JAN 19 1962

SALESMAN'S CALL REPORT — ORGANIC CHEMICALS DIVISION

CUSTOMER NAME	NATIONAL DAIRY RESEARCH AND DEVELOPMENT DIV.	DATE OF CALL 1-3-62
STREET ADDRESS	801 Waukegan Road	REQUIRED CALLS PER YEAR 8
CITY, ZONE & STATE	Glenview, Illinois	ACTUAL CALLS THIS YEAR 1

OFFICE ROUTING — CHECK BOX

- [X] MARKETING RSC.
- [X] ~~FINE CHEMICALS~~
- [ ] INTERMEDIATES
- [ ] PLASTICIZERS
- [ ] PETROLEUM CHEM.
- [X] INDUSTRIAL FLUIDS
- [ ] AV. & SPC. FLUIDS
- [ ] RESIN MATERIALS
- [ ] PAPER CHEMICALS
- [ ] RUBBER CHEMICALS
- [ ] ADVERTISING DEPT.
- [ ] FILE

EXTRA
- [X] Lee Miller St. Louis
- [ ] ~~DFS, GRR~~

[ ] NEW ACCOUNT COUNTY _____ INDUSTRY _____

ACCOUNT PROFILE CHANGES

ADD	RM	NAME, TITLE, ADDRESS, PHONE, ETC.	CHANGE REQUIRED CALLS TO [ ]
		TO: → E. P. Wheeler A-Building	

ACCOUNT PROFILE

as we discussed - will you please handle. Thanks, R. Davis

MAILING LIST

ADD	RM	MP	MG	CODE NUMBERS

PRODUCT NAME	SUPPLIERS	QUANTITY

Total Potential _____

DICTATE ORDER OR ACTION **FIRST** — THEN PERSONNEL CONTACTED AND SUBJECTS

ATTN. CHICAGO: Please send a 1962 product catalogue, and samples of Vanillin and Ethavan to Dr. H. W. Jackson.

ATTN. DICK DAVIS: Dr. Jackson would also appreciate receiving any data, especially specific results, relating to toxicity studies done with Aroclor.

Dr. H. W. Jackson - Research Group Leader

VANILLIN/ETHAVAN: Continue to follow to get Monsanto on approved supplier list. Jackson's area includes quality control on these two products, and is concerned with purity of own manufactured product.

AROCLOR: Toxicity data requested for some lab evaluation involving chicks. No other expeanations.

Will follow.

DSW 312412

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED
Chicago	D. J. Dunne	1-5	1-10

S 950-2 REV. 4/61

GENERAL SALES COPY

STLCOPCB4072398