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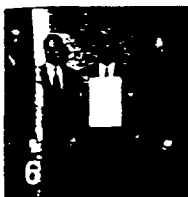
THE CONSTRUCTION MANAGEMENT MAGAZINE

www.agc.org

January 1998

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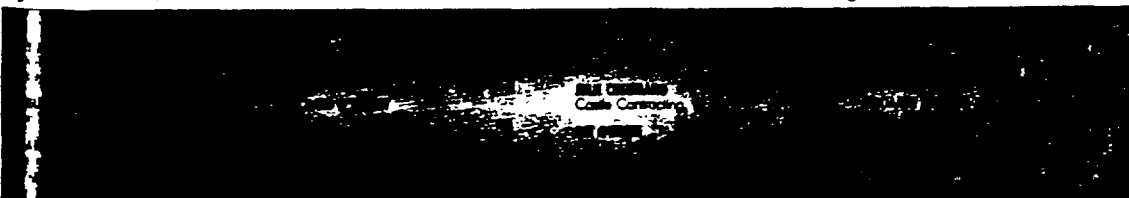
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- 8 CRAFTWORKER CRISIS** The Business Roundtable says owners should only do business with contractors who invest in workforce training.
- 10 A COMMITMENT TO CRAFT TRAINING** For 30 years AGC has supported a wide range of innovative programs to recruit, train, and certify skilled craftworkers.
- 14 A BREAKTHROUGH IN OPEN SHOP CRAFT TRAINING** AGC becomes a full partner in the National Center for Construction Education and Research (NCCER).
- 20 JOIN AMERICA'S BUILD TEAM** NCCER hosts '97 'Careers in Construction' teleconference.
- 22 FASTER, BETTER, CHEAPER CRAFT TRAINING** That's what you'll get with interactive CD-ROM from the National Center for Construction Education and Research (NCCER).
- 24 DALLAS CHAPTER: A FOUNDING PARTNER** The Construction Education Foundation works to provide skilled craftworkers for the Texas construction industry.
- 26 "THE WAVE OF THE FUTURE"** Wyoming Contractors Association expands its training program, links with NCCER.
- 28 ADVANCING THE CONSTRUCTION INDUSTRY** Carolinas AGC offers craftworker training and certification, craftworker assessment services, scholarship award program, and more.
- 30 EVERYONE DRINKS FROM THE SAME WELL** Colorado Building Chapter joins with other associations to form the Construction Industry Training Council of Colorado Inc.
- 32 CRAFTS, CANOEING, CONSTRUCTION** AGC of Iowa members sponsor construction careers camp.
- 33 BALLET OF THE CRANES** Construction explodes in Berlin as former "No Man's Land" is converted into 6.6 million square feet of office, leisure, retail, and residential space.
- 35 FEDERAL CONTRACTING UPDATE** What you must know about Federal Acquisition Regulation 15—Uncle Sam's new rules for negotiating contracts.
- 39 TOMORROW'S CONSTRUCTORS TODAY—RIDE THE AGC TRAIN TO THE CITY OF NEW ORLEANS** A special preview of AGC's 79th Annual Convention/CONSTRUCTOR Expo, March 11–15.
- 63 GUEST EDITORIAL** Want to improve OSHA? Ask your senators and congressmen to support the SAFE Act. By Sen. Mike Enzi (R-Wyo.) and Rep. Jim Talent (R-Mo.)
- 64 EDITORIAL** AGC endorses the SAFE Act in the interest of OSHA reform. By Bill Jackson, director of safety and environmental affairs at Granite Construction Inc.

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- 9 PROFITABILITY FIRST: A CONVENTION UNLIKE ANY OTHER** AGC's 79th annual convention and CONSTRUCTOR Expo offers cutting-edge professional development.
- 18 1998: A YEAR TO REMEMBER?** The CIT Group/Equipment Financing Construction Industry forecast predicts healthy times ahead for the construction industry.
- 24 REORGANIZATION MAKES TRAINING A TOP PRIORITY** The United Brotherhood of Carpenters and Joiners of America (UBC) will construct national training center.
- 25 SUCCESS THROUGH COOPERATION** The Laborers' International Union of North America (LIUNA) and AGC offer cooperative training at 77 sites across America.
- 28 LIKE MONEY IS TO WALL STREET...** The International Union of Operating Engineers (IUOE) has greatly expanded its training programs.
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12 COVER STORY: MORE TAX RELIEF IN '98? AND WHAT ABOUT INFRASTRUCTURE? Don't miss this inside look at the year ahead in Washington by the most powerful woman in Congress.

18 AGC PAC: NO SMOKE-FILLED ROOMS AGC's Political Action Committee is the most open, democratic institution you'll find anywhere. Here's how it all works.

