FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH	YEAR	PAGE NO.
DEC	1962	485

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			11 4595 200 ~~HYDRAUL A200~~															
0704		A442570	MAGNESIUM CASTING H P MASS	10	10	33	2	5	4	3	2	1	2	2	3	6	3	1
2802		A478569	MIDLAND ROSS CLEVELAND	16	20	25 ~~##~~	3		4	3	3	3		3	3		2	3
0805		G484003	MIMIK TRACERS INC															
2802		G484873	MINN HONEYWELL GARDENA CAL			3					3							
4411		E484873	MINN HONEYWELL GARDENA CAL	1		12	1		1		3	2	1	1		1	1	1
0805		E486089	MISSISSIPPI PLASTICS INC	1		2	1						1		1			
4448		A488341	MOBIL OIL CO L A	6		3	1		1				1		1		1	
4101		G488342	MOBIL OIL CO DIV FERNDALE			1		1										
4101		A488343	MOBIL OIL CO DIV PORTLAND	1		5									5			
3043		A488349	MOBIL OIL DIV ST PAUL MINN															
2346		E488351	MOBIL OIL DIV K C KANSAS	4														
2847		A488357	MOBIL OIL DIV DETROIT MICH	54		133	5	8	14	6	10	13	13	5	13	14	32	
2943		A488357	MOBILOIL DETROIT	1	1	10						1		9				
2346		A488360	MOBIL OIL DIV K C MO	21		12			1		2			1		1	1	7
1545		A488362	MOBIL OIL DIV PAULSBORO NJ	8	500	9		4					4				1	
0901		A488363	MOBIL OIL DIV ALBANY N Y	151	300	1055	78	45	67	135	111	64	65	67	102	97	129	97
1045		A488363	MOBIL OIL DIV ALBANY N Y	274														
0343		A488364	MOBIL OIL DIV CHIC ILL	179	300	183	6	15	23	4	14	30	22	10	24	23	4	8
1045		A488370	MOBIL OIL DIV N Y N Y	36	15	73	3	5		6	4	18	5	4	5	7	10	6
4101		A488374	MOBIL OIL CO SEATTLE	5	6	7				6							1	
2706		G504425	MULLIS PETROLEUM PRODUCTS			28										4	9	15
2905		E506574	MUSKEGON PISTON RING CO															
2906		G508175	GEORGE NANKERVIS CO															
0703		G508583	NARRAGANSETT WIRE CO			2									2			
4302		E514511	NATL SEAL DIV REDWOOD CITY															
4405		A530840	NORTH AMER AVIA LOS ANG			2		2										
3001		E549624	OWATONNA TOOL CO															
4412		E552912	PAGE OIL TOOLS INC															
1018		E562353	PEASLEY PRODUCTS INC	3		2								1		1		
4402		A562357	PEAT MFG CO DIV TEXTRON	10	8	6	1	1				1	1				1	
0805		E595314	PRODUCTION DIE CASTI	2		1			1			1						
1016		E596957	PUB SERV ELEC & GAS NEWARK	1														
0805		E612173	REED ROLLER BIT CO	8		8	1		2			1	1	2			1	1
1102		A617388	REYNOLDS MET REDUCTION PLT	1	1	2	1			1	1							
1102		A617389	REYNOLDS MET ALLOY PLT	3	2													
0777		E620057	RICHMOND MACHINE TOOL	2														
2905		A639990	SAGINAW BAY IND BAY CTY MI	3														
2905		G640818	ST LAWRENCE HYDRAULICS CO			1		1										
2308		E645450	SANGAMO ELEC CO SPRGFD ILL	3														
			11 4595 200 Hydraul A 200															