

SCHEDULE I

GRADE SPECIFICATIONS

MARKET COST AND SELLING PRICES AS OF MARCH 31, 1942

Sheet 8

Market

TRADE NAME: Blue Star Fast Drying
 CATEGORY: Enamel
 COLOR: White
 NUMBER: 978
 QUALITY: Second

PIGMENT: 30.7%

Lithopone

Titanox

VEHICLE: 69.3%

Mixing Varnish

Thinner

Calculated Yield

Manufacturing Loss

Actual Yield

COST ANALYSIS:

Material Cost per Gallon or Pound

Direct Labor Cost per Gallon or Pound

Factory Overhead per Gallon or Pound

Bulk Cost per Gallon or Pound

Complete Package Cost per Gallon or Pound

Package

Labor

Overhead

Factory Cost in Package per Gallon or Pound

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of Buyers or Transferees:

		L.C.I.	Carload Truckload
(A) To a company owned or controlled outlet	Delivered	2.11	2.01
(B) To an independent wholesaler	"	1.93	1.72
(C) By company owned or controlled outlet to retail customer	"	3.70	--
(D) To an independent retailer (Dealer)	(Under \$500.00 - 5%) (Over \$500.00 - 10%)	2.23	--
(E) To other (Specify) (To Larger Retail Dealer Buyer)		2.11	2.01

(100% of our business is sold to Class D customers)

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