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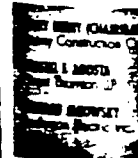
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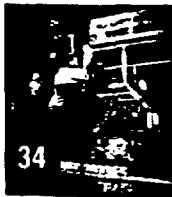


18 LEADERS OF AMERICA'S CONSTRUCTION ASSOCIATION AGC's 1998 Executive Committee.

23 25+ YEARS OF PRIDE St. Louis' PRIDE labor-management organization celebrates more than 25 years built on mutual trust and respect.

28 WORKERS COMPENSATION Quick tips for cutting the costs.

30 PROJECT DELIVERY SYSTEMS CONFERENCE FOR BUILDING CONSTRUCTION JUNE 4-5, 1998 This conference will feature presentations from leading constructors, architects, and practitioners. Details and registration form.



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34 FRIENDS IN HIGH PLACES Scissor lifts with accident-prevention features get special attention at Tweet/Garot Mechanical.

35 TRENCHLESS TECHNOLOGY SEMINAR APRIL 26-MAY 1, 1998 This seminar will offer hands-on training in auger boring basics and directional drilling in rock. Details and registration form.

37 WHAT IS THIS ROTH IRA ANYWAY? You've heard about the Taxpayer Relief Act of 1997 and the provisions for a "tax-free" Roth IRA. Is it really *relief*, or just a new way to take away your deductions?

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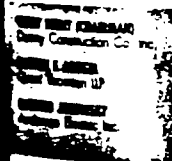
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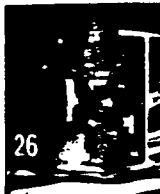
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- 14 A FRAMEWORK FOR THE FUTURE** AGC President Peter K.W. Wert lays out his strategic plan for 1998.



- 17 AVOID A HIGH-TECH HEADACHE PART I** Buying and implementing a new information system doesn't have to be a drain on your time or your checkbook. These tips can help.



- 20 SIGN OF THE TIMES** AGC members are catching on to e-Builder, the hottest new tool on the Web—are you?



- 26 THE 1998 AGC BUILD AMERICA AWARDS** See the projects that turned our heads.

- 36 WHEN PRIVATE MEETS PUBLIC** AGC and OSHA sign a landmark partnering agreement making a commitment to the industry's future.

- 38 LOOKING BACK, LOOKING AHEAD** The Building Division had a busy year. Here's an update and a rundown of things to come.

- 42 BUILDING MOMENTUM** The Young Constructors Forum plans another meeting for June.

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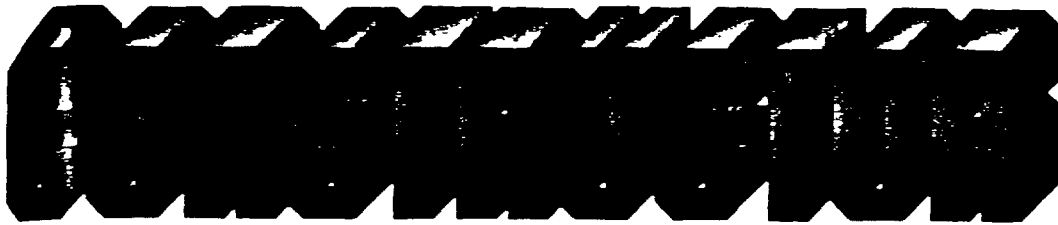
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- 8 VICTORY ON THE HIGHWAY BILL** How AGC lobbied Congress to pass the largest infrastructure funding measure in history.



- 20 HIGHWAY CONTRACTORS GO TO WASHINGTON** Pass the highway bill now! Highway taxes for highway construction! These were the rallying cries on the steps of the U.S. Capitol in a race against the clock at a highway industry rally organized by AGC.



- 24 MANAGING RISK** How to manage your liability on design-build projects.



- 30 AGC'S HIGHWAY DIVISION** Improving America's infrastructure. A profile.

- 36 SAFETY MANAGEMENT TRAINING COURSE** Aug. 11-15, at the Embassy Suites Milwaukee West. Includes a course outline and registration form!

- 38 AVOID A HIGH-TECH HEADACHE: PART II** How to ward off the hassles and get the most out of your new information system.

- 42 MIKE TIMURA: AGC'S LEADER IN SAFETY** How the '90s became the "Decade of Safety and Health."

- 45 ON THE LEADING EDGE** Acting locally, the AGC Greater Detroit Chapter, Inc. formalizes alliances with area architects and engineers.

Cover photo by Steve Vermillion, executive director, AGC of Virginia, Inc.

