FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO. 448

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 6753 000 Hydraul AC																
2831	J007367		AIR REDUCTION LORAIN OH																
2332	J007374		AIR REDUCTION ALTON ILL	0004	2	4	-	-	-	-									
2332	G007405		AIRCO INDUSTRIAL GASES				1								1				
0306	A014010		ALLIS CHALMERS MILW WIS				1												
2332	G015850		ALUMINUM COMPANY	0001		1													
4101	G015850		ALUMINUM COMPANY																-
2332	J016653		AMERICAN AIR FILTER CO																
2332	J021558				-		-	-	-	-	-	-		-	-	-			
0306	G022835		AMERICAN LOUISIANA PIPE													-			
0832	J022835		AMERICAN LOUISIANA PIPE																
1109	J022835		AMERICAN LOUISIANA PIPE																
2332	J022835		AMERICAN LOUISIANA PIPE																
2704	J022835		AMERICAN LOUISIANA PIPE				1												
2906	J022835		AMERICAN LOUISIANA PIPE																
2346	J023530		AMERICAN OIL CHIC ILL	0001	2	1	2							1				1	
4101	A030775		ANACONDA COMPANY	0025	22	25	10	1		1	1			1		1		4	
0832	G037026		ARKANSAS LOUISIANA GAS C																
2332	A039200		ARMOUR AGRIC CHEM INC	0025	16	35	7											7	
1109	G044488		ATLANTA GAS LIGHT CO				1	1											
1505	J045917		ATLANTIC SEABOARD CORP																
2730	J045917		ATLANTIC SEABOARD CORP		1		1	1								1			
0832	J046950		THE ATTALA CO	0001		1	1												
0832	G076710		BIG THREE INDUSTRIAL GAS																
4105	A086735		BOEING AIRPLANE SEATTLE	0001		1	1	-	-										
1008	A089006		BORDEN CHEM DIV ILLIPOLI																
1631	J091120		BOUAILD AND SEYFANG MFG																
2346	J091342		BOVAIRD SUPPLY CO	0003	10	3													
2332	J094428		BRAINERD CHEMICAL CO		1														
0777	A101205		BROWN COMPANY BERLIN N H																
0832	G112958		L D CAIN OIL CO	0001		1													
0832	J113936		CALIFORNIA COMPANY																
1109	G118823		CANTON COTTON MILL				1									1			
0832	J129312		CELOTEX CORP HAMLIN TEX																
2778	A134375		CHAMPION PAPER HAMILTON	0001	1	1													
0849	J134465		CHAMPLIN REFINING CO																
0306	G139497		CHERRY BURRELL				1				1								
0832	G140328		CHEVRON CHEM BL CHSE LA																
4348	A140329		CHEVRON CHEM RICH CALIF				1											1	
0832	J140359		CHEVRON SERVICES	0005	2	5													
4444	J140359		CHEVRON SERVICES	0001	5	1	6	-	1				1	1		1			1
0832	J145544		CITIES SERVICE GAS CO																
2346	J145544		CITIES SERVICE GAS CO	0002	1	2	2												

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