



CONFIDENTIAL DEALERS' NET PRICE LIST

No. 38

EFFECTIVE AUGUST 31, 1950

• Subject to change without notice



CAMPBELL PAINT & VARNISH CO.

Division of The Glidden Company

Main and Gratiot Streets

St. Louis, Mo.



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EXTERIOR PAINTS

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
HOUSE PAINTS					
CAMPBELL QUALITY - PREPARED					
Outside and Inside and Flat White.....	4.03	4.13	1.20		
Regular Shades and Black.....	\$3.60	\$3.90	\$1.14		
Permanent Green.....	4.00	4.10	1.19		
	4.97	5.07	1.43		
CAMPBELL QUALITY IMPERIAL HOUSE PAINT	5.30	5.40	1.52		
	\$5.10	\$5.20	\$1.49		
SUPERIOR HOUSE PAINT	3.30	3.40	1.02		
	3.20	3.30	.99		
TITAN-O-ZINC OUTSIDE WHITE	4.05	4.15	1.20		
PRYMLASTIC Exterior	4.03	4.13	1.20		
	3.85	3.95	1.15		
KNOT SEALER		3.65	1.08	.61	
CEMENT AND CONCRETE FINISH					
White.....	4.05	4.15			
Mixing Liquid.....	2.40	2.50			
TRIM AND TRELLIS COLORS					
Royal Red No. 3 and Light Yellow No. 37.....		5.80	1.62	.88	
Shutter Green No. 71.....		4.95	1.40	.77	
Other Colors.....		4.40	1.27	.70	
TITAN-O-ZINC PASTE PAINT	4.90	5.00	1.42		

EXTERIOR PAINTS (Continued)

	5's per gal.	1's each	1/4's each	1/8's each	1/2's each
ZINCO WHITE Semi-Paste	\$4.35	\$4.45	\$1.28		
DRIWAL					
Clear.....	1.90	2.00			
Heavy Bodied.....	2.05	2.15			
White.....	3.50	3.60			
SHINGLE STAIN					
Dark Brown, Maroon, Red.....	2.05	2.15			
Light, Medium and Dark Green.....	2.40	2.50			
French Gray, White.....	2.60	2.70			
Contra Blue.....	2.05	3.15			
WHITE CREOSOTE PAINT	2.95	3.05			

FLOOR PAINTS (Exterior - Interior)

	1's each	1/4's each	1/8's each
FLORENAMEL All Colors	\$3.70	\$1.09	
PLI-NAMEL			
Regular Colors.....	\$4.75	\$1.35	
White.....	5.10	1.48	
Black.....	4.00	1.17	

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can
1/4's - 3c per can
1/8's - 3c per can
1/2's - 1c per can

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WALL FINISHES

CAMPBELL QUALITY FLAT WALL FINISH	5's per gal.	1's each	1/2's each	1/4's each
White and Colors.....	\$2.65	\$2.75	\$.85	---
	3.20 3.00	3.40 3.10	1.00 .94	---
 RAPID WALL AND MOROCCO — Semi- Gloss				
White and Colors.....	4.50 4.30 3.40	4.10 4.00 3.50	1.19 1.20 1.04	---
 INTERIOR GLOSS FINISH				
White and Colors.....	3.80 3.50	3.50 3.60	1.14 1.07	1.00
 OIL FIRST COATER.....	3.10 2.95	3.20 3.05	.97 .88	---
 GLAZING LIQUID.....	3.05	3.15	.95	---
 SEALETTE.....	2.50	2.60	.82	---

BARN AND ROOF PAINTS

CAMPBELL QUALITY BARN AND ROOF PAINT	5's per gal.	1's each	1/2's each
Red.....	\$2.25	\$2.35	\$.75
Gray.....	2.90	3.00	.92
 TINNERS' PAINTS			
Light Red, Dark Red.....	2.55	2.65	---
Green.....	4.40	4.50	---

METAL PROTECTIVE PAINTS

STRUCTURAL STEEL FINISH	5's per gal.	1's each
Gray and Greens.....	\$ 4.05	\$ 4.15
Red, Brown and Black.....	4.00	4.10
 ZINC DUST PAINT.....	(Prices on request)	
 CHROMATIZED METAL PRIMER		
Red.....	4.75	4.85
 GALVANIZED IRON PRIMER		
White.....	3.20	3.30
 LIQUID RED LEAD.....	4.75	4.85
(Modified)		
 SMOKE STACK BLACK.....	2.60	2.70

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's — 6c per can	1/4's — 2c per can
1/2's — 3c per can	1/2's — 1c per can
3/4's — 3c per can	