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10 INSIDE THE SENATE WITH ROBERT C. BYRD AND PHIL GRAMM Think the highway bill was a foregone conclusion? Think again. It came about only through deft political maneuvering by two of the giants of the Senate: Robert Byrd and Phil Gramm.

16 QUALITY & INNOVATION The Bricklayers and Allied Craftworkers/International Masonry Institute provide craftworker training for an ever-changing industry.

20 GENERAL CONTRACTOR SITE SAFETY RESPONSIBILITY As a general contractor, are you always liable for subcontractor safety? It all depends. The former director of the OSHA construction office examines the laws, regulations, and legal precedents that can determine your liability.

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photo by Mark Regan.

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- 24 HOW TO WORK 4 MILLION HOURS WITHOUT A LOST WORKDAY INJURY** Safety is an investment every contractor can afford to make, says Fru-Con Corp.
- 28 CYBER-PRINT!** At last—a practical guide to the Internet for AGC chapters and members. Get your copy today!
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- 52 YOURS—A GORGEOUS OIL-ON-VELVET STILL LIFE—ONLY \$4,000!** The New York State Chapter, Inc. is anything but par for the course. Taking steps—and swings—to promote the industry and construction education, the chapter raises \$45,000 in scholarship funds.
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- 58 WHERE TO GO FOR TRAINING & TRAINED PERSONNEL** A list of vocational education programs that AGC chapters have recognized as meeting AGC training standards.
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- 13 BUILD UP! A TOOL KIT FOR LEARNING** In January 1999, fifth graders across the nation will begin learning all about the construction industry, thanks to AGC and its new program.
- 20 IF THIS IS TUESDAY...IT MUST BE BOSTON** What candidates for the U.S. House and Senate will get help from AGC PAC? Those and other important questions were answered on the AGC PAC "road trip" to Chicago, Boston, Atlanta, San Francisco, and Dallas.
- 21 IS THE CONSTRUCTION INDUSTRY PREPARED FOR THE YEAR 2000?** For some, the answer is no. And that's an oversight that could cost real money, says Penta Technologies.
- 28 BIDTEK, INC.'s VISION SOFTWARE IS IN COMPLIANCE, BECAUSE IT WAS WRITTEN FOR Y2K.** What about your software and hardware? Is it in compliance? You'd better find out.
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- 50 TAKE THE Y2K CHALLENGE!** An exhaustive checklist from the Y2K experts at Ernst & Young. Follow these steps to ward off the millennium flu.
- 56 ALL IN THE FAMILY** Founded in 1898, The Irving F. Jensen Co. of Sioux City, Iowa, has kept AGC close to its heart and business over four generations.
- 60 MANAGING KILLER CLAUSES IN CONSTRUCTION CONTRACTS** In today's world, it is not unusual for a contract to unfairly allocate risk to the contractor. Don't let it happen!

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Photo: Charlotte, N.C.

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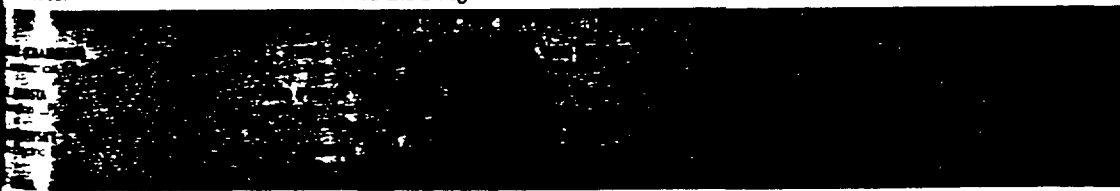
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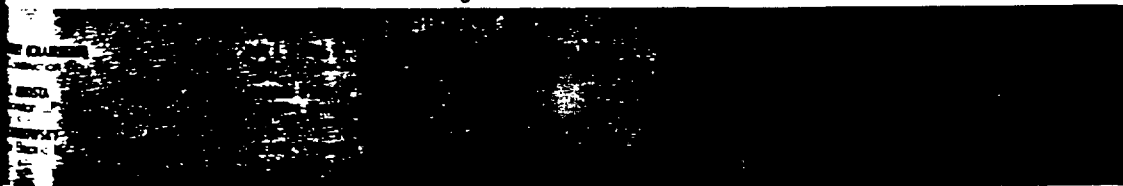
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- 84 **WHAT'S IN A NAME?** For the Bentleys of Milwaukee, Wis.—a lot. The Bentley Co. has lived off its good name for 150 years and is the family behind many of the state's historic and modern landmarks.
- 88 **BECAUSE NO TWO ORGANIZATIONS PLAN ALIKE** Microsoft Project 98 aims to keep your project team organized and connected.

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