochre	5.80	1.68	.58	.30
Venetian Red	4.55	1.39	.52	.26
(I) American Vermillion (Interior Use)		3.15	.94	.35
Perma Blue		3.20	.97	.34
(3 per box)				

	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>
*DRIWAL (Clear)	\$2.50			
*DRIWAL (Silicone)	3.15			
*ENDURANCE EXTERIOR BASECOAT	5.28	1.56		
*ENDURANCE BARN PAINT	3.30	1.05		

*ENDURANCE HOUSE PAINT	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>	
Outside White No. 1800	\$5.28	\$1.56	\$.90		
Regular Colors and Black	5.28	1.56			
Crylight Green No. 1828	5.65	1.66			
Deep Turquoise No. 150	8.60	2.40	1.32		
Shutter Green No. 71	5.85	1.71	.98		
Chestnut Brown No. 92;Dark Blue No.158	5.05	1.51	.88		
Mildew and Fume Resisting Outside White	5.28	1.56			
Non-Chalking Trim White No. 1892	5.28	1.56	.90		
*ENDURANCE IMPERIAL ONE-COAT	5.95	1.71			
*ENDURANCE VELVET	4.50	1.37			
*EVERON HOUSE PAINT (White)	4.25	1.29			
*FLORENAMEL (Alkyd)	4.75	1.42			
*GLIDDENCOAT (White Enamel Undercoat)	4.05	1.26	.75	.49	
GLID-N LIQUID CLEANER (Detergent)	2.45	.71	.47		
		(12 per case)	(12 per case)		
GLID STRIP (Non-Flammable)	4.30	1.32	.75	.49	
	(6 per case)	(12 per case)	(12 per case)		
GLID-TONE CRYSTALACQ	4.60	1.38	.81		
GLID-TONE CRYSTALACQ REDUCER			.70		
GLID-TONE GLOSS VARNISH	5.25	1.54	.89	.55	
GLID-TONE WOOD STAIN -- All Colors	3.40	1.10	.66	.44	
GLID-TONE REDUCER	2.15	.77	.49	.38	
GLID-TONE REGRAIN GROUND COAT		1.26	.75	.49	
GLID-TONE SATIN-SHEEN VARNISH	4.60	1.39	.81	.51	
GLID-TONE SPAR VARNISH	5.65	1.64	.94	.58	
GLID-TONE VARNISH STAIN	4.35	1.33	.77	.50	
GLID-TONE WOOD FILLER	3.20	1.05		.43	
GLID-TONE POLYURETHANE REDWOOD FINISH					
CLEAR #30	5.01	1.50			
GLID-TONE REDWOOD STAIN #31	3.16	1.04			
	<u>Large</u>	<u>Small</u>			
	<u>Unit</u>	<u>Unit</u>			
GLID-TONE WOOD BLEACH	6.70	2.50			
GYMNASIUM FLOOR FINISH	3.75	1.16			
JAPALAC ENAMEL (Quick-Drying, Alkyd Gloss.)	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>	<u>1/4 Pts.</u>
Ultra White, Brilliant Black,					
Flat Black and Colors	5.90	1.73	.98	.60	.40
JAPALAC SCREEN AND IRON ENAMEL	2.85	.96	.59	.40	
		<u>16 oz. can</u>			
JAPALAC SPRAY ENAMEL -- All Colors		1.13			
		(6 per case)			

(I) - FOR INTERIOR USE ONLY

* AVAILABLE IN 5-GAL. CANS AT 15¢ PER GALLON LESS THAN 1-GAL. PRICES.