ENAMELS AND UNDERCOATERS

	1's each	1/4's each	1/2's each	3/4's each
RIPOLIN — ARCHITECTURAL — B.L.T.				
Gloss, Semi-Gloss, Flat White.....	\$6.75	\$1.85	\$.99	----

RIPOLIN — QUICK DRYING				
Gloss, Semi-Gloss White....	6.00	1.67	.90	\$.50

RIPOLIN — UNDER-COAT				
Quick Drying.....	3.95	1.15	.64	----

SUPERIOR SPEDENE ENAMEL				
Gloss.....	4.95	1.40	----	----

FOUR-HOUR UNDER-COAT.....	3.55	1.05	.59	.35
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VARNISHES

	5's per gal.	1's each	1/4's each	1/2's each	3/4's each
Exterior Spar.....	----	\$4.65	\$1.33	\$.73	\$.42
Bar and Table Top Finishing Varnish.....	----				

Exterior Finish.....	----	3.95	1.15	.64	.38
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Finest Floor.....	----	3.95	1.15	.64	.38
Flat Finish.....	----				
Quick Var.....	----				
Seat Finishing.....	----				

No. 65 Velvet Floor Varnish.....	----	3.80	1.12	.62	.37
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Slick.....	----	3.65	1.08	.60	.36
Crystal Spar.....	----	3.75	1.10	.62	.37
Painters' Floor.....	----	2.90	.89	.51	.31

BRONZING LIQUID ..	\$2.10	2.20	.72	.42	.27
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DIAMOND C. JAPAN.	1.65	1.75	.60	.37	.24
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BLACK ASPHALTUM	1.15	1.25	.48	.32	.22
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GLID-SEAL.....	----	3.45	1.03	----	----
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PENETREX.....	3.15	3.25	.98	----	----
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PURE SHELLAC.....	(Prices upon application)				
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STAINS — FILLERS — REMOVERS

	1's each	1/4's each	1/8's each	
AD-EL-ITE NON-INFLAM- MABLE PAINT & VARNISH REMOVER.....	\$2.95	\$.90	\$.52	
	5's per gal.	1's each	1/4's each	1/8's each
AD-EL-ITE PAINT AND VARNISH REMOVER.....	\$1.40	\$1.50	\$.54	\$.24
PASTE WOOD FILLERS.....		2.75	.85	.30
	1's each	1/4's each	1/8's each	1/16's each
GLID-TONE STAINS Stains—All Colors.....	\$2.65	\$.84	\$.49	\$.29
Reducer.....	1.15	.39	.22	.16

AUTO FINISHES

	1/4's each	1/8's each	1/16's each	1/32's each
QUICK MOTOR KOTOR Black, Autumn Brown.....	\$1.29	\$.71	\$.41	---
Sage Green, Fayette Green, Dover Gray, Desert Sand, Royal Blue, Windsor Blue	1.39	.76	.44	---
Fire Red, Monroe Maroon, Jersey Cream.....	1.54	.84	.47	---
Gray Primer.....	.99	.56	.34	---
Auto Body Solder.....				\$.32
TOUCH-UP BLACK Half-pint cans only.....				each \$.33

HOUSEHOLD SPECIALTIES

	1's each	1/4's each	1/8's each	1/16's each	1/32's each
TILENAMEL All White, Blacks and Colors.....	4.65 \$4.55	1.33 \$1.30	.73 \$.72	.43 \$.41	.23 \$.26
AGATITE—Varnish Stain Colors and Natural.....			1's each	1/4's each	1/8's each
			\$3.50	\$1.04	\$.35
Ground Colors.....			3.30	.99	.34
GRAINING SPECIALTIES Light and Dark Graining Color.....				1/8's each	\$.37
AGATITE—Bronzes Aluminum.....	1/4's each	1/8's each	1/16's each	1/32's each	1/64's each
	\$1.19	\$.66	\$.39	\$.24	\$.18
SCREEN ENAMEL Black.....	1's each	1/4's each	1/8's each	1/16's each	1/32's each
	\$2.00	\$.67	\$.40	\$.26	---
STOVE PIPE ENAMEL.....		.70	.40	.27	\$.19
SLICK LINOLEUM COATING.....	3.80	1.12	.62	---	---
SLICK REDUCER.....			.47	---	---

IMPLEMENT — TRACTOR

	1's each	1/4's each
WAGON AND IMPLEMENT PAINT Black.....	\$3.60	\$1.07
I. H. C. Red, J. D. Yellow, A. C. Orange, J. D. Green, Cletrac Orange, Hi-Way Yellow.	4.50	1.29
I. H. C. Blue, New Fordson Gray.....	3.70	1.09

