GEO PAC PTLD F

GP REG CLTON

TO: ROGER MEYER/PTLD FROM: W. D. BROOKS, 1/29/73

RE: ASBESTOS FREE ALL PURPOSE

ACCEPTANCE GOOD AND DRYWALL SUPPLY ORDERING 600 BAGS OF THIS NEW ALL PURPOSE. QUESTION NOW IS PRICE. DURING FIELD TRIALS, ONE OF THE ADVANTAGES MENTIONED WAS LOWER COST. PLS TWX US, ACME AND OKC NEW LOWERED BRANCH COST SO WE CAN INFORM CUSTOMER HIS NEW PRICE.

ALSO WHAT IS NOMENCLATURE THIS NEW MATERIAL? HOW WILL IT BE CALLED AND IDENTIFIED FROM OLD ALL PURPOSE?

PLS TWX.

END

[redacted]

PLAINTIFF'S EXHIBIT

GP-2056

1-29-73

Drywall Supply
OKC

call Gene O'Dell back

When Asbestos free AP tested, the lab man from Portland told customer this would be cheaper than today's product -

DW Supply order 600 bags — what's their cheaper price?

136P

CARROLLTON - W. D. BROOKS FM DENISE ERICKSON FOR E MEYER 1/30

RE: ASBESTOS FEE ALL PURPOSE

NO CHANGE IN PRICE ON ALL PURPOSE. SAME PRICE TO BRANCH.

ANY PROFIT FROM LOWER COSTS GOES TO PLANT.

CORRECTION FIRST LINE SHUD READ ASBESTOS FREE ALL PURPOSE

GA OR END LSN

ENDUSVC@

[redacted]

OKC

CEO-PAC-OC

GP REG CLTON

TO: GENE ODELL - OKC FROM: W D BROOKS - CRLTON 2-1-73

RE: ASBESTOS FREE ALL PURPOSE

PORTLAND ADVISES NO LOWER COST ON THIS NEW PRODUCT. YOUR COST REMAINS AT THE REMARKABLE LOW PRICE FOR THIS FINE MATERIAL.

END

[redacted]