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	<u>Gals.</u>	<u>Qts.</u>	<u>Pts.</u>	<u>1/2 Pts.</u>
*LIQUID RED LEAD (Modified)	\$5.65	\$1.65	\$.95	\$.58
*METALLITE ALL PURPOSE ALUMINUM PAINT 592	4.43	1.35	.80	.51
*NEVA-ROT (Wood and Canvas Preservative)				
Neva-Rot Clear	3.35	1.04		
Neva-Rot Green	2.60	.88		
	(6 pr.case)	(6 pr.case)		
PLI-NAMEL (Synthetic Rubber-Base Paint)				
Regular Colors	5.50	1.60		
White	5.80	1.69		
RIPOLIN ENAMEL (Quick-Drying White)				
Gloss, Semi-Gloss, (White Only)	6.10	1.88	1.07	.62
RIPOLIN UNDERCOAT	4.70	1.43	.84	
*ROCKSPAR VARNISH	4.95	1.49	.85	.53
RUSTMASTER				
470 Metal Primer, 471 Galvanized Primer	5.25	1.54	.89	.56
Aluminum, Black, Flat Black	5.25	1.54	.89	.56
Royal Blue, Greenfield, Slate	5.25	1.54	.89	.56
White	5.60	1.66	.93	.58
Suntone, Flare Red	5.85	1.72	.96	.60
4030 Primer	1.13 in 16 oz. Spray Cans			
*SPEEDENAMEL				
White	5.01	1.49		
Black	3.82	1.19		
Orange	5.82	1.69		
Medium Green	4.59	1.40		
Fire Red	5.82	1.71		
Maroon Red	6.71	1.91		
Ivory	4.93	1.46		
Light Yellow	6.42	1.84		
Medium Yellow	6.29	1.79		
Light Gray	4.25	1.29		
Machine Gray	4.16	1.32		
Brown	3.95	1.18		
Blue Imperial	4.04	1.24		
Bright Red	5.48	1.61		
Light Green	4.50	1.37		
Yellow Gold	4.67	1.43		
Burnt Orange	4.80	1.44		
Red Oxide Metal Primer	4.50	1.36	.78	
Deep Green	4.73	1.48		
Hydro Blue	4.35	1.39		
Spring Green	3.91	1.28		
Neutral Gray	4.15	1.34		
E. Z. C. Green	4.11	1.35		
School Bus Yellow	5.43	1.66		
*SPEED-WALL GLOSS WHITE	4.75	1.41		
*SPEED-WALL ALKYD INTERIOR BASECOAT	3.45	1.09		
SUPER REN-O-VITE PLUS		1.31	.75	
*TINNERS' PAINT (Red)	3.35	1.06		

TERMS AND CONDITIONS

GENERAL

This price list supersedes all previous lists, terms and other arrangements granted prior to this date. All prices, terms and conditions covered in this price list are subject to change without notice. The Glidden Company reserves the right to select its customers and to accept or refuse any order for any reason.

Although the formulations and recommendations contained in this price list have been established through careful evaluation, users of Glidden paints are urged to obtain specific information concerning their painting requirements. Seller's liability shall in no event exceed invoice value of this material, which is warranted only to conform to formula or sample. Seller hereby expressly excludes all other express or implied warranties whatsoever.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms for products in this price list, unless otherwise noted, are 60 days net, 1 per cent discount if cash payment is received by the 10th day of the month following date of invoice. All shipments of paint products are forwarded F.O.B. our factories or distributing points. Orders of 24 gallons or more will be shipped freight prepaid; orders for less than 24 gallons will be shipped F.O.B. Shipping Point with no allowance for freight.

FULL CASE ALLOWANCES

Prices shown are for split case quantities except for: Glid-Tone Wood Bleach, Colors-in-Oil in tubes, Dramatone Multi-Purpose Tinting Colors in packs, Japalac Spray Enamel, No. 4030 Rustmaster Primer, Silicone Slick Spray, and S'Nuf Fire Extinguisher, which are only shipped in full cases.

SHIPPING PACKAGES AND ALLOWANCES

Size	Number to Case	Full Case Allowance
Gallons	4.....	3¢ per gallon — 12¢ per case
Gallons	6.....	2¢ per gallon — 12¢ per case
Quarts	6.....	2¢ per quart — 12¢ per case
Quarts	12.....	1¢ per quart — 12¢ per case
Pints	6.....	2¢ per pint — 12¢ per case
Pints	12.....	1¢ per pint — 12¢ per case
Half Pints	12.....	1¢ per ½ pint — 12¢ per case
Quarter Pints	12.....	1¢ per ¼ pint — 12¢ per case

ORDERING

Always give post office address and complete shipping directions, naming the carrier. To insure prompt attention, all orders should be addressed to The Glidden Company and not to a representative.

RETURNED GOODS

No goods may be returned to us for any reason without our permission.

When goods are returned to us for reasons other than our error in filling customer's order, the customer will receive a credit in the amount of the billed price of the goods returned to us less a handling charge of 10% and the goods returned to us will be shipped F.O.B. our warehouse as designated by us.

SHORTAGES AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage en route must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sale and delivery of all products is contingent upon strikes, fires, acts of God, acts of governmental authorities, delays or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

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Glidden Branches and Distributing Points

ALABAMA

Birmingham 3-2301-07 Sixth Ave., South
Mobile-1610 Government Street
Montgomery-523 W. Fairview Ave.