ALUMINUM PAINT

	1's each	1/4's each	1/8's each	1/16's each
METALLITE INTERIOR CHROME FINISH ..	\$3.70	\$1.09	\$.61	\$.36
METALLITE EXTERIOR READY MIXED.....	3.80	1.12	.62	.37
	5's per gal.	1's each	1/4's each	1/8's each
HEAT RESISTING METALLITE.....	\$3.40	\$3.50	\$1.04	\$.59
				\$.35
ALUMINUM ASPHALT ROOF PAINT.....	2.80	2.90	---	---

ALL PRICES ARE FOR FULL CASE LOTS
Split cases or less than case quantities of any color and size take the following additional charges:

1's—6c per can	1/16's—2c per can
1/4's—3c per can	1/32's—1c per can
1/8's—3c per can	

MISCELLANEOUS AND SPECIALTIES

AD-EL-ITE PASTE WAX.....	1 lb. each \$.76	
WOOD BLEACH.....	Large Unit	Small Unit
	\$6.30	\$2.50
BLACKBOARD SLATING	1's each	1/4's each
Black.....	\$2.65	\$.83
VISMATIC GREEN CHALKBOARD COATING	1's each	1/4's each
	\$5.10	\$1.44
CAULKING COMPOUND		
White.....	Prices upon application.	
Gray and Natural		
Cartridge Gun		

PURE COLORS IN OIL	1's each	1/4's each	1/8's each
Zinc Oxide White.....	\$6.75	\$1.85	\$.55
Raw Umber, Burnt Umber.....	4.20	1.22	.39
Burnt Sienna, Raw Sienna	5.10	1.44	.45
Van Dyke Brown.....	4.25	1.23	.40
Ivory Drop Black.....		1.39	.44
Lamp Black.....	3.90	1.14	.37
Prussian Blue		1.68	.54
Ultramarine Blue.....			.52
Chrome Green, Light } Chrome Green, Med. } Chrome Green, Dark }	6.30	1.74	.53
Chrome Yellow, Light } Chrome Yellow, Med. }			
Chrome Yellow, Dark.....		2.34	.68
Yellow Ochre.....	3.90	1.14	.37
Venetian Red.....	3.95	1.15	.38

MISCELLANEOUS AND SPECIALTIES (Continued)

PURE COLORS IN OIL (Continued)	1's each	1/4's each	1/8's each
Tuscan Red.....		\$2.39	\$.69
Rose Lake.....			.63
American Vermilion.....		2.39	.69
Cobalt Blue		1.69	.51
OIL COLORS IN TUBES			each
Master Painters' Size—1 x 5-inch.....			\$.19
Household Size—1 1/2 x 3-inch.....			.10
NEVA-ROT	5's per gal.	1's each	1/4's each
Neva-Rot Clear.....	\$2.25	\$2.35	\$.75
Neva-Rot Green.....	1.90	2.00	.67
SURFACENE		1.90	.64

ASPHALT PRODUCTS

MASTICRETE	5's per gal.	1's each
Masticrete.....	\$1.05	\$1.15
Masticrete Primer.....	1.05	1.15
WEATHERPRUF COATING.....	(Prices upon application)	
WEATHERPRUF CEMENT.....	(Prices upon application)	
ASPHALT ROOF COATING		
(Liquid).....	(Prices upon application)	
ASPHALT ASBESTOS ROOF		
COATING (Liquid)	(Prices upon application)	
ASPHALT ASBESTOS ROOF		
CEMENT (Plastic).....	(Prices upon application)	

SPRED

SPRED FLAT

	5's per gal.	1's each	1/4's each	3/8's each	1/2's each
White and Tints.....	-----	\$2.45	\$.78	-----	-----
		2.61	.82		

SPRED LUSTER

	5's per gal.	1's each	1/4's each	3/8's each	1/2's each
White and Tints.....	-----	\$3.64	\$1.08	-----	-----
		3.75	1.10		

SPRED SATIN

		1's each	1/4's each		
White and Tints.....	-----	\$3.10	\$.95	-----	-----
Decorator Colors	-----	3.10	.95	-----	-----
		3.39	1.01		
		3.39	1.01		

**SPRED PRIMER-SEALER
(Vapor Barrier)**

	5's per gal.	1's each	1/4's each	3/8's each	1/2's each
.....	-----	\$3.05	\$.93	-----	-----
		3.30	.99		

SPRED TEXTURE BASE

(Prices on request)

MEZZOTONE SOYA-PROTEIN PAINT (Semi-Paste)

	5's per gal.	1's each	1/4's each	3/8's each	1/2's each
White and Tints.....	-----	\$2.00	\$.67	-----	-----
		2.25	.73		

AD-EL-ITE CASEIN PAINT (Dry Powder)

AD-EL-ITE HYGIENIC KALSOMINE (Hot or Cold Water)

