FORM S-910

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1960 | PAGE NO.: 128

DIST.	SALES-MAN	PROD ORG.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 225 Aroclor Dist 1221															
0303	A	721330	SWIFT & CO OMAHA NEB			1	1											
0303	A	721400	SWIFT & CO N STK YDS ILL	1														
0303	A	721422	SWIFT & CO N PORT ORE	5		4			1	1		1		1		1		
0303	A	721432	SWIFT & CO LA CAL	2		3		1	1			1		1			1	
0303	A	721445	SWIFT & CO CLEVELAND OHIO	6		2											1	1
0303	A	721450	SWIFT & CO KAN CITY KAN			2							1		1			
0303	A	721458	SWIFT & CO OGDEN UTAH	1														
0303	A	721451	SWIFT & CO TAMPA FLA	1		3					1		1					1
0303	A	721498	SWIFT & CO PLANT FO HARVEY	2														
0303	A	721499	SWIFT & CO ADHES HARVEY LA	3		3	1					1	1			1		1
0303	A	721517	SWIFT & CO SOUTH S F CAL	3		5					1		1	1	1			1
0303	A	721518	SWIFT & CO ST CLR CNTY ILL	2		2				1				1				
0303	G	721546	SWIFT AND CO HOUSTON TX			1										1		
0901	G	723228	COLLEGE OF FOR SYRACUSE UN															
4103	E	726792	TECHNICAL RESEARCH CO			1										1		
1103	A	728300	TENNESSEE EASTMAN CO															
1010	D	729698	TEX CHEM CO															
1082	E	732050	THIOKOL CHEM CORP TRENTON			1												1
0783	C	756634	US RBR CO PROVIDENCE RI															
0303	A	762614	VAN WAGENER & SCHICK CO	1														
4411	E	762708	E F VAN WINKLE CO			2		1			1		1					
0305	D	790255	WESTERN ELEC CO MFG CHIC															
0621	E	829999	CLAIM ACCOUNTS			1		1				1			1			
				129		107	7	10	12	8	8	11	11	11	7	8	16	11
			04 1040 230 AROCLOR DIST NO 1232															
1082	B	5616	ADHESIVE PRODUCTS BRONX NY	6		4			2			1		1		1		
0701	D	5915	ADVANCE COATINGS CO	2		1									1			
2803	A	7339	AIR REDUCTION CLEVE OHIO	164		80				40					40			
0305	E	7555	AJAX ADHESIVES	4		5	1		1		1	1					1	
1019	D	16615	AMERICAN ADHESIVE MFG	21		18	2	2		2		2	2	2			2	2
2308	E	29486	AMERICAN WORLD CHEMICAL															
1014	A	35250	ARABOL MFG CO	6		20	1	2	1	1	3	2	1	2	3	2	2	2
4411	D	35250	ARABOL MFG CO	1		4	1		1	1			1		1	1		
4103	D	47029	ATWOOD ADHESIVES INC	1														
1014	B	74960	BESTICK ADHESIVES INC	1		4					1			1		1		1
2306	A	75650	BEVERIDGE PAPER CO															
1008	A	89000	BORDEN CO NEW YORK N Y	24		24			6				6		12	1	6	6
0701	A	89005	BORDEN CO LEOMINSTER MASS															
1008	A	89016	BORDEN CO BROWNTOWN	1														
0704	E	100472	BROOKS GLUE CO	7		7					2				2	2	2	1
0804	G	109206	BURNHAM MANUFACTURING CO															

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