ARKANSAS

Little Rock-605 W. Markham St.

CALIFORNIA

Alhambra-9 West Main St., P.O. Box 1901
Fresno (W.)-1916 East McKinley Ave.
Huntington Park-7522 Pacific Blvd.
Lakewood-4812 Paramount Blvd.
Manrovia-610 S. Myrtle Ave.
North Hollywood-4907 Lankershim Blvd.
Oakland-4252 Broadway
Sacramento-2506 16th Street
San Diego 4-4101 30th Street P.O. Box 4145
San Francisco 7-1000 Sixteenth Street
San Jose-1641 West San Carlos Street
Santa Cruz-1129 Soquel Avenue
Whittier-1127 Quad Way

COLORADO

Denver 9-324 South Broadway Ave.

CONNECTICUT

Elmwood 10-941 New Britain Ave. (Hartford)

DELAWARE

Dover-Dover Bypass (Box 382)

FLORIDA

Clearwater-1455 Gulf-to-Bay Blvd.
Fort Lauderdale-1113 Sunrise Blvd.
Jacksonville 2-344 Riverside Ave.
Miami 7-5400 Northwest Second Ave.
Orlando-2000 E. Colonial Drive
Tampa 2-3120 Grand Central Ave.

GEORGIA

Albany-944 Oglethorpe Ave.
Atlanta 18-P.O. Box 2325 Station D
Atlanta 13-375 Luckie Street, N.W.
Augusta-1725 Walton Way
Macon-1395 Georgia Ave.

HAWAII

Honolulu-373 N. Nimitz Highway

ILLINOIS

Broadview-2224 W. Roosevelt Rd.
Chicago 16-1833 South Normal Ave.
Joliet-1501 Plainfield Rd.
Mt. Vernon-1022 Jordan Street
Peoria-616 N. Jefferson St.
Rockford-1140 Charles Street
Waukegan-316 N. Genesee Street

INDIANA

Gary-640 Washington St.
Evansville 2-Fourth and Chestnut
Fort Wayne 6-2608 S. Calhoun Street
Hammond-7101 Indianapolis Blvd.
Indianapolis 4-609 N. Delaware Ave.

IOWA

Davenport-2906 Brady St.
Des Moines-2013 Ingersoll Avenue
Sioux City-1909 Pierce Street

KANSAS

Wichita-219 So. Francis St.

KENTUCKY

Louisville 2-100 W. Broadway

LOUISIANA

New Orleans 13-424 Josephine St., P.O. Box 980

MARYLAND

Baltimore 18-2834 Loch Raven Rd.
Glen Burnie-141 Delaware Ave.
Wheaton-11242 Georgia Ave.

MASSACHUSETTS

Natick-309 Worcester Turnpike
Quincy-233 Parkingway Street
Waltham 54-805 Main Street

MICHIGAN

Detroit 2-7502-06 Woodward Ave.
Grand Rapids-2114 S. Division Ave.

MINNESOTA

Duluth 2-210 West First Street
Minneapolis-4519 France Ave.
Minneapolis-1901 E. Hennepin Ave.
St. Paul 4-271 N. Snelling Ave.

MISSOURI

Kansas City 10-1214 East 47th Street
St. Louis 2-106 Gratiot Street
Springfield-738 S. Glenstone

MONTANA

Billings (W.)-1701 Montana Ave.
Great Falls-725 First Ave., N.

NEBRASKA

Omaha 5-31st and Leavenworth Sts.

NEW JERSEY

Atlantic City-2225 Atlantic Ave.
Camden-1420 Kings Highway, Haddon Hts.
South Hackensack-368 Huyler Street

NEW MEXICO

Albuquerque-117 Bryn Mawr Dr. S. E.

NEW YORK

Albany-61 Calvin Ave.
Binghamton-Vestal Parkway
Buffalo 14-2697 Main Street
Glens Falls-31 Warren St.
New York 17-Room 310, 52 Vanderbilt Ave.
Rochester 20-366 South Clinton Ave.
Syracuse 3-2516 Erie Blvd. East
Utica-3 Center St., New Hartford
Shopping Center
West Hempstead-450 Hempstead Turnpike

NORTH CAROLINA

Asheville-Merrimon and Coleman Ave.
Charlotte 4-1001 S. Independence Blvd.
Charlotte-3945 N. Independence Blvd.
Durham-610 Ninth St., P.O. Box 96
Fayetteville-805 Bragg Blvd.
Greensboro-1225 Battleground Road
Greenville-108 W. 10th st.
New Bern-905 Broad St.
Raleigh-713 West Peace St.

NORTH DAKOTA

Fargo-528 Sixth Avenue, North

OHIO

Akron-315 East Market Street
Cincinnati 29-4466 Reading Rd.
Cleveland 2-11001 Madison Ave.
Columbus 15-342 East Long Street
Dayton-2327 East Third St.
East Cleveland 12-13538 Euclid Ave.
Lakewood 7-15314 Detroit Ave.
Lorain-2542 West 21 Street
Mansfield-1472 Lexington Ave.
Rocky River 16-21190 Center Ridge Rd.
South Euclid 21-4422 Mayfield Rd.
Springfield-411 E. Main St.
Toledo 4-102 South Summit Street
Willoughby-36212 Euclid Ave.
Youngstown 12-4440 Market Street

OKLAHOMA

Oklahoma City 3-900 N. Robinson Ave.
Tulsa-2703 S. Harvard Ave.

OREGON

Portland 5-1615 S. W. Jefferson St.

PENNSYLVANIA

Allentown-1401 Union Blvd.
Altoona-600 Logan Blvd.
Camp Hill-3609 Market St.
Erie-1002 Parade St.
Glenside-230 Keswick Ave.
Harrisburg-1309 North Third Street
Harrisburg-3970 Jonestown Rd., Rt. #22
Johnstown-Bel-Air Shopping Plaza, Windber Road
Lebanon-723 Cornwall Rd.
Lewistown-11 Valley St.
Pittsburgh 33-1020 Western Ave.
Pottstown-408 High Street
Reading-Third & Bern Sts., P.O. Box 1097
Reading-1901 Centre Ave.
Scranton 3-224 Wyoming Street
Williamsport-1311 Washington Blvd.

RHODE ISLAND

Providence-154 Elmwood Ave.
Warwick-961 1/2 Namquid Drive

SOUTH CAROLINA

Greenville-626 N. Main St.

TENNESSEE

Chattanooga 2-901 Central Ave.
Knoxville 10-319 Wall Ave.
Memphis 4-412 North Cleveland St.
Memphis 17-4693 Poplar Ave.
Nashville 3-1201 Church Street

TEXAS

Austin-3605 Burnet Road
Corpus Christi-4125 S. Alameda
Dallas 9-5023 Lemmon Avenue
Dallas 30-324 Preston Forest Village
El Paso-700 Montana Ave.
Fort Worth 4-530-556 Hemphill St.
Houston 2-2300 So. Main Street
Lubbock-2611 34th Street
Midland-20 B Village Circle
San Antonio 12-4211 Blanco Road

UTAH

Salt Lake City-921 South Second W.

VIRGINIA

Newport News-7311 Virginia Ave.
Norfolk 13-3449 Military Highway
Richmond 20-117 West Broad St.
Roanoke-4915 Williamson Rd. N.W.

WEST VIRGINIA

Parkersburg-182 Park Center Drive

WASHINGTON

Seattle 9-408 Eighth Ave., North

WISCONSIN

Green Bay-517 West Mason St.
Madison-911 Regent Street
Milwaukee 16-6401 W. Capitol Drive

DISTRICT OF COLUMBIA

Washington 2-1323 Fourth St., N.E.

CANADA

ALBERTA

Calgary-1011 17th Ave., S.W.
Edmonton-10127 104th Street

BRITISH COLUMBIA

Vancouver-1280 Granville St.
Victoria-840 Fort St.

MANITOBA

Winnipeg-1041 Erin Street

NEW BRUNSWICK

Moncton-230 Botsford Street
St. John-664 Rotheray Ave.

ONTARIO

Queshph-Speedvale Ave., at Woolwich
Hamilton-1629 Main St., W.
London-247 Dundas St.
Ottawa-1314 Bank Street
Port Arthur-16 St. Paul Street
St. Thomas-571 Talbot St.

QUEBEC

Toronto 9-351 Wallace Ave.
Windsor-670 Ooyean St.
Montreal-3833 Sherbrooke St.
Montreal 32-133 Elmia St., Ville La Salle
Quebec City-865 De La Reine
Sherbrooke-137 Wellington St.

SASKATCHEWAN

Regina-1630 Albert St.

GLIDDEN INTERNATIONAL

PANAMA

Republic de Panama-P.O. Box 3275, Panama

PUERTO RICO

Fernandez, Junco Station-P.O. Box 18358
Santurce Ponce-P.O. Box 764



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