AD-EL-ITE KALSIZE

AD-EL-ITE EXTERIOR COLD WATER PAINT

AD-EL-ITE TEXTURE PAINT

AD-EL-ITE CEMENT WATER PAINT

AD-EL-ITE PATCHING PLASTER

AD-EL-ITE PLASTIC SURFACER (For Spackling)

(See Separate Price List)

ALL PRICES ARE FOR FULL CASE LOTS

Split cases or less than case quantities of any color and size take the following additional charges:

1's - 6c per can	1/2's - 2c per can
1/4's - 3c per can	3/8's - 1c per can
1/2's - 3c per can	

TERMS AND CONDITIONS

This price list supersedes all previous lists, terms and other arrangements granted prior to this date, all of which are hereby cancelled.

We reserve the right to refuse any order for any reason and further to grant these new prices and discounts to only those accounts we select as authorized agents for regularly labeled products.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter become effective, shall be added to the prices printed herein.

TERMS

Our terms on paints, varnishes, enamels, stains, lacquers, white lead, turpentine, linseed oil and sundries not manufactured by us, are 60 days net, 1 per cent discount for cash in 10 days from date of invoice.

All prices are on orders for full case lots. On orders for split cases or less than case quantities of any color and size the following charges are to be added:

$\frac{1}{8}$	1c per can
$\frac{1}{4}$	2c "
$\frac{3}{8}$	3c "
$\frac{1}{2}$	3c "
1's.....	6c "

All shipments of paint products are forwarded f.o.b. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route if freight bills are submitted with remittance or not later than due date of invoice.

PACKAGING

Products are packed—

	Number to Carton
Gallons.....	4
Quarts.....	6
Pints.....	6
$\frac{1}{2}$ Pints.....	12
$\frac{1}{4}$ Pints.....	12

NOTES ON ORDERING

Always give post office address and shipping directions, naming the delivering railroad.

To insure prompt attention all orders should be addressed to the firm and not to a representative.

SHORTAGE AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damage enroute must be filed by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences and the making of affidavits at a later date.

The manufacture, sales and delivery of all products mentioned in our price lists are contingent upon strikes, fires, floods, the elements, explosion, war, riot, embargoes, insurrection, acts of God, or the public enemy, acts of governmental authorities, labor troubles, delays of vendors or in transportation, inability to obtain raw materials or containers or transportation facilities, or any other causes beyond our control and we may cancel orders for said products undelivered because of any such causes.

All prices, terms and conditions are subject to change without notice.

CAMPBELL PAINT & VARNISH CO.

Division of The Glidden Company

Main and Gratiot Streets

St. Louis 2, Mo.

FACTORIES

Cleveland 2, Ohio, 11001 Madison Ave.
Chicago 16, Ill., 1833 S. Normal St.
Chicago 39, Ill., 1856 No. LeClaire Ave.
New Orleans, 8, La., 424 Josephine St.
Minneapolis 13, Minn., 1901 E. Hennepin Ave.

Reading, Pa., Third and Bern Sts.
St. Louis 2, Mo., Main and Gratiot Sts.
San Francisco 7, Calif., 1300 7th St.
Toronto 9, Ont., Canada, 351 Wallace Ave.

BRANCHES AND DISTRIBUTING POINTS

Arkansas City, Kansas
Atlanta, Ga.
Baltimore, Md.
Billings, Mont.
Birmingham, Ala.
Buffalo, N. Y.
Cambridge, Mass.
Charlotte, N. C.
Chattanooga, Tenn.
Chicago, Ill.
Cleveland, Ohio
Columbus, Ohio
Dallas, Texas
Detroit, Mich.

Duluth, Minn.
El Paso, Texas
Evansville, Ind.
Honolulu, T. H.
Houston, Texas
Huntington Park, Calif.
Indianapolis, Ind.
Jacksonville, Fla.
Knoxville, Tenn.
Long Beach, Calif.
Los Angeles, Calif.
Louisville, Ky.
Memphis, Tenn.

Miami, Fla.
Minneapolis, Min.
Mobile, Ala.
Montreal, Quebec, Canada
Mt. Vernon, Ill.
New Orleans, La.
Norfolk, Va.
North Bergen, N. J.
Oklahoma City, Okla.
Omaha, Neb.
Orlando, Fla.
Philadelphia, Pa.
Portland, Ore.
Reading, Pa.

Richmond, Va.
St. Louis, Mo.
St. Petersburg, Fla.
San Antonio, Texas
San Diego, Calif.
San Francisco, Calif.
Scranton, Pa.
Sioux Falls, S. D.
Tampa, Fla.
Toledo, Ohio
Washington, D. C.
West Palm Beach, Fla.
Winnipeg, Manitoba